## Form 10-Q

[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR $15(\mathrm{~d})$ OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 1999
OR
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period from $-\overline{1-8974}$ to
Commission file number $\qquad$

AlliedSignal Inc.
(Exact name of registrant as specified in its charter)

## Delaware

(State or other jurisdiction of incorporation or organization)

(I.R.S.Employer Identification No.)

```
101 Columbia Road
P.O. Box 4000
```

- Morristown, New Jersey
(Address of principal executive offices)

07962-2497
-------------------(Zip Code)

> (973) 455-2000
(Registrant's telephone number, including area code)

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NOT APPLICABLE
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(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

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                                    NO
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Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class of Common Stock

- ---------------------------
\$1 par value

Outstanding at
September 30,1999
----------------------552,601,386 shares

AlliedSignal Inc.
Index
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## AlliedSignal Inc.

Consolidated Balance Sheet
(Unaudited)

September 30, | December 31, |
| :---: |
| 1999 |
| 1998 |

--------------------------------
(Dollars in millions)

| ASSETS |  |  |
| :---: | :---: | :---: |
| Current assets: |  |  |
| Cash and cash equivalents | \$ 981 | \$ 712 |
| Accounts and notes receivable | 1,984 | 1,993 |
| Inventories | 2,326 | 2,332 |
| Other current assets | 576 | 556 |
| Total current assets | 5,867 | 5,593 |
| Investments and long-term receivables | 436 | 1,488 |
| Property, plant and equipment | 9,317 | 9,358 |
| Accumulated depreciation and amortization | $(4,965)$ | $(4,961)$ |
| Cost in excess of net assets of acquired companies - net | 3,094 | 2,999 |
| Other assets | 1,204 | 1,083 |
| Total assets | \$14,953 | \$15,560 |
| LIABILITIES |  |  |
| Current liabilities: |  |  |
| Accounts payable | \$ 1,273 | \$ 1,423 |
| Short-term borrowings | 58 | 80 |
| Commercial paper | 1,513 | 1,773 |
| Current maturities of long-term debt | 195 | 158 |
| Accrued liabilities | 1,745 | 1,751 |
| Total current liabilities | 4,784 | 5,185 |
| Long-term debt | 1,287 | 1,476 |
| Deferred income taxes | 802 | 795 |
| Postretirement benefit obligations other than pensions | 1,664 | 1,732 |
| Other liabilities | 993 | 1,075 |
| SHAREOWNERS' EQUITY |  |  |
| Capital - common stock issued <br> - additional paid-in capital | $\begin{array}{r} 716 \\ 3,323 \end{array}$ | $\begin{array}{r} 716 \\ 2,982 \end{array}$ |
| Common stock held in treasury, at cost | $(4,265)$ | $(3,413)$ |
| Accumulated other nonowner changes | (270) | (70) |
| Retained earnings | 5,919 | 5,082 |
| Total shareowners' equity | 5,423 | 5,297 |
| Total liabilities and shareowners' equity | \$14,953 | \$15,560 |

The Notes to Financial Statements are an integral part of this statement.

AlliedSignal Inc.
Consolidated Statement of Income
(Unaudited)

| Three Months Ended September 30, |  | Nine Months Ended September 30, |  |
| :---: | :---: | :---: | :---: |
| 1999 | 1998 | 1999 | 1998 |
| ---- | ---- | ---- | ---- |


| Net sales | \$3,838 | \$3,741 | \$11,252 | \$11,256 |
| :---: | :---: | :---: | :---: | :---: |
| Cost of goods sold | 2,976 | 2,838 | 8,730 | 8,596 |
| Selling, general and administrative expenses | 372 | 396 | 1,171 | 1,200 |
| Gain on sale of strategic business unit | (106) | - | (106) | - |
| Total costs and expenses | 3,242 | 3,234 | 9,795 | 9,796 |
| Income from operations | 596 | 507 | 1,457 | 1,460 |
| Equity in income of affiliated companies | 16 | 19 | 12 | 82 |
| Other income (expense) | (5) | (8) | 287 | (9) |
| Interest and other financial charges | (33) | (38) | (107) | (104) |
| Income before taxes on income | 574 | 480 | 1,649 | 1,429 |
| Taxes on income | 188 | 151 | 528 | 450 |
| Net income | \$ 386 | \$ 329 | \$1,121 | \$ 979 |
| Earnings per share of common stock - basic | \$ . 70 | \$ . 59 | \$ 2.03 | \$ 1.74 |
| Earnings per share of common stock - assuming dilution | \$ . 69 | \$ . 58 | \$ 1.98 | \$ 1.70 |
| Cash dividends per share of common stock | \$ . 17 | \$ . 15 | \$ . 51 | \$ . 45 |

The Notes to Financial Statements are an integral part of this statement.

AlliedSignal Inc.
Consolidated Statement of Cash Flows (Unaudited)


The Notes to Financial Statements are an integral part of this statement.

```
    AlliedSignal Inc.
    Notes to Financial Statements
                        (Unaudited)
(Dollars in millions except per share amounts)
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Note 1. In the opinion of management, the accompanying unaudited consolidated financial statements reflect all adjustments, consisting only of normal adjustments, necessary to present fairly the financial position of AlliedSignal Inc. and its consolidated subsidiaries at September 30, 1999 and the results of operations for the three and nine months ended September 30, 1999 and 1998 and cash flows for the nine months ended September 30, 1999 and 1998. The results of operations for the three- and nine-month periods ended September 30, 1999 should not necessarily be taken as indicative of the results of operations that may be expected for the entire year 1999.

The financial information as of September 30, 1999 should be read in conjunction with the financial statements contained in AlliedSignal's Form 10-K Annual Report for 1998.

Note 2. Accounts and notes receivable consist of the following:

|  | $\begin{array}{r} \text { September } 30, \\ 1999 \end{array}$ | $\begin{aligned} & \text { December } 31, \\ & 1998 \end{aligned}$ |
| :---: | :---: | :---: |
| Trade | \$1,665 | \$1,554 |
| Other | 360 | 476 |
|  | 2,025 | 2,030 |
| Less - Allowance for doubtful accounts and refunds | (41) | (37) |
|  | \$1,984 | \$1,993 |

Note 3. Inventories consist of the following:


Note 4. Total nonowner changes in shareowners' equity for the three and nine months ended September 30, 1999 and 1998 were $\$ 391$ and $\$ 921$ million and $\$ 380$ and $\$ 989$ million, respectively. Nonowner changes in shareowners' equity consist of net income, foreign currency translation adjustments and unrealized holding gains and losses on marketable securities.

Note 5. Segment financial data follows:
Three Months Ended September 30,

| Net Sales |  |  | Income from Operations |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1999 | 1998 |  |  | 1999 |  | 98 |
| , 191 | \$1,242 |  | \$ | 290 | \$ | 259 |
| 590 | 541 |  |  | 52 |  | 72 |
| 996 | 900 |  |  | 173 |  | 103 |
| 437 | 436 |  |  | 36 |  | 69 |
| 615 | 609 | (a) |  | 48 |  | 28 |
| 9 | 13 |  |  | (24) |  | (24) |
| - | - |  |  |  |  | - |
| , 838 | \$3,741 |  | \$ | 596 | \$ | 507 |


| Nine Months Ended September 30, |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net Sales |  | Income from Operations |  |  |  |
|  | 1999 | 1998 |  | 1999 |  | 998 |
| Aerospace Systems | \$3,543 | \$3,576 | \$ | 740 | \$ | 655 |
| Specialty Chemicals |  |  |  |  |  |  |
| \& Electronic Solutions | 1,635 | 1,728 |  | 212 |  | 283 |
| Turbine Technologies | 2,861 | 2,641 |  | 484 |  | 294 |
| Performance Polymers | 1,361 | 1,494 |  | 170 |  | 234 |
| Transportation |  |  |  |  |  |  |
| Products | 1,823 | 1,764 (a) |  | 138 |  | 79 (a) |
| Corporate \& Unallocated | d 29 | 53 (a) |  | (86) |  | (85) (a) |
| Other | - | - |  | (201) |  | - |
|  | 11,252 | \$11,256 |  | , 457 |  | 460 |

(a) Reclassified to conform to 1999 presentation. Net sales and income from operations related to residual contracts of the divested Safety Restraints business are now reported in Corporate \& Unallocated.
(b) Represents the repositioning and other charges and the gain on the sale of our Laminate Systems business. See Notes 8 and 9.

Note 6. The details of the earnings per share calculations for the three- and nine-month periods ended September 30, 1999 and 1998 follow:

|  |  | Three Months |  | Nine Months |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Income | Average <br> Shares | Per <br> Share <br> Amount | Income | Average Shares | Per <br> Share <br> Amount |
| 1999 |  |  |  |  |  |  |
| Earnings per share of common stock - basic | \$386 | 551.8 | \$. 70 |  | 553.4 | \$ 2.03 |
| Dilutive securities: <br> Stock options <br> Restricted stock units |  | $\begin{array}{r} 12.0 \\ .5 \end{array}$ |  | \$1,121 | 12.1 .5 |  |
| ```Earnings per share of common stock assuming dilution``` | \$386 | 564.3 | \$. 69 | \$1,121 | 566.0 | \$ 1.98 |


|  | Three Months |  |  | Nine Months |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Income | Average <br> Shares | Per <br> Share <br> Amount | Income | Average <br> Shares | Per <br> Share <br> Amount |
| 1998 |  |  |  |  |  |  |
| - ---- |  |  |  |  |  |  |
| Earnings per share of common stock - basic | \$329 | 560.0 | \$. 59 | \$979 | 562.5 | \$1.74 |
| Dilutive securities: |  |  |  |  |  |  |
| Stock options |  | 10.6 |  |  | 12.4 |  |
| Restricted stock units |  | . 9 |  |  | . 8 |  |
| Earnings per share of common stock - |  |  |  |  |  |  |
| assuming dilution | \$329 | 571.5 | \$. 58 | \$979 | 575.7 | \$1.70 |

The diluted earnings per share calculation excludes the effect of stock options when the options' exercise prices exceed the average market price of the common shares during the period. For the threeand nine-month periods ended September 30, 1999 and 1998, the number of stock options not included in the computations were .7 million and . 8 million, and 2.0 million and 1.9 million, respectively.

Note 7. In April 1999, AlliedSignal reached an agreement with Tyco International Ltd. (Tyco) and AMP Incorporated (AMP), settling AMP's claim to the gain AlliedSignal realizes on the disposition of its investment in AMP common stock. AlliedSignal made a payment to AMP of $\$ 50$ million, and the parties released all claims that they had against each other relating to AMP. Subsequently, AlliedSignal converted its investment in AMP common stock into Tyco common stock and sold the Tyco common stock for net cash proceeds of $\$ 1.2$ billion. The resulting second quarter pretax gain of $\$ 268$ million (after-tax $\$ 161$ million, or $\$ 0.29$ per share), net of the settlement payment, is included as part of Other Income (Expense).

Note 8. In September 1999, AlliedSignal sold its Laminate Systems business to Rutgers AG for approximately $\$ 425$ million in cash. The Laminate Systems business had annual revenues of about $\$ 400$ million. The sale of the Laminate Systems business resulted in a third quarter pretax gain of $\$ 106$ million (after-tax $\$ 59$ million, or $\$ 0.11$ per share).

Note 9. In both the second and third quarters of 1999, AlliedSignal approved repositioning plans designed to enhance our competitiveness and productivity and improve future profitability.

The second quarter repositioning plan included the organizational realignment of our aerospace businesses to strengthen market and customer focus and to simplify its business structure; the elimination of an unprofitable product line and rationalization of manufacturing capacity in the Polymers business; and related workforce reductions in these businesses. The plan also included workforce reductions in the Friction Materials, Specialty Chemicals and Turbocharging Systems businesses. In total, we will be eliminating approximately 1,200 positions worldwide, primarily in manufacturing and administrative functions. The repositioning plan is expected to be completed by December 31, 1999. In connection with the repositioning plan, in the second quarter of 1999, we recorded a pretax charge of $\$ 75$ million. The components of this charge included severance costs of $\$ 38$ million, asset writedowns of $\$ 36$ million, and other exit costs of $\$ 1$ million.

The third quarter repositioning plan included a reduction in infrastructure in the Turbocharging Systems business; the closing of a wax refinery in the Specialty Chemicals business; and related workforce reductions in these
businesses. The plan also included workforce reductions in the
Aerospace Engines, Aerospace Equipment Systems, Polymers and Friction Materials businesses. In total, we will be eliminating approximately 1,500 positions worldwide, primarily in manufacturing and administrative functions. The repositioning plan is expected to be completed by March 31, 2000. In connection with the repositioning plan, in the third quarter of 1999, we recorded a pretax charge of $\$ 78$ million. The components of this charge included severance costs of $\$ 46$ million, asset writedowns of $\$ 23$ million, and other exit costs of $\$ 9$ million. The following table summarizes the costs associated with the 1999 repositioning actions:

|  | $\begin{gathered} 1999 \\ \text { Repositioning } \\ \text { Charges } \end{gathered}$ | $\begin{gathered} \text { Utilized } \\ \text { In } \\ 1999 \end{gathered}$ | $\begin{gathered} \text { September } 30, \\ 1999 \\ \text { Reserve Balance } \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Severance costs | \$84 | (\$11) | \$73 |
| Asset writedowns | 59 | (59) | - |
| Other exit costs | 10 | - | 10 |
| Total | \$153 | (\$70) | \$83 |

In the second quarter of 1999 , we also recognized other charges consisting of losses on aerospace engine maintenance contracts and a cancellation penalty totaling $\$ 45$ million, customer and employee claims of $\$ 29$ million, and other asset impairments and write-offs, including inventory, of $\$ 73$ million. In the third quarter of 1999, other charges of $\$ 7$ million relating to asset impairments were also recorded.

Repositioning and other charges totaling $\$ 222$ million in the second quarter of 1999 and $\$ 85$ million in the third quarter of 1999 were included as part of cost of goods sold. Equity in income of affiliated companies in the second quarter of 1999 included a $\$ 36$ million charge resulting from an other than temporary decline in value of an equity investment due to a significant deterioration in market conditions. Equity in income of affiliated companies in the third quarter of 1999 included a $\$ 4$ million charge relating to an equity investee's severance actions. The total pretax impact of the repositioning and other charges was $\$ 89$ million (after-tax $\$ 54$ million, or $\$ 0.10$ per share) for the three months ended September 30, 1999 and $\$ 347$ million (after-tax $\$ 210$ million, or $\$ 0.38$ per share) for the nine months ended September 30, 1999.

Note 10. On June 4, 1999, AlliedSignal entered into a merger agreement with Honeywell Inc. (Honeywell). Under the terms of the merger agreement, each share of Honeywell common stock will be exchanged for 1.875 shares of AlliedSignal common stock. As of the end of the third quarter of 1999 , based on approximately 128 million Honeywell shares outstanding and AlliedSignal's stock price, the transaction is valued at approximately $\$ 14$ billion and will be accounted for as a pooling of interests. The new company will have annual revenues of about $\$ 25$ billion and will assume approximately $\$ 1.5$ billion of Honeywell debt. The transaction was approved by AlliedSignal's and Honeywell's shareowners on September 1, 1999 and remains subject to regulatory reviews and other conditions. On November 8, 1999, the U.S. Department of Justice filed a consent decree in federal court which would permit consummation of the proposed transaction with Honeywell. The companies continue to focus on obtaining clearance from the European Commission. The transaction is expected to close in the fourth quarter of 1999. Upon completion of the transaction, the name of our company will be changed from AlliedSignal Inc. to Honeywell International Inc. The merger agreement provides for payment of termination fees of up to \$350 million under certain circumstances. AlliedSignal and Honeywell also have entered into option agreements pursuant to which, under certain circumstances, AlliedSignal may
purchase approximately $19.9 \%$ of Honeywell's
outstanding common stock for $\$ 109.453$ per share and Honeywell may purchase approximately $19.9 \%$ of AlliedSignal's outstanding common stock for $\$ 58.375$ per share.

To the Shareowners and Directors
of AlliedSignal Inc.
We have reviewed the accompanying consolidated balance sheet of AlliedSignal Inc. and its subsidiaries as of September 30, 1999, and the related consolidated statements of income for each of the threemonth and nine-month periods ended September 30, 1999 and 1998 and the consolidated statements of cash flows for the nine-month periods ended September 30, 1999 and 1998. These financial statements are the responsibility of the Company's management.

We conducted our review in accordance with standards established by the American Institute of Certified Public Accountants. A review of interim financial information consists principally of applying analytical procedures to financial data and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with generally accepted auditing standards, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the accompanying consolidated interim financial statements for them to be in conformity with generally accepted accounting principles.

We previously audited in accordance with generally accepted auditing standards, the consolidated balance sheet as of December 31, 1998, and the related consolidated statements of income, of shareowners' equity, and of cash flows for the year then ended (not presented herein), and in our report dated February 1, 1999 we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying consolidated balance sheet information as of December 31, 1998, is fairly stated in all material respects in relation to the consolidated balance sheet from which it has been derived.

PricewaterhouseCoopers LLP
Florham Park, NJ
November 9, 1999

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF

## FINANCIAL CONDITION AND RESULTS OF OPERATIONS

A. Results of Operations - Third Quarter 1999 Compared with Third Quarter 1998

Net sales in the third quarter of 1999 were $\$ 3,838$ million, an increase of $\$ 97$ million, or $3 \%$, compared with the third quarter of 1998. The increase resulted from volume gains of $\$ 164$ million and from acquisitions of $\$ 114$ million. Lower sales resulting from divested businesses of $\$ 97$ million, lower selling prices of $\$ 65$ million and the impact of foreign exchange of $\$ 19$ million were a partial offset.

Income from operations in the third quarter of 1999 was $\$ 596$ million. As discussed in Notes 8 and 9 on page 8 of this Form 10-Q, income from operations includes $\$ 106$ million relating to the gain on the sale of our Laminate Systems business and $\$ 85$ million relating to repositioning and other charges. The net effect of these items increased income from operations by $\$ 21$ million in the current quarter. Income from operations in the third quarter of 1998 was $\$ 507$ million. Operating margin for the third quarter of 1999 was $15.5 \%$. The impact of the gain on the sale of our Laminate Systems business and the repositioning and other charges increased operating margin by $0.5 \%$. Operating margin for the third quarter of 1998 was 13.6\%. Income from operations is discussed in detail by segment in the Review of Business Segments section below.

The repositioning charge of $\$ 78$ million in the third quarter of 1999 represents the cost of actions designed to enhance our competitiveness and productivity and improve future profitability. The repositioning actions included a reduction in infrastructure in the Turbocharging systems business; the closing of a wax refinery in the Specialty Chemicals business; and related workforce reductions in these businesses. The actions also included workforce reductions in the Aerospace Engines, Aerospace Equipment Systems, Polymers and Friction Materials businesses. The cost of the repositioning actions will be financed through the cash proceeds from the disposition of our Laminate Systems business and we do not anticipate any significant impact on liquidity as a result of the repositioning actions. The repositioning actions are expected to be completed by March 31, 2000 and are expected to generate improvements in pretax income of approximately $\$ 100$ million annually primarily from lower personnel-related costs.

Equity in income of affiliated companies of $\$ 16$ million in the third quarter of 1999 was $\$ 3$ million lower compared with the third quarter of 1998 due primarily to the charge of $\$ 4$ million relating to severance actions at the UOP process technology joint venture (UOP).

Interest and other financial charges of $\$ 33$ million in the third quarter of 1999 decreased by $\$ 5$ million, or $13 \%$, compared with the third quarter of 1998. The decrease reflects higher average debt outstanding during the current quarter versus the comparable period in the prior year which was more than offset by lower interest rates and tax interest expense.

Net income of $\$ 386$ million, or $\$ 0.69$ per share, in the third quarter of 1999 was $17 \%$ higher than the prior year's third quarter net income of $\$ 329$ million, or $\$ 0.58$ per share. Net income in the third quarter of 1999, adjusted for the gain on the disposition of our Laminate Systems business and the repositioning and other charges, was $\$ 381$ million, or $\$ 0.68$ per share, an increase of $16 \%$ over the prior year. The higher net income in the third quarter of 1999 was the result of improved earnings for Turbine Technologies, Aerospace Systems and Transportation

Products. Performance Polymers and Specialty Chemicals \& Electronic Solutions had lower earnings.

Review of Business Segments
Revien- Business Segment

The results of the Business Segments do not include the gain on the disposition of our Laminate Systems business and the repositioning and other charges.

Aerospace Systems sales of $\$ 1,191$ million in the third quarter of 1999 were $\$ 51$ million, or $4 \%$, lower compared with the third quarter of 1998. Excluding the adverse impact on sales resulting from a change from prime contractor to sub-contractor on a government technical services contract and divestitures, sales in the third quarter of 1999 were flat compared with the comparable quarter of 1998. Continued strong sales growth in flight safety products and repair and overhaul services were offset by lower sales to commercial air transport manufacturers.

Aerospace Systems income from operations of $\$ 290$ million in the third quarter of 1999 increased by $\$ 31$ million, or $12 \%$, compared with the third quarter of 1998 due principally to ongoing coststructure improvements and increased sales of higher margin flight safety products and aftermarket services.

Specialty Chemicals \& Electronic Solutions sales of $\$ 590$ million in the third quarter of 1999 were $\$ 49$ million, or $9 \%$, higher compared with the comparable quarter of 1998. Higher sales due to the acquisition of Johnson Matthey Electronics in August 1999 were partially offset by divestitures, principally the Laminate Systems business.

Specialty Chemicals \& Electronic Solutions income from operations of $\$ 52$ million in the third quarter of 1999 decreased by $\$ 20$ million, or $28 \%$, compared with the third quarter of 1998 . The decrease resulted primarily from higher expenses associated with the development of new products in the electronic materials and pharmaceutical fine chemicals businesses and the negative impact of pricing pressures. Operating losses incurred in the Johnson Matthey Electronics business due to excess capacity at a major facility also contributed to the decrease.

Turbine Technologies sales of $\$ 996$ million in the third quarter of 1999 were $\$ 96$ million, or $11 \%$, higher compared with the third quarter of 1998. Sales for aerospace engines increased moderately due to higher sales of helicopter engines to the military and increased sales in the regional, business and military aftermarket. Lower sales to the commercial air transport aftermarket were a partial offset. Sales of turbochargers increased significantly due primarily to continued strong sales in Europe reflecting the turbodiesel's increased penetration of the passenger car market.

Turbine Technologies income from operations of $\$ 173$ million in the third quarter of 1999 increased by $\$ 70$ million, or $68 \%$, compared with the third quarter of 1998. The increase principally reflects a significantly reduced cost structure and improved sales of higher margin aftermarket products and services in the aerospace engines business. Higher sales of turbochargers, particularly in Europe, also contributed to the increase.

Performance Polymers sales were $\$ 437$ million in the third quarter of 1999 compared with $\$ 436$ million in the third quarter of 1998. Higher sales of engineered plastics used in automotive applications and specialty films products used in pharmaceutical packaging and consumer products were offset by lower sales for carpet fibers and textile and industrial nylon.

Performance Polymers income from operations of $\$ 36$ million in the third quarter of 1999 was lower by $\$ 33$ million, or $48 \%$, compared with the same period in the prior year. The decrease principally reflects weak demand for textile and industrial nylon, pricing pressures at performance fibers, carpet fibers and engineering plastics and higher raw material costs. Increased sales volume of polyester, specialty films and engineering plastics and an improved cost structure were partial offsets.

Transportation Products sales were $\$ 615$ million in the third quarter of 1999 compared with $\$ 609$ million in the third quarter of 1998. Truck Brake Systems sales continued to be strong, driven primarily by increased truck builds. Sales of Prestone products also improved significantly. Lower sales for Friction Materials were a partial offset.

Transportation Products income from operations of $\$ 48$ million in the third quarter of 1999 improved by $\$ 20$ million, or $71 \%$, compared with the third quarter of 1998. The increase reflects higher unit volume growth particularly in Truck Brake Systems, stronger pricing for Prestone's products and cost-structure improvements.
B. Results of Operations - Nine Months 1999 Compared with Nine Months 1998

Net sales in the first nine months of 1999 were $\$ 11,252$ million, a decrease of $\$ 4$ million compared with the first nine months of 1998. The decrease resulted from divested businesses of $\$ 467$ million, lower selling prices of $\$ 176$ million and the impact of foreign exchange of $\$ 31$ million. Higher sales resulting from volume gains of $\$ 364$ million and from acquisitions of $\$ 306$ million were a partial offset.

Income from operations in the first nine months of 1999 was $\$ 1,457$ million. As discussed in Notes 8 and 9 on page 8 of this Form 10-Q, income from operations includes $\$ 106$ million relating to the gain on the sale of our Laminate Systems business and $\$ 307$ million relating to repositioning and other charges. The net effect of these items reduced income from operations by $\$ 201$ million in the first nine months of 1999. Income from operations in the first nine months of 1998 was $\$ 1,460$ million. Operating margin for the first nine months of 1999 was $12.9 \%$. The impact of the gain on the sale of our Laminate Systems business and the repositioning and other charges reduced operating margin by 1.8\%. Operating margin for the first nine months of 1998 was $13.0 \%$. Income from operations is discussed in detail by segment in the Review of Business Segments section below.

Repositioning charges totaling $\$ 153$ million in the nine months ended September 30, 1999 represent the cost of actions designed to enhance our competitiveness and productivity and improve future profitability. The repositioning actions included the organizational realignment of our aerospace businesses to strengthen market and customer focus and simplify its business structure; the elimination of an unprofitable product line and rationalization of manufacturing capacity in the Polymers business; a reduction in infrastructure in the Turbocharging Systems business; the closing of a wax refinery in the Specialty Chemicals business; and related workforce reductions in these businesses. The actions also included workforce reductions in the Aerospace Engines, Aerospace Equipment Systems, Turbocharging Systems, Friction Materials, Polymers and Specialty Chemicals businesses. The cost of the repositioning actions will be financed through the net cash proceeds from the dispositions of our investment in AMP and our Laminate Systems business. We do not anticipate any significant impact on liquidity as a result of the repositioning actions. The repositioning actions are expected to be completed by March 31, 2000 and are
expected to generate improvements in pretax income of approximately \$175 million annually primarily from lower personnel-related costs.

Equity in income of affiliated companies of $\$ 12$ million in the first nine months of 1999 was $\$ 70$ million lower compared with the first nine months of 1998. The decrease relates to lower earnings from UOP and charges totaling $\$ 40$ million relating to a severance action and an asset impairment. See Note 9 on page 8 of this Form 10-Q for further discussion of these charges.

Other income (expense), $\$ 287$ million of income in the first nine months of 1999 , increased by $\$ 296$ million compared with the first nine months of 1998. The increase reflects the net gain on the disposition of our investment in AMP, higher investment income and a favorable impact of foreign exchange hedging. Higher minority interest expense was a partial offset.

Interest and other financial charges of $\$ 107$ million in the first nine months of 1999 increased by $\$ 3$ million, or $3 \%$, compared with the first nine months of 1998. The increase reflects higher average debt outstanding during the first nine months of 1999 versus the comparable period in the prior year partially offset by lower interest rates and tax interest expense.

Net income of $\$ 1,121$ million, or $\$ 1.98$ per share, in the first nine months of 1999 was $15 \%$ higher than the prior year's first nine months net income of $\$ 979$ million, or $\$ 1.70$ per share. Net income in the first nine months of 1999, adjusted for the gains on the dispositions of our Laminate Systems business and of our investment in AMP and the repositioning and other charges, was $\$ 1,111$ million, or $\$ 1.96$ per share, an increase of $13 \%$ over the prior year. The higher net income in the first nine months of 1999 was the result of improved earnings for Turbine Technologies, Aerospace Systems and Transportation Products. Specialty Chemicals \& Electronic Solutions and Performance Polymers had lower earnings.

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Review of Business Segments
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The results of the Business Segments do not include the gains on the dispositions of our Laminate Systems business and of our investment in AMP and the repositioning and other charges.

Aerospace Systems sales of $\$ 3,543$ million in the first nine months of 1999 were $\$ 33$ million, or $1 \%$, lower compared with the first nine months of 1998. The decrease reflects the adverse impact on sales resulting from a restructuring of a government technical services contract, the divestiture of the communications business and lower sales to commercial air transport manufacturers. This decrease was partially offset by strong sales of flight safety products, higher aftermarket sales and the acquisition of a controlling interest in the Normalair-Garrett Ltd. environmental controls joint venture in June 1998.

Aerospace Systems income from operations of $\$ 740$ million in the first nine months of 1999 increased by $\$ 85$ million, or $13 \%$, compared with the first nine months of 1998 due principally to ongoing cost structure improvements and increased sales of higher margin aftermarket and flight safety products.

Specialty Chemicals \& Electronic Solutions sales of $\$ 1,635$ million in the first nine months of 1999 decreased by $\$ 93$ million, or $5 \%$, compared with the first nine months of 1998 due to divestitures, principally the environmental catalyst business. Higher sales due to the acquisition of Johnson Matthey Electronics were a partial offset.

Specialty Chemicals \& Electronic Solutions income from operations of $\$ 212$ million in the first nine months of 1999 decreased by $\$ 71$ million, or $25 \%$, compared with the first nine months of 1998. The decrease resulted primarily from divestitures, the negative impact of pricing pressures and higher expenses associated with new product development. An improved cost structure was a partial offset.

Turbine Technologies sales of $\$ 2,861$ million in the first nine months of 1999 were $\$ 220$ million, or $8 \%$, higher compared with the first nine months of 1998. The increase principally reflects continued strong sales of turbochargers, particularly in Europe. Higher sales of propulsion engines and aftermarket products and services also contributed to the increase. Lower sales to the commercial air transport aftermarket and a decrease in original equipment sales to the military were a partial offset.

Turbine Technologies income from operations of $\$ 484$ million in the first nine months of 1999 increased by $\$ 190$ million, or $65 \%$, compared with the first nine months of 1998. The increase reflects significantly higher sales of turbochargers and improved sales of higher margin aftermarket products and services in the aerospace engines business. An improved cost structure, particularly in the aerospace engines business, the redeployment of assets to support development of the turbogenerator and AS900 engine and technology licensing also contributed to the increase.

Performance Polymers sales of $\$ 1,361$ million in the first nine months of 1999 were $\$ 133$ million, or $9 \%$, lower compared with the same period in the prior year. The decrease primarily reflects the loss of sales resulting from the divestiture of the phenol business and the exiting of the European carpet fibers business in 1998 and lower sales for carpet and performance fibers. Higher sales for specialty films and engineering plastics were a partial offset.

Performance Polymers income from operations of $\$ 170$ million in the first nine months of 1999 was lower by $\$ 64$ million, or $27 \%$, compared with the same period in the prior year. The decrease principally reflects weak demand for textile and industrial nylon, pricing pressures in several businesses, higher raw material costs and prior year divestitures.

Transportation Products sales of $\$ 1,823$ million in the first nine months of 1999 increased by $\$ 59$ million, or $3 \%$, compared with the first nine months of 1998 due to increased sales for Truck Brake Systems, Fram filters and Prestone products. Lower sales for Friction Materials were a partial offset.

Transportation Products income from operations of $\$ 138$ million in the first nine months of 1999 improved by $\$ 59$ million, or $75 \%$, compared with the first nine months of 1998 due to higher sales for Truck Brake Systems, Fram filters and Prestone products. Cost structure improvements for these businesses also contributed to the increase.
C. Financial Condition, Liquidity and Capital Resources

Total assets at September 30, 1999 were $\$ 14,953$ million, a decrease of $\$ 607$ million, or $4 \%$, from December 31, 1998 principally from the disposition of our investment in AMP in April 1999 and the repayment of debt with the net proceeds from the disposition.

Cash provided by operating activities of $\$ 1,055$ million during the first nine months of 1999 increased by $\$ 237$ million compared with the first nine months of 1998 due principally to higher net income.

Cash provided by investing activities of $\$ 739$ million during the first nine months of 1999 increased by $\$ 757$ million compared with the first nine months of 1998. The increase relates principally to the proceeds from the dispositions of our Laminate Systems business and of our investment in AMP. Higher spending for acquisitions, mainly Johnson Matthey Electronics, and the liquidation in the prior year of short-term investments to fund acquisitions and repurchases of our common stock were a partial offset.

On June 4, 1999, AlliedSignal entered into a merger agreement with Honeywell Inc. The transaction is discussed in further detail in Note 10 on page 9 of this Form 10-Q.

In September 1999, AlliedSignal sold its Laminate Systems business to Rutgers AG for approximately $\$ 425$ million in cash. The Laminate Systems business had annual revenues of about $\$ 400$ million. In August 1999, AlliedSignal completed the acquisition of Johnson Matthey Electronics, a division of Johnson Matthey Plc, for approximately $\$ 655$ million in cash. Johnson Matthey Electronics is a leading supplier of materials to the semiconductor and microelectronics industries and has annual sales of approximately $\$ 670$ million. On October 31, 1999, AlliedSignal entered into a definitive merger agreement to acquire TriStar Aerospace Co. (TriStar) for $\$ 9.50$ per share in cash. On November 5, 1999, a wholly-owned subsidiary of AlliedSignal commenced a tender offer to acquire all of the outstanding shares of TriStar for approximately $\$ 296$ million, which includes the assumption of approximately $\$ 107$ million of TriStar debt. TriStar is a distributor of aerospace fasteners, fastening systems and related hardware and a provider of customized inventory management services to the aerospace industry and has annual sales of approximately $\$ 200$ million.

AlliedSignal continuously assesses the relative strength of each business in its portfolio as to strategic fit, market position and profit contribution in order to upgrade its combined portfolio and identify operating units that will most benefit from increased investment. AlliedSignal identifies acquisition candidates that will further its strategic plan and strengthen its existing core businesses. AlliedSignal also identifies operating units that do not fit into its long-term strategic plan based on their market position, relative profitability or growth potential. These operating units are considered for potential divestiture, restructuring or other repositioning action subject to regulatory constraints. During the first nine months of 1999, AlliedSignal sold certain non-strategic businesses and other assets.

Cash used for financing activities of $\$ 1,525$ million during the first nine months of 1999 increased by $\$ 680$ million compared with the comparable period in the prior year. The increase relates to higher net payments of debt of $\$ 535$ million and an increase of $\$ 115$ million in net stock repurchases. Cash dividends paid were also $\$ 30$ million, or $12 \%$, higher in the current year. Long-term debt on September 30, 1999 was $\$ 1,287$ million, a decrease of $\$ 189$ million, or $13 \%$, compared with year-end 1998. Total debt of $\$ 3,053$ million at September 30 , 1999 was $\$ 434$ million, or $12 \%$, lower than at December 31 , 1998. The decrease relates to the repayment of debt with the net proceeds from the liquidation of our investment in AMP. Total debt as a percent of capital at September 30, 1999 was $33.2 \%$, compared with $36.7 \%$ at year-end 1998.

During the first six months of 1999, AlliedSignal repurchased 18.9 million shares of common stock for $\$ 966$ million in connection with its stock repurchase programs. As a result of the pending merger with Honeywell, effective June 4, 1999, AlliedSignal rescinded its share repurchase programs.

Year 2000

Computer programs and embedded computer chips that are not Year 2000 compliant are unable to distinguish between the calendar year 1900 and the calendar year 2000. AlliedSignal has recognized the need to ensure that its business operations will not be adversely affected by the upcoming calendar year 2000 and is cognizant of the time sensitive nature of the Year 2000 problem.

We have assessed how our businesses may be impacted by the Year 2000 problem and have implemented a comprehensive plan to address all known aspects of the Year 2000 problem: information systems (both critical information systems, which are systems the failure of which could have a material effect on our operations, and noncritical information systems), production and facilities equipment, products, customers and suppliers (both high-impact suppliers, suppliers who would materially impact our operations if they were unable to provide supplies or services on a timely basis, and other suppliers).

We have substantially completed the assessment, development of remediation plans and remediation with respect to the various aspects of the Year 2000 problem.

We completed an inventory of and assessed the impact of the Year 2000 problem with respect to our information systems, production and facilities equipment, products, customers and suppliers. Based on the results of the assessment, we prioritized the various projects to remedy potential Year 2000 problems. We developed and implemented plans to remediate known Year 2000 problems. Testing to ensure that the remediation was successfully completed was part of the remediation process. We have developed contingency plans and trained specialist teams to implement such contingency plans to address any Year 2000 problems which are unexpected or have not been remedied in a timely manner under our remediation plans.

The remediation plans for information systems involved a combination of software modifications, upgrades and replacements. The remediation plans for production and facilities equipment involved a combination of software or hardware modifications, upgrades and replacements, or changes to operating procedures to circumvent equipment failures caused by the Year 2000 problem. The remediation plans for products involved modifying software and/or hardware contained in products, or issuing service letters or other industry standard communications providing customers with instructions on correcting Year 2000 issues in our products. The remediation plans for suppliers (including financial institutions, governmental agencies and public utilities) and customers involved obtaining information about their Year 2000 programs through surveys, meetings and other communication, the evaluation of the information received, and the development of appropriate responses. While remediation with respect to customers, high impact suppliers and other suppliers is substantially complete, we can provide no assurance that the Year 2000 problems will be successfully corrected by suppliers and customers in a timely manner.

Our estimate of the total cost for Year 2000 compliance is $\$ 135$ million, of which approximately $\$ 133$ million has been incurred through September 30, 1999. This estimate does not include our potential share of costs for Year 2000 issues by partnerships and joint ventures in which we participate but are not the operator. Incremental spending has not been and is not expected to be material because most Year 2000 compliance costs have been met with amounts that are normally budgeted for procurement and maintenance of our information systems and
production and facilities equipment. The redirection of spending from procurement of information systems and production and facilities equipment to implementation of Year 2000 compliance plans may have in some instances delayed productivity improvements.

We believe that the Year 2000 issue will not cause material operational problems for us. However, if we have not been successful in identifying all material Year 2000 problems, or the assessment and remediation of identified Year 2000 problems has not corrected such problems in a timely manner, there may be an interruption in, or failure of, certain normal business activities or operations. Such interruptions or failures could have a material adverse impact on our consolidated results of operations and financial position or on our relationships with customers, suppliers or others.

Euro Conversion

On January 1, 1999, certain member countries of the European Union established fixed conversion rates between their existing currencies and the European Union's common currency (Euro). The transition period for the introduction of the Euro will be between January 1, 1999 and January 1, 2002. AlliedSignal is presently identifying and ensuring that all Euro conversion compliance issues are addressed. Although we cannot predict the overall impact of the Euro conversion at this time, we do not expect that the Euro conversion will have a material adverse effect on our consolidated results of operations.

Review by Independent Accountants

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The "Independent Accountants' Report" included herein is not a "report" or "part of a Registration Statement" prepared or certified by an independent accountant within the meanings of Section 7 and 11 of the Securities Act of 1933, and the accountants' Section 11 liability does not extend to such report.

Item 3. Quantitative and Qualitative Disclosures about Market Risk
See AlliedSignal's most recent annual report filed on Form $10-\mathrm{K}$ (Item 7A). Except for the disposition of our investment in AMP, discussed in Note 7 on page 8 of this Form 10-Q, there has been no material change in this information.

## PART II. OTHER INFORMATION

Item 4. Submission of Matters to a Vote of Security Holders
At the Special Meeting of Shareowners of AlliedSignal held on September 1, 1999, the following matters set forth in AlliedSignal's/ Honeywell's Joint Proxy Statement dated July 23, 1999, which was filed with the Securities and Exchange Commission pursuant to Regulation 14A under the Securities Exchange Act of 1934, were voted upon with the results indicated below.
(1) A proposed merger to be implemented pursuant to an Agreement and Plan of Merger, dated as of June 4, 1999, among AlliedSignal Inc., Honeywell Inc. and a subsidiary of AlliedSignal Inc., including the related issuance of shares of common stock, was approved with $428,828,716$ votes cast FOR, 9,123,266 votes cast AGAINST, 2,329,545 abstentions and no broker non-votes;
(2) A proposal to amend AlliedSignal's certificate of incorporation to increase the number of authorized shares of common stock from one billion to two billion shares, to increase the number of authorized shares of preferred stock from 20 million to 40 million shares and to eliminate several series of preferred stock not currently outstanding was approved with $323,636,136$ votes cast FOR, 113,001,998 votes cast AGAINST, 3,643,393 abstentions and no broker non-votes.

Item 6. Exhibits and Reports on Form 8-K
(a) Exhibits. The following exhibits are filed with this Form 10-Q:

15 Independent Accountants' Acknowledgment Letter as to the incorporation of their report relating to unaudited interim financial statements

27 Financial Data Schedule
(b) Reports on Form 8-K. The following reports on Form 8-K were filed during the three months ended September 30, 1999:

1. On July 16,1999 a report on Form $8-K / A$ was filed amending a June 8, 1999 report relative to an Agreement and Plan of Merger entered into by AlliedSignal Inc. and Honeywell Inc.;
2. On July 16, 1999 a report was filed reporting the results of operations for the three-month and six-month periods ended June 30, 1999 for AlliedSignal Inc.;
3. On September 2, 1999 a report was filed reporting an amendment of the restated certificate of incorporation of AlliedSignal Inc.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

AlliedSignal Inc.
Date: November 10, 1999
By: /s/ Richard J. Diemer, Jr.
Richard J. Diemer Jr.
Vice President and Controller (on behalf of the Registrant and as the Registrant's Principal Accounting Officer)

## EXHIBIT INDEX

Exhibit Number

Description
Omitted (Inapplicable)
Omitted (Inapplicable)
Omitted (Inapplicable)
Omitted (Inapplicable)
Independent Accountants'
Acknowledgment Letter as to
the incorporation of their
report relating to unaudited
interim financial statements

Omitted (Inapplicable)

Omitted (Inapplicable)

Omitted (Inapplicable)

Omitted (Inapplicable)
Omitted (Inapplicable)
Financial Data Schedule
Omitted (Inapplicable)

November 9, 1999

Securities and Exchange Commission
450 Fifth Street
Washington, D.C. 20549
Commissioners:

We are aware that our report dated November 9, 1999 on our review of interim financial information of AlliedSignal Inc. for the period ended September 30, 1999 and included in AlliedSignal's quarterly report on Form 10-Q for the quarter then ended is incorporated by reference in its Registration Statements, on Forms S-8 (Nos. 33-09896, 33-51455, 33-55410, $33-58347,33-60261,33-62963,33-64295,333-14673,333-$ 57509, 333-57515, 333-57517, 333-57519, 333-83511 and 33388141), on Forms S-3 (Nos. 33-13211, 33-14071, 33-55425, 3364245, 333-22355, 333-44523, 333-45555, 333-49455, 33368847, 333-74075 and 333-86157), on Form S-4 (No. 333-82049) and on Form S-8 (filed as an amendment to Form S-14, No. 2-99416-01).

Very truly yours,

This schedule contains summary financial information extracted from the consolidated balance sheet at September 30, 1999 and the consolidated statement of income for the nine months ended September 30,1999 and is qualified in its entirety by reference to such financial statements.
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SEP-30-1999
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