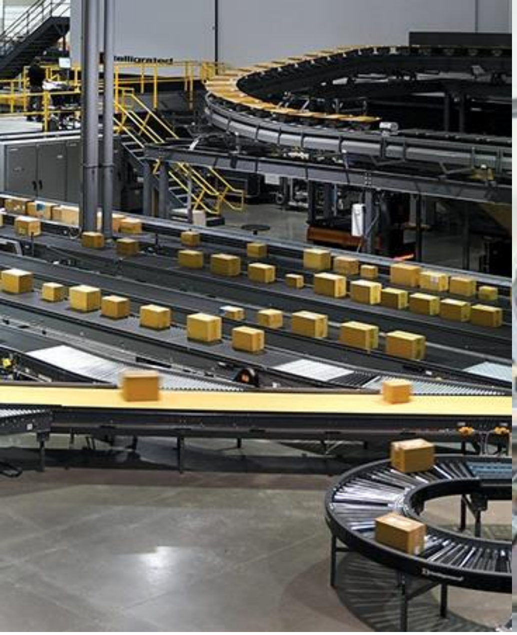




LEADERSHIP WEBCAST SERIES

NOVEMBER 23, 2021

DARIUS ADAMCZYK
CHAIRMAN AND CHIEF EXECUTIVE OFFICER

GREG LEWIS
SENIOR VICE PRESIDENT AND CHIEF FINANCIAL OFFICER

ANNE MADDEN
SENIOR VICE PRESIDENT, BUSINESS DEVELOPMENT AND GENERAL COUNSEL

Honeywell

Forward Looking Statements

This presentation contains certain statements that may be deemed "forward-looking statements" within the meaning of Section 21E of the Securities Exchange Act of 1934. All statements, other than statements of historical fact, that address activities, events or developments that we or our management intends, expects, projects, believes or anticipates will or may occur in the future are forward-looking statements. Such statements are based upon certain assumptions and assessments made by our management in light of their experience and their perception of historical trends, current economic and industry conditions, expected future developments and other factors they believe to be appropriate. The forward-looking statements included in this presentation are also subject to a number of material risks and uncertainties, including but not limited to economic, competitive, governmental, technological, and COVID-19 public health factors affecting our operations, markets, products, services and prices. Such forward-looking statements are not guarantees of future performance, and actual results, and other developments, including the potential impact of the COVID-19 pandemic, and business decisions may differ from those envisaged by such forward-looking statements. Any forward-looking plans described herein are not final and may be modified or abandoned at any time. We identify the principal risks and uncertainties that affect our performance in our Form 10-K and other filings with the Securities and Exchange Commission.

Non-GAAP Financial Measures

This release contains financial measures presented on a non-GAAP basis. Honeywell's non-GAAP financial measures used in this release are as follows: segment profit, on an overall Honeywell basis, a measure by which we assess operating performance, which we define as operating income adjusted for certain items as presented in the Appendix; segment margin, on an overall Honeywell basis, which we define as segment profit divided by sales; organic sales growth, which we define as sales growth less the impacts from foreign currency translation and acquisitions and divestitures for the first 12 months following the transaction date; free cash flow, which we define as cash flow from operations less capital expenditures plus cash receipts from Garrett, if and as noted in the release; adjusted free cash flow, which we define as free cash flow adjusted to exclude the impact of separation costs related to the spin-offs of reside and Garrett, if and as noted in the release; adjusted free cash flow margin, which we define as adjusted free cash flow divided by net sales; and adjusted earnings per share, which we adjust to exclude pension mark-to-market, changes in fair value for Garrett equity securities, an expense related to UOP matters, gain on the sale of the retail footwear business, the non-cash charges associated with the reduction in value of reimbursement receivables due from Garrett, net of proceeds from settlement of related hedging transactions, the favorable resolution of a foreign tax matter related to the spin-off transactions, and a non-cash charge associated with a further reduction in value of reimbursement receivables following Garrett's emergence from bankruptcy on April 30, 2021, if and as noted in the release. Management believes that, when considered together with reported amounts, these measures are useful to investors and management in understanding our ongoing operations and in the analysis of ongoing operating trends. These metrics should be considered in addition to, and not as replacements for, the most comparable GAAP measure. Certain metrics presented on a non-GAAP basis represent the impact of adjusting items net of tax. The tax-effect for adjusting items is determined individually and on a case-by-case basis. Refer to the Appendix attached to this release for reconciliations of non-GAAP financial measures to the most directly comparable GAAP measures.

KEY MESSAGES

Active Capital Deployment to Shape Honeywell

- Continual commitment to refreshing the portfolio on an ongoing basis and aligning to growth / ESG market segments
- Annual capital deployment consistently beyond FCF generation

Innovation Enabling Continued Growth

- Demonstrated MSD growth combined with 70 bps of margin expansion (2017 – 2021 average, excluding 2020)
- Growth in core and via breakthrough initiatives enable acceleration
- Attractive markets underpin growth potential

ESG Focus

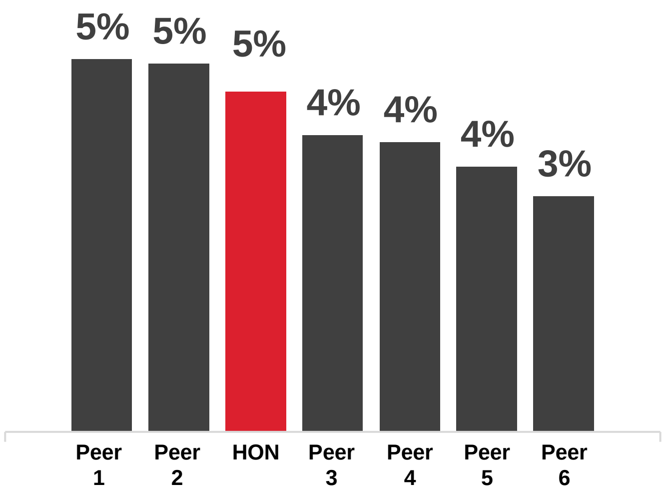
- Focusing ~50% of our new product R&D activity towards solutions that improve environmental and social outcomes
- Accelerated growth in ESG focused businesses
- A leader in all three elements of E, S, and G

Honeywell Uniquely Positioned to Differentiate in Ongoing Recovery

TRACK RECORD OF OUTPERFORMANCE

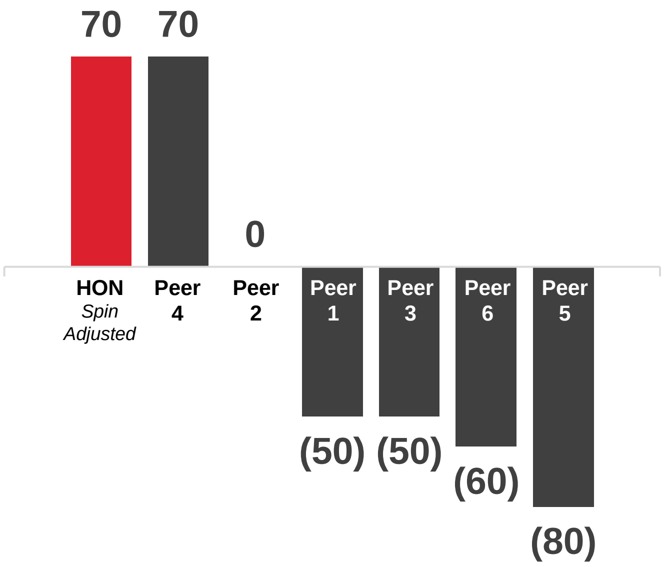
2017 – 2021E Average Financial Performance[1]

Organic Sales Growth



Segment Margin Expansion

(bps, rounded)



Highlights

- Delivered 5% annual organic sales growth on average over the last 5 years[1], outperforming our peer average
- Expanded margin annually by 70 basis points on average over the same period[1], outperforming our peers
- Methodically repositioned portfolio to optimize for high growth and high margin businesses
- Consistently invested in differentiated technologies while maintaining industry leading margin expansion

Peer group consists of EMR, FTV, GE, ITW, MMM, and ROK

[1]Excludes 2020 financials. Uses midpoint of 2021 organic sales guidance and CapitalIQ consensus margin expansion for all companies except EMR and ROK, which are fiscal year 2021 actuals.

Portfolio Transformation Driving Outperformance vs. Peers

HONEYWELL VALUE CREATION FRAMEWORK

1. Deep Experts of Our Domains

Expansive installed base and scale drive connected software, recurring, and services revenue streams

2. Innovators of Scalable Technologies

Leveraging installed base; building high-margin, innovative, and scalable businesses

3. Leaders in High Growth Regions

Long-term track record of growth; local-for-local presence

4. Rigorous Operators

Continuous improvement in operating efficiency; decisive action in all environments

5. Disciplined Financial Stewards

Consistent performance on organic growth, margin expansion, cash generation

6. Effective Capital Managers

Disciplined capital deployment; active portfolio management

7. Responsible Corporate Citizens

Committed to upholding our environmental, social, and governance principles

Underpinned by Our Operating System - Honeywell Accelerator

Today's Focus on Innovation, Portfolio, and Sustainability

PRELIMINARY THOUGHTS ON 2022

2022 Drivers

Planning Assumptions

- Economic recovery driven by post-recession GDP growth
- Lower COVID mortality rate due to continued distribution of vaccines in major economies; uneven recovery by region
- Increasing demand for solutions that enhance sustainability
- Continued market challenges from inflation (stimulus), labor force uncertainty (vaccine mandates), and supply availability (semiconductors)
- Higher corporate tax rate (pending legislation)

Vertical Outlook

- Commercial flight hours continue to improve sequentially; stabilized defense budget spending
- Oil prices supportive of customer capex / opex investments
- Non-residential construction stable, sustainable solutions focus
- e-Commerce demand driving investments in workflow technologies and automation

Honeywell Outlook

Top Line Drivers:

+ Strong air transport aftermarket recovery
+ Continued momentum in healthy solutions portfolio, warehouse automation, and productivity solutions
+ Double digit connected software growth
+ Strong backlog and orders position heading into 2022
– Supply chain challenges constrain growth in the first half, COVID-mask declines

Margin Expansion Drivers:

+ Aftermarket recovery in Aerospace
+ Accelerating catalyst shipments in UOP
+ Improving warehouse and workflow solutions mix / execution
± Increasing inflationary trends temper 1H22 but offer upside opportunities as well
– Slight margin headwind from Quantum business combination

Capital Deployment Dynamics:

+ Continued R&D and investments in growth / digital
+ Significant balance sheet capacity for M&A and share repurchases

Demand and Macro Setup Remain Strong; Execution a Differentiator

PORTFOLIO TRANSFORMATION

Organic Transformation

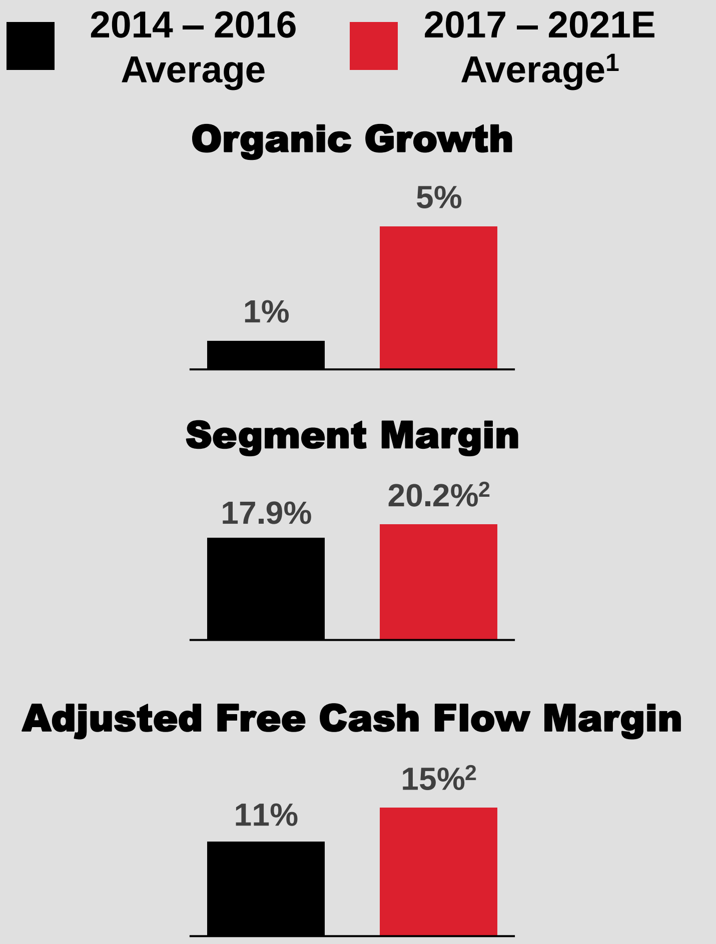
Digital	ISC	Fixed Costs	Connected	ESG
$1B in benefits since 2018 across sales, productivity, working capital	$1B cumulative manufacturing and material productivity since 2018	$1B permanent cost reduction from COVID-19 actions	Enhanced SaaS offerings, double-digit recurring revenue growth annually	>30% of 2021E sales related to environmental, social, safety, and public security outcomes

Inorganic Transformation

+	−
Honeywell Intelligrated	Garrett
Sparta Systems	Resideo

- Adding differentiated technologies, increasing exposure to recurring and predictable revenue, aligning to megatrends, and investing in higher growth businesses
- Reducing cyclicality and dilutive margins, sharpening focus on Honeywell's strategic objectives, and streamlining end markets

Honeywell is a Different Company Today than in 2016



[1]Excludes 2020 financials and uses midpoint of guidance for 2021. [2]Segment margin and adjusted free cash flow margin averages are the same whether including or excluding 2020 financials

Increasing Shareholder Value Through Self Help and Portfolio Transformation

PORTFOLIO EXPANSION EXAMPLE: LIFE SCIENCES

Sparta Systems

December 2020

AI-enabled enterprise quality management software (QMS), including a next-generation SaaS platform, for the life sciences industry

Honeywell

Experion® Process Knowledge System (PKS)

Distributed control system (DCS) that integrates disparate data across facilities into a unified automation system

HONEYWELL FORGE

Enterprise performance management solution for digital transformation of operations

PERFORMIX

September 2021

Manufacturing Execution System (MES) software that helps pharmaceutical and biotech customers optimize complex manufacturing processes

Providing Solutions Across Entire Product Lifecycle:

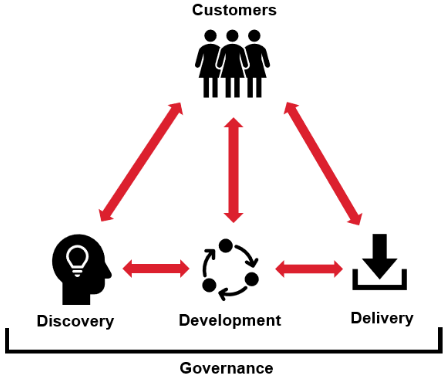
Automation Project Execution → Optimal Production → Sustainable Quality

M&A Driving Deeper Penetration in Attractive New Verticals

CULTURE OF INNOVATION

NPI Acceleration

- In 2020, **29% of total sales** were generated from organically developed new products introduced in the last three years, up from 21% in 2017
- Zero to One (Z21) NPI framework has **reduced the development cycle from years to months**



Demonstrated BTI Successes

Solstice®

- Ultra-low-global-warming refrigerants and blowing agents that improve energy efficiency

~$1B 2021E Sales

$30B 2030 TAM

10 - 15% Sales CAGR

Cyber

- Delivered >5,000 OT cybersecurity projects across thousands of sites to date

~$110M 2021E Sales

$11B 2030 TAM

>20% Sales CAGR

Coatings

- Ultra-thin material systems that protect vital parts from heat generated by a turbo engine

~$20M 2021E Sales

$2B 2030 TAM

>100% Sales CAGR

NPI: New Product Introduction; BTI: Breakthrough initiatives; OT: Operational Technology; Estimated Sales CAGR from 2021 to 2024.

Innovating to Meet Customer Needs in High Growth Vectors

QUANTUM TRANSFORMATION IN SUSTAINABILITY

HQS + CQC Combination

150+	~$2B	~400
Technical Patents	Sales by 2027	Brightest Quantum minds

- Combining Honeywell's **leading hardware platform** with Cambridge Quantum's **advanced product software stack**
- Working with global customers to deliver solutions for markets with massive scalable commercialization opportunity; growing to **estimated $2B in sales by 2027**
- **Complete solution provider** with already developed solutions in cybersecurity, pharma research, finance, and optimization
- Combination expected to close in 4Q21

HQS: Honeywell Quantum Solutions; CQC: Cambridge Quantum Computing

Sample Sustainable Quantum Applications

Cybersecurity

Enable development of **keys and encryption that harness the power of today's quantum computers**

Electric Vehicle Batteries

Aid in advancing EV battery technologies to **extend their range and charge more efficiently**

Pharma and Healthcare

Speed up discovery of new medicines and enable individualized prescriptions

Energy Efficiency

Enable development of advanced fertilizer production processes to **reduce massive energy requirements**

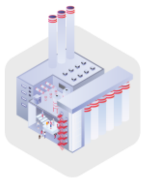
Harnessing Nature's Logic to Transform Society

HONEYWELL FORGE SOFTWARE SOLUTIONS

HONEYWELL'S SOFTWARE VISION

We build tools for those who make, so that every day is their best day of performance
Reinventing the way industries measure, analyze, and run their complex operations

PROGRESS TO DATE ACROSS HCE (INSTALLED BASE)



PLANT
51K managed assets

BUILDING
~1M connected buildings

AEROSPACE
14K connected aircraft

WORKER
78K connected frontline workers from 1.7K customers

OT CYBER
5K+ projects across thousands of sites

LIFE SCIENCES
42 of the top 50 pharma companies

WAREHOUSE
26K total sites, 4.4K large U.S. customers

Sustainability Proof Point #1: Energy Optimization

Problem Statement	Honeywell Solution
Commercial buildings account for: **>36%** of global final energy consumption[1] **~40%** of total direct and indirect CO_2 emissions[2]	Hamdan Bin Mohammed Smart University in Dubai leveraged Honeywell Forge's artificial intelligence to autonomously optimize internal HVAC set points, leading to: **10%** Reduced energy consumption

Sustainability Proof Point #2: Predictive Maintenance

Problem Statement	Honeywell Solution
80% of companies have experienced an unexpected outage in the past 3 years[3] **$260K** Average cost of unplanned equipment failure per hour[3]	Globalworth, a leading office investor in Central and Eastern Europe, is using Honeywell Forge's machine learning to track and analyze asset performance across multiple systems and buildings, identifying equipment faults before malfunctions occur

[1]International Energy Agency, Buildings, https://www.iea.org/topics/buildings ; [2]American Council for an Energy Efficient Economy, https://aceee.org/blog/2016/07/progress-commercial-building-energy ; 3"How Much is Equipment Downtime Costing Your Workplace?," iOffice, 18 June 2019, https//www.iofficecorp.com/blog/equipment-downtime

Providing Intelligent Solutions to Improve Efficiency

INNOVATIONS IN SUSTAINABILITY

Sustainability Megatrends

Renewable / Green Energy

Energy and Emissions Reductions

Public Health and Safety

Sources: internal HON estimates; TAM: total addressable market. TAM refers to projected market size in 2030

Leveraging HON Technology To Address Social and Environmental Megatrends

DEMONSTRATED COMMITMENT TO ESG

Environmental

90%	Reduction in our GHG emissions intensity over the past two decades
2035	Committed to achieve carbon neutrality in our facilities and operations by 2035
5,700	Sustainability projects completed since 2010, saving an annualized $100M

Social

650K+	People in rural India served by 185 safe drinking water stations funded through Safe Water Network partnership
5 Year	Sponsorship of the National Museum of African American History and Culture
500	Girls educated annually at Honeywell Center for Advancing Girls in Science in India

Governance

9 of 10	Directors are independent
100K+	Employees (our total HON workforce) receive training and certify compliance with our Code of Business Conduct annually
>50%	Of top executives are diverse by ethnic background, non-U.S. birthplace, or gender

Integrity, Respect, and Diversity are Foundational to Our Strategy

DROVE A ROBUST COVID-19 RESPONSE

Delivered Critical Products

- Repurposed multiple facilities to produce critically-needed **N95 masks**
- Launched **Healthy Solutions** offerings that help reduce COVID-19 transmission
- Introduced **Honeywell Sine software** to track vaccination status and enable return to office
- Developed **Aclar Edge™ vials** for safer and more efficient vaccine distribution
- Converted two factories to produce **hand sanitizer** and donated the product

Mobilized in Our Communities

- Organized and conducted mass vaccination events, **enabling >150K people** to get vaccinated
- **Pledged or donated ~2M masks** to hospitals and nonprofits worldwide
- Created **critical care centers** and **intensive care units** across India with the equipment necessary for treating patients
- Launched the **Small Business Innovation Fund**, leading to $4.6M in grants to more than 140 small businesses in 2.5 years

Supported Our Employees

- Provided **special $500 awards to each of our frontline production and production support employees**, recognizing their dedication in keeping manufacturing sites running
- Launched **$10M Employee Relief Fund** to help those employees most affected by the pandemic
- **Paid for COVID-19 testing and treatment** costs that were not covered by employees' insurance

Leveraged Our Resources to Fight the Pandemic

SUMMARY

Portfolio Transformation	• Continuous portfolio optimization to maximize growth and shareholder value • Capturing megatrends with organic and inorganic investments
Innovation	• Innovation is a hallmark of Honeywell's success – foundation of controls and automation • Focusing R&D and breakthroughs around disruptive trends shaping the global economy
Sustainability	• Our technology portfolio is geared towards sustainability megatrends, such as energy transition, emissions reductions, and public health and safety

The Future is What We Make It

Honeywell

4Q AND FY GUIDANCE

	4Q Guidance	FY Guidance
Sales *Organic Growth*	**$8.5B - $8.9B** *Down (4%) – Flat*	**$34.2B - $34.6B** *Up 4% – 5%*
Segment Margin *Margin Expansion*	**21.2% - 21.7%** *Up 10 – 60 bps*	**20.9% - 21.1%** *Up 50 – 70 bps*
Net Below the Line Impact	($95M) – ($10M)	$40M – $125M
Effective Tax Rate	~20%	~22%
Share Count	~698M	~701M
Earnings Per Share *Adjusted Growth*	**$2.03 - $2.13** *Down (2%) – Up 3%*	**$8.00 - $8.10** *Up 13% - 14%*

Net below the line impact is the difference between segment profit and income before tax. Impact includes interest and other financial charges, stock compensation expense, pension ongoing income, other post-retirement income, and repositioning and other charges. Adjusted EPS guidance excludes a non-cash charge associated with a further reduction in value of reimbursement receivables following Garrett's emergence from bankruptcy on April 30, 2021, gain on the sale of the retail footwear business, an expense related to UOP matters, and any potential future one-time items that we cannot reliably predict or estimate such as pension mark-to-market or changes in fair value for Garrett equity securities. Adjusted EPS V% guidance also excludes 4Q20 pension mark-to market, non-cash charges associated with the reduction in value of reimbursement receivables due from Garrett, net of proceeds from settlement of related hedging transactions, and 2Q20 favorable resolution of a foreign tax matter related to the spin-off transactions.

Reaffirming Guidance

RECONCILIATION OF SEGMENT PROFIT TO OPERATING INCOME AND CALCULATION OF SEGMENT PROFIT AND OPERATING INCOME MARGINS

($M)	2014	2015	2016	2017	2018	2019	2020	2021E
Segment Profit	**$6,696**	**$7,256**	**$7,186**	**$7,690**	**$8,190**	**$7,739**	**$6,665**	**$7,225**
Stock compensation expense (1)	**(187)**	**(175)**	**(184)**	**(176)**	**(175)**	**(153)**	**(168)**	**No Forecast**
Repositioning, Other (2,3)	**(590)**	**(569)**	**(674)**	**(962)**	**(1100)**	**(598)**	**(641)**	**No Forecast**
Pension and other postretirement service costs (4)	**(297)**	**(274)**	**(277)**	**(249)**	**(210)**	**(137)**	**(160)**	**No Forecast**
Operating income	**$5,622**	**$6,238**	**$6,051**	**$6,303**	**$6,705**	**$6,851**	**$5,696**	**No Forecast**
Segment profit (5)	**$6,696**	**$7,256**	**$7,186**	**$7,690**	**$8,190**	**$7,739**	**$6,665**	**$7,225**
÷ Net sales (6)	**$40,306**	**$38,581**	**$39,302**	**$40,534**	**$41,802**	**$36,709**	**$32,637**	**$34,400**
Segment profit margin % (5)	**16.6%**	**18.8%**	**18.3%**	**19.0%**	**19.6%**	**21.1%**	**20.4%**	**21.0%**
Operating income	**$5,622**	**$6,238**	**$6,051**	**$6,303**	**$6,705**	**$6,851**	**$5,696**	**No Forecast**
÷ Net sales	**$40,306**	**$38,581**	**$39,302**	**$40,534**	**$41,802**	**$36,709**	**$32,637**	**No Forecast**
Operating income margin %	**14.0%**	**16.2%**	**15.4%**	**15.6%**	**16.0%**	**18.7%**	**17.5%**	**No Forecast**

(1) Amounts included in Selling, general and administrative expenses.

(2) Includes repositioning, asbestos, environmental expenses and equity income adjustment.

(3) Amounts included in Cost of products and services sold, Selling, general and administrative expenses, and Other income/expense.

(4) Amounts included in Cost of products and services sold and Selling, general and administrative expenses.

(5) Expected Segment profit presented above is the midpoint of our current expected segment margin percentage guidance for 2021 of 20.9% to 21.1%, multiplied by the midpoint of or current net sales guidance for 2021 of $34.2 to $34.6 billion.

(6) Expected Net sales presented above is the midpoint of our current net sales guidance for 2021 of $34.2 to $34.6 billion.

We define segment profit as operating income, excluding stock compensation expense, pension and other postretirement service costs, and repositioning and other charges. We believe these measures are useful to investors and management in understanding our ongoing operations and in analysis of ongoing operating trends.

A quantitative reconciliation of segment profit, on an overall Honeywell basis, to operating income has not been provided for all forward-looking measures of segment profit and segment margin included herewithin. Management cannot reliably predict or estimate, without unreasonable effort, the impact and timing on future operating results arising from items excluded from segment profit. The information that is unavailable to provide a quantitative reconciliation could have a significant impact on our reported financial results. To the extent quantitative information becomes available without unreasonable effort in the future, and closer to the period to which the forward-looking measures pertain, a reconciliation of segment profit to operating income will be included within future filings.

RECONCILIATION OF ORGANIC SALES % CHANGE

Honeywell	2014	2015	2016	2017	2018	2019	2020	2021E
Reported sales % change	3%	(4%)	2%	3%	3%	(12%)	(11%)	5%
Less: Foreign currency translation	-	(4%)	(1%)	-	1%	(1%)	-	No Forecast
Less: Acquisitions, divestitures and other, net	-	-	4%	(1%)	(4%)	(16%)	-	No Forecast
Organic sales % change	3%	0%	(1%)	4%	6%	5%	(11%)	5%

We define organic sales percent as the year over year change in reported sales relative to the comparable period, excluding the impact on sales from foreign currency translation and acquisitions, net of divestitures, for the first 12 months following the transaction date. We believe this measure is useful to investors and management in understanding our ongoing operations and in analysis of ongoing operating trends.

The quantitative reconciliation of reported sales percent change to organic sales percent change does not include an estimate for fluctuations in global currency markets or the occurrence and impact of acquisition and divestitures transactions, as management cannot reasonably predict or estimate these amounts without unreasonable effort.

RECONCILIATION OF CASH PROVIDED BY OPERATING ACTIVITIES TO ADJUSTED FREE CASH FLOW AND CALCULATION OF ADJUSTED FREE CASH FLOW MARGIN

($M)	2014	2015	2016	2017	2018	2019	2020	2021E
Cash provided by operating activities	$5,080	$5,519	$5,498	$5,966	$6,434	$6,897	$6,208	$6,075
Expenditures for property, plant and equipment	(1,094)	(1,073)	(1,095)	(1,031)	(828)	(839)	(906)	(1,000)
Garrett cash receipts	-	-	-	-	-	-	-	375
Free cash flow	3,986	4,446	4,403	4,935	5,606	6,058	5,302	5,450
Separation cost payments	-	-	-	-	424	213	-	-
Adjusted free cash flow (1)	$3,986	$4,446	$4,403	$4,935	$6,030	$6,271	$5,302	$5,450
Cash provided by operating activities	$5,080	$5,519	$5,498	$5,966	$6,434	$6,897	$6,208	$6,075
÷ Net sales (2)	$40,306	$38,581	$39,302	$40,534	$41,802	$36,709	$32,637	$34,400
Operating cash flow margin %	13%	14%	14%	15%	15%	19%	19%	18%
Adjusted free cash flow (1)	$3,986	$4,446	$4,403	$4,935	$6,030	$6,271	$5,302	$5,450
÷ Net Sales (2)	$40,306	$38,581	$39,302	$40,534	$41,802	$36,709	$32,637	$34,400
Adjusted free cash flow margin %	10%	12%	11%	12%	14%	17%	16%	16%

(1) Expected Adjusted free cash flow presented above is the midpoint of our current adjusted free cash flow guidance for 2021 of $5.3 to $5.6 billion.

(2) Expected Net sales presented above is the midpoint of our current net sales guidance for 2021 of $34.2 to $34.6 billion.

We define free cash flow as cash provided by operating activities less cash expenditures for property, plant and equipment plus cash receipts from Garrett.

We believe that free cash flow is a non-GAAP metric that is useful to investors and management as a measure of cash generated by operations that will be used to repay scheduled debt maturities and can be used to invest in future growth through new business development activities or acquisitions, pay dividends, repurchase stock or repay debt obligations prior to their maturities. This metric can also be used to evaluate our ability to generate cash flow from operations and the impact that this cash flow has on our liquidity.

RECONCILIATION OF SEGMENT PROFIT TO OPERATING INCOME AND CALCULATION OF SEGMENT PROFIT AND OPERATING INCOME MARGINS

($M)	4Q20	2020
Aerospace	$2,978	$11,544
Honeywell Building Technologies	1,426	5,189
Performance Materials and Technologies	2,556	9,423
Safety and Productivity Solutions	1,940	6,481
Net Sales	$8,900	$32,637
Aerospace	$822	$2,904
Honeywell Building Technologies	305	1,099
Performance Materials and Technologies	478	1,851
Safety and Productivity Solutions	297	907
Corporate	(23)	(96)
Segment Profit	$1,879	$6,665
Stock compensation expense (1)	(50)	(168)
Repositioning, Other (2,3)	(111)	(641)
Pension and other postretirement service costs (4)	(42)	(160)
Operating income	$1,676	$5,696
Segment profit	$1,879	$6,665
÷ Net sales	$8,900	$32,637
Segment profit margin %	21.1%	20.4%
Operating income	$1,676	$5,696
÷ Net sales	$8,900	$32,637
Operating income margin %	18.8%	17.5%

(1) Amounts included in Selling, general and administrative expenses.

(2) Includes repositioning, asbestos, environmental expenses and equity income adjustment.

(3) Amounts included in Cost of products and services sold, Selling, general and administrative expenses, and Other income/expense.

(4) Amounts included in Cost of products and services sold and Selling, general and administrative expenses.

We define segment profit as operating income, excluding stock compensation expense, pension and other postretirement service costs, and repositioning and other charges. We believe these measures are useful to investors and management in understanding our ongoing operations and in analysis of ongoing operating trends.

A quantitative reconciliation of segment profit, on an overall Honeywell basis, to operating income has not been provided for all forward-looking measures of segment profit and segment margin included herewithin. Management cannot reliably predict or estimate, without unreasonable effort, the impact and timing on future operating results arising from items excluded from segment profit. The information that is unavailable to provide a quantitative reconciliation could have a significant impact on our reported financial results. To the extent quantitative information becomes available without unreasonable effort in the future, and closer to the period to which the forward-looking measures pertain, a reconciliation of segment profit to operating income will be included within future filings.

RECONCILIATION OF EPS TO ADJUSTED EPS

	4Q20		2020	
Earnings (loss) per share of common stock - assuming dilution (EPS) (1)	$	1.91	$	6.72
Separation related tax adjustment (2)		-		(0.26)
Pension mark-to-market expense (3)		0.05		0.04
Garrett related adjustments (4)		0.11		0.60
Adjusted earnings per share of common stock - assuming dilution	$	2.07	$	7.10

(1) For the three months ended December 31, 2020, adjusted earnings per share utilizes weighted average shares of approximately 710.0 million. For the twelve months ended December 31, 2020, adjusted earnings per share utilizes weighted average shares of 711.2 million.
(2) For the twelve months ended December 31, 2020, separation related tax adjustment of $186 million, net of tax, includes the favorable resolution of a foreign tax matter related to the spin-off transactions.
(3) Pension mark-to-market expense uses a blended rate of 25% for 2020.
(4) For the three and twelve months ended December 31, 2020, adjustments were $77 million and $427 million net of tax due to the non-cash charges associated with the reduction in value of reimbursement receivables due from Garrett, net of proceeds from settlement of related hedging transactions.

We believe adjusted earnings per share is a measure that is useful to investors and management in understanding our ongoing operations and in analysis of ongoing operating trends. For forward looking information, management cannot reliably predict or estimate, without unreasonable effort, the pension mark-to-market expense and the changes in fair value for Garrett equity securities. Pension mark-to-market expense is dependent on macroeconomic factors, such as interest rates and the return generated on invested pension plan assets. Based on economic and industry conditions, future developments and other relevant factors, these assumptions are subject to change. Changes in fair value for Garrett equity securities cannot be forecasted due to the inherent nature of changing conditions in the overall market.

RECONCILIATION OF EPS TO ADJUSTED EPS

	4Q21E	2021E
Earnings per share of common stock - assuming dilution (1)	**$2.03 - $2.13**	**$7.87 - $7.97**
Gain on sale of retail footwear business (2)	**-**	**(0.11)**
Garrett related adjustments (3)	**-**	**0.01**
Expense related to UOP Matters (4)	**-**	**0.23**
Adjusted earnings per share of common stock - assuming dilution	**$2.03 - $2.13**	**$8.00 - $8.10**

(1) For the three months ended December 31, 2021, and twelve months ended December 31, 2021, expected earnings per share utilizes weighted average shares of approximately 698 million and 701 million, respectively.
(2) For the twelve months ended December 31, 2021, the adjustment was $76 million net of tax due to the gain on sale of the retail footwear business.
(3) For the twelve months ended December 31, 2021, the adjustment was $7 million net of tax due to a non-cash charge associated with a further reduction in value of reimbursement receivables following Garrett's emergence from bankruptcy on April 30, 2021.
(4) For the twelve months ended December 31, 2021, adjustment was $160 million with no tax benefit due to an expense related to UOP matters.

We believe adjusted earnings per share is a measure that is useful to investors and management in understanding our ongoing operations and in analysis of ongoing operating trends. For forward looking information, management cannot reliably predict or estimate any potential future one-time items, such as pension mark-to-market or changes in fair value for Garrett equity securities, without unreasonable effort. Pension mark-to-market expense is dependent on macroeconomic factors, such as interest rates and the return generated on invested pension plan assets. Based on economic and industry conditions, future developments and other relevant factors, these assumptions are subject to change. Changes in fair value for Garrett equity securities cannot be forecasted due to the inherent nature of changing conditions in the overall market.