#### United States Securities and Exchange Commission Washington, D.C. 20549

### Form 10-Q

☑ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2016

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_

Commission file number 1-8974

#### Honeywell International Inc.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

115 Tabor Road Morris Plains, New Jersey

(Address of principal executive offices)

(973) 455-2000

(Registrant's telephone number, including area code)

Not Applicable

(Former name, former address and former fiscal year,

if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes 🛛 No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  $\boxtimes$  No o

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a small reporting company. See definitions of "accelerated filer," "large accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer I Accelerated filer o Non-Accelerated filer o Smaller reporting company o

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes o No 🗵

There were 762,124,709 shares of Common Stock outstanding at September 30, 2016.

22-2640650 (I.R.S. Employer Identification No.)

> 07950 in Code

(Zip Code)

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# Cautionary Statement about Forward-Looking Statements

This report contains "forward-looking statements" within the meaning of Section 21E of the Securities Exchange Act of 1934. Forward-looking statements are those that address activities, events or developments that we or our management intends, expects, projects, believes or anticipates will or may occur in the future. They are based on management's assumptions and assessments in the light of past experience and trends, current economic and industry conditions, expected future developments and other relevant factors. They are not guarantees of future performance, and actual results, developments and business decisions may differ from those envisaged by our forward-looking statements. Our forward-looking statements are also subject to risks and uncertainties, which can affect our performance in both the near- and long-term. These forward-looking statements should be considered in the light of the information included in this report and our other filings with the Securities and Exchange Commission, including, without limitation, the Risk Factors, as well as the description of trends and other factors in Management's Discussion and Analysis of Financial Condition and Results of Operations, set forth in our 2015 Annual Report on Form 10-K.

# PART I. FINANCIAL INFORMATION

The financial statements and related footnotes as of September 30, 2016 should be read in conjunction with the financial statements for the year ended December 31, 2015 contained in our 2015 Annual Report on Form 10-K.

# ITEM 1. FINANCIAL STATEMENTS

# Honeywell International Inc. Consolidated Statement of Operations (Unaudited)

		Three Mo Septer	nths En mber 30			Nine Mor Septer		
		2016		2015		2016		2015
		(Dol	llars in i	nillions, exc	ept per	share amou	nts)	
Product sales	\$	7,744	\$	7,573	\$	23,398	\$	22,735
Service sales		2,060		2,038		5,919		5,864
Net sales		9,804		9,611		29,317		28,599
Costs, expenses and other								
Cost of products sold		5,594		5,372		16,545		16,126
Cost of services sold		1,309		1,282		3,726		3,704
		6.903		6.654		20,271		19,830
Selling, general and administrative expenses		1,367		1,202		3,976		3,674
Other (income) expense		(180)		(24)		(197)		(64)
Interest and other financial charges		82		72		252		226
		8,172		7,904		24,302		23,666
Income before taxes		1,632		1,707		5,015		4,933
Tax expense		384		431		1,214		1,289
Net income		1,248		1,276		3,801		3,644
Less: Net income attributable to the noncontrolling interest		8		12		26		70
Net income attributable to Honeywell	\$	1,240	\$	1,264	\$	3,775	\$	3,574
Earnings per share of common stock - basic	\$	1.62	\$	1.62	\$	4.93	\$	4.57
Earnings per share of common stock - assuming dilution	<u>\$</u>	1.60	\$	1.60	\$	4.86	\$	4.51
Cash dividends per share of common stock	\$	0.5950	\$	0.5175	\$	1.7850	\$	1.5525

The Notes to Financial Statements are an integral part of this statement.

# Honeywell International Inc. Consolidated Statement of Comprehensive Income (Unaudited)

	Three Months Ended September 30,				Nine Months I September			
		2016		2015		2016		2015
				(Dollars in	million	ıs)		
Net income	\$	1,248	\$	1,276	\$	3,801	\$	3,644
Other comprehensive income (loss), net of tax								
Foreign exchange translation adjustment		35		(383)		83		(893)
Actuarial losses		-		-		_		(17)
Actuarial losses recognized		4		5		11		15
Prior service credits recognized		(20)		(1)		(58)		(4)
Settlements and curtailments		(,		2		-		2
Pension and other postretirement benefits adjustments		(16)		6		(47)		(4)
Effective portion of cash flow hedges recognized in other		( <b>—</b> )		(0)		<i>(</i> <b>)</b>		
comprehensive income (loss)		(7)		(8)		(1)		60
Less: Reclassification adjustment for gains (losses) included in net income		(5)		19		(18)		77
Changes in fair value of effective cash flow hedges		(2)		(27)		17	_	(17)
Other comprehensive income (loss), net of tax		17		(404)		53		(914)
Comprehensive income		1,265		872		3,854		2,730
Less: Comprehensive income attributable to the noncontrolling interest		8		8		23		66
Comprehensive income attributable to Honeywell	\$	1,257	\$	864	\$	3,831	\$	2,664

The Notes to Financial Statements are an integral part of this statement.

# Honeywell International Inc. Consolidated Balance Sheet (Unaudited)

	Ser	otember 30, 2016	De	ecember 31, 2015
		(Dollars ir	millions)	
ASSETS				
Current assets:	•	0.404	•	
Cash and cash equivalents	\$	6,431	\$	5,455
Accounts, notes and other receivables		8,627		8,075
Inventories		4,587		4,420
Investments and other current assets		2,189		2,103
Total current assets		21,834		20,053
Investments and long-term receivables		639		517
Property, plant and equipment - net		5,725		5,789
Goodwill		17,846		15,895
Other intangible assets - net		4,847		4,577
Insurance recoveries for asbestos related liabilities		433		426
Deferred income taxes		335		283
Other assets		1,897		1,776
Total assets	\$	53,556	\$	49,316
LIABILITIES				
Current liabilities:				
Accounts payable	\$	5,418	\$	5,580
Commercial paper and other short-term borrowings		5,601		5,937
Current maturities of long-term debt		649		577
Accrued liabilities		6,545		6,277
Total current liabilities		18,213		18,371
Long-term debt		9,608		5,554
Deferred income taxes		701		558
Postretirement benefit obligations other than pensions		477		526
Asbestos related liabilities		1,278		1,251
Other liabilities		3,905		4,348
Redeemable noncontrolling interest		3		290
SHAREOWNERS' EQUITY				
Capital - common stock issued		958		958
- additional paid-in capital		5,707		5,377
Common stock held in treasury, at cost		(13,182)		(11,664)
Accumulated other comprehensive loss		(2,482)		(2,535)
Retained earnings		28,190		26,147
Total Honeywell shareowners' equity		19,191		18,283
Noncontrolling interest		180		135
Total shareowners' equity		19,371		18,418
Total liabilities, redeemable noncontrolling interest and shareowners' equity	\$	53,556	\$	49,316
	<u>+</u>		Ψ	

The Notes to Financial Statements are an integral part of this statement.

# Honeywell International Inc. Consolidated Statement of Cash Flows (Unaudited)

		Nine Mon Septer	ths End nber 30			
		2016		2015		
		(Dollars in	million	s)		
Cash flows from operating activities:		0.004	•			
Net income	\$	3,801	\$	3,644		
Less: Net income attributable to the noncontrolling interest		26		70		
Net income attributable to Honeywell		3,775		3,574		
Adjustments to reconcile net income attributable to Honeywell to net cash provided by operating activities: Depreciation		546		503		
Amortization		227		158		
Gain on sale of non-strategic businesses and assets		(176)		(1)		
Repositioning and other charges		567		393		
Net payments for repositioning and other charges		(420)		(329)		
Pension and other postretirement income		(420)		. ,		
				(269)		
Pension and other postretirement benefit payments		(110) 145		(84)		
Stock compensation expense				132		
Deferred income taxes		146		284		
Excess tax benefits from share based payment arrangements		-		(69)		
Other		(33)		151		
Changes in assets and liabilities, net of the effects of acquisitions and divestitures:		(==0)		-0		
Accounts, notes and other receivables		(570)		52		
Inventories		(233)		(20)		
Other current assets		78		(111)		
Accounts payable		(18)		(13)		
Accrued liabilities		3		(795)		
Net cash provided by operating activities		3,456		3,556		
Cash flows from investing activities:						
Expenditures for property, plant and equipment		(749)		(685)		
Proceeds from disposals of property, plant and equipment		4		<b>`</b> 3		
Increase in investments		(3,083)		(5,701)		
Decrease in investments		2,658		4,050		
Cash paid for acquisitions, net of cash acquired		(2,568)		(185)		
Proceeds from sales of businesses, net of fees paid		304		3		
Other		158		(69)		
Net cash used for investing activities		(3,276)		(2,584)		
-		(0,270)		(2,004)		
Cash flows from financing activities:		(405)		2 0 1 1		
Net (decrease) increase in commercial paper and other short-term borrowings		(425) 386		2,011		
Proceeds from issuance of common stock				150		
Proceeds from issuance of long-term debt		4,510		48		
Payments of long-term debt		(478)		(148)		
Excess tax benefits from share based payment arrangements		-		69		
Repurchases of common stock		(1,866)		(1,721)		
Cash dividends paid		(1,410)		(1,261)		
Payments to purchase the noncontrolling interest		(238)		-		
AdvanSix pre-separation funding		269		-		
AdvanSix pre-spin borrowing		38		-		
AdvanSix cash at spin-off		(38)		-		
Other		(40)		(61)		
Net cash provided by (used for) financing activities		708		(913)		
Effect of foreign exchange rate changes on cash and cash equivalents		88		(455)		
Net increase (decrease) in cash and cash equivalents		976		(396)		
Cash and cash equivalents at beginning of period		5,455		6,959		
Cash and cash equivalents at end of period	\$	6,431	\$	6,563		
	φ	0,401	φ	0,000		

The Notes to Financial Statements are an integral part of this statement.

#### Note 1. Basis of Presentation

In the opinion of management, the accompanying unaudited consolidated financial statements reflect all adjustments, consisting only of normal recurring adjustments, necessary to present fairly the financial position of Honeywell International Inc. and its consolidated subsidiaries (Honeywell or the Company) at September 30, 2016, the results of operations for the quarter and nine months ended September 30, 2016 and 2015 and the cash flows for the nine months ended September 30, 2016 and 2015. The results of operations for the three and nine months ended September 30, 2016 should not necessarily be taken as indicative of the results of operations expected for the entire year.

We report our quarterly financial information using a calendar convention; the first, second and third quarters are consistently reported as ending on March 31, June 30 and September 30. It has been our practice to establish actual quarterly closing dates using a predetermined fiscal calendar, which requires our businesses to close their books on a Saturday in order to minimize the potentially disruptive effects of quarterly closing on our business processes. The effects of this practice are generally not significant to reported results for any quarter and only exist within a reporting year. In the event that differences in actual closing dates are material to year-over-year comparisons of quarterly or year-to-date results, we will provide appropriate disclosures. Our actual closing dates for the three and nine months ended September 30, 2016 and 2015 were October 1, 2016 and September 26, 2015.

#### **Note 2. Recent Accounting Pronouncements**

Accounting pronouncements not listed below were assessed and determined to be either not applicable or are expected to have minimal impact on our consolidated financial position or results of operations.

In May 2014, and in subsequent related updates and amendments, the Financial Accounting Standards Board (FASB) issued guidance on revenue from contracts with customers that will supersede most current revenue recognition guidance, including industry-specific guidance. The underlying principle is that an entity will recognize revenue to depict the transfer of goods or services to customers at an amount that the entity expects to be entitled to in exchange for those goods or services. The guidance provides a five-step analysis of transactions to determine when and how revenue is recognized. Other major provisions include capitalization of certain contract costs, consideration of the time value of money in the transaction price, and allowing estimates of variable consideration to be recognized before contingencies are resolved in certain circumstances. The guidance also requires enhanced disclosures regarding the nature, amount, timing and uncertainty of revenue and cash flows arising from an entity's contracts with customers. The effective date was deferred for one year to the interim and annual periods beginning on or after December 15, 2017. Early adoption is permitted as of the original effective date – interim and annual periods beginning on or after December 15, 2016. The guidance permits the use of either a retrospective or cumulative effect transition method. We have not yet selected a transition method and are currently evaluating the impact of the amended guidance on our consolidated financial position, results of operations and related disclosures.

In February 2016, the FASB issued guidance on accounting for leases which requires lessees to recognize most leases on their balance sheets for the rights and obligations created by those leases. The guidance requires enhanced disclosures regarding the amount, timing, and uncertainty of cash flows arising from leases and will be effective for interim and annual periods beginning after December 15, 2018. Early adoption is permitted. The guidance requires the use of a modified retrospective approach. We are evaluating the impact of the guidance on our consolidated financial position, results of operations and related disclosures.

In March 2016, the FASB issued amended guidance related to employee share-based payment accounting. The guidance requires all income tax effects of awards to be recognized in the income statement, which were previously presented as a component of Shareowners' Equity, on a prospective basis. The guidance also requires presentation of excess tax benefits as an operating activity on the statement of cash flows rather than as a financing activity. We have elected to early adopt the standard in the guarter ended September 30,

2016, which requires adoption effective as of the beginning of the fiscal year. The primary impact of adoption was the recognition of excess tax benefits as a reduction in the provision for income taxes and related diluted earnings per share impacts of \$30 million (\$0.03 diluted earnings per share) for the quarter ended March 31, 2016, \$38 million (\$0.04 diluted earnings per share) for the quarter ended June 30, 2016 and \$57 million (\$0.07 diluted earnings per share) for the quarter ended September 30, 2016. These excess tax benefits previously reported in financing activities in the Consolidated Statement of Cash Flows are now reported as operating activities. Cash paid by the Company when directly withholding shares for tax-withholding purposes are classified as a financing activity on a retrospective basis.

The guidance allows for an accounting policy election to estimate the number of awards that are expected to vest or account for forfeitures when they occur. We elected to maintain the current forfeitures policy and will continue to include an estimate of those forfeitures when recognizing stock compensation expense. Classification of the excess tax benefits in the Consolidated Statement of Cash Flows are presented on a prospective basis starting January 1, 2016.

In August 2016, the FASB issued new guidance intended to reduce diversity in practice in how certain cash receipts and payments are classified in the statement of cash flows, including debt prepayment or extinguishment costs, the settlement of contingent liabilities arising from a business combination, proceeds from insurance settlements, and distributions from certain equity method investees. The guidance is effective for interim and annual periods beginning after December 15, 2017, and early adoption is permitted. The guidance requires application using a retrospective transition method. The Company is currently evaluating the impact of adopting this guidance.

#### Note 3. Acquisitions and Divestitures

During the quarter and nine months we acquired businesses for an aggregate cost (net of cash acquired and debt assumed) of \$1,483 million and \$2,532 million.

On August 29, 2016, the Company acquired Intelligrated, a leading provider of supply chain and warehouse automation technologies, for an aggregate value, net of cash acquired, of approximately \$1,483 million. Intelligrated is part of Safety and Productivity Solutions. The preliminary determination of the assets and liabilities acquired with Intelligrated have been included in the Consolidated Balance Sheet as of September 30, 2016, including \$1,124 million allocated to goodwill, which is non-deductible for tax purposes.

In December 2015, the Company acquired the Elster Division of Melrose Industries plc (Elster) for an aggregate value, net of cash acquired, of approximately \$4,899 million. Elster is part of Home and Building Technologies and Performance Materials and Technologies. The following table summarizes the updated fair value estimates of the Elster assets and liabilities acquired as of the acquisition date:

Current assets	\$ 522
Intangible assets	2,160
Other noncurrent assets	194
Current liabilities	(456)
Noncurrent liabilities	(919)
Net assets acquired	 1,501
Noncontrolling interest	(3)
Goodwill	3,401
Purchase Price	\$ 4,899

The purchase accounting for Elster and Intelligrated is subject to final adjustment, primarily for the valuation of intangible assets, amounts allocated to goodwill, tax balances and certain pre-acquisition contingencies.

On October 1, 2016 the Company completed the tax-free spin-off of its Resins and Chemicals business, part of Performance Materials and Technologies, into a standalone, publicly-traded company (named AdvanSix) to Honeywell shareowners. Since the effective date of the spin-off falls within the fiscal third quarter, the assets and liabilities associated with AdvanSix have been removed from the Company's third quarter Consolidated Balance Sheet. The results of operations for AdvanSix are included in the Consolidated Statement of Operations through the effective date of the spin-off. See Note 1 Basis of Presentation of Notes to Financial Statements for further discussion of the Company's actual quarterly closing date convention.

Honeywell shareowners of record as of the close of business on September 16, 2016 received one share of AdvanSix common stock for every 25 shares of Honeywell common stock. Immediately prior to the effective date of the spin-off, AdvanSix incurred debt to make a cash distribution of \$269 million to the Company. At the same time, AdvanSix also incurred \$38 million of borrowings in order to fund its post spin-off working capital.

The Company entered into certain agreements with AdvanSix to effect our legal and structural separation including a transition services agreement with AdvanSix to provide certain administrative and other services for a limited time.

On September 16, 2016 the Company completed the sale of Honeywell Technology Solutions Inc. for a sale price of \$300 million. The Company recognized a pre-tax gain of \$176 million. The Honeywell Technology Solutions business was part of Aerospace.

# Note 4. Repositioning and Other Charges

A summary of repositioning and other charges follows:

	Three Months Ended September 30,					Nine Mor Septer	 
		2016	2015		2016		2015
Severance	\$	155	\$	63	\$	253	\$ 138
Asset impairments		11		1		42	9
Exit costs		36		1		41	3
Reserve adjustments		(31)		(31)		(92)	(43)
Total net repositioning charge		171		34		244	 107
Asbestos related litigation charges, net of insurance		64		50		173	142
Probable and reasonably estimable environmental liabilities		49		49		132	144
Other		18		-		18	 
Total net repositioning and other charges	\$	302	\$	133	\$	567	\$ 393

The following table summarizes the pretax distribution of total net repositioning and other charges by income statement classification:

	 Three Mo Septer	nths Eno mber 30,		_	ed		
	2016		2015		2016		2015
Cost of products and services sold	\$ 226	\$	129	\$	410	\$	363
Selling, general and administrative expenses	53		4		110		30
Other (income) expense	 23		-		47		-
	\$ 302	\$	133	\$	567	\$	393

The following table summarizes the pretax impact of total net repositioning and other charges by segment:

	Three Months Ended September 30,					Nine Months Ended September 30,				
	2016		2015		2016		2015			
Aerospace	\$ 144	\$	38	\$	265	\$	134			
Home and Building Technologies	24		12		36		38			
Performance Materials and Technologies	35		9		71		30			
Safety and Productivity Solutions	10		16		4		29			
Corporate	89		58		191		162			
	\$ 302	\$	133	\$	567	\$	393			

In the quarter ended September 30, 2016, we recognized a repositioning charge totaling \$202 million including severance costs of \$155 million related to workforce reductions of 3,017 manufacturing and administrative positions across our segments. The workforce reductions were primarily related to the separation of the former Automation and Control Solutions reporting segment into two new reporting segments (Home and Building Technologies and Safety and Productivity Solutions); factory transitions in Aerospace, Home and Building Technologies, Safety and Productivity Solutions and Performance Materials and Technologies to more cost-effective locations; and cost savings actions taken in connection with our productivity and ongoing functional transformation initiatives. The repositioning charge included exit costs of \$36 million principally for expenses related to the spin-off of our AdvanSix business and closure obligations associated with factory transitions. Also, \$31 million of previously established accruals for severance were returned to income as a result of higher attrition than anticipated in prior severance programs resulting in lower required severance payments, and changes in the scope of previously announced repositioning actions.

In the quarter ended September 30, 2015, we recognized a repositioning charge totaling \$65 million primarily for severance costs related to workforce reductions of 902 manufacturing and administrative positions across our segments. The workforce reductions were primarily related to cost savings actions taken in connection with our productivity and ongoing functional transformation initiatives. Also, \$31 million of previously established accruals for severance were returned to income as a result of higher attrition than anticipated in prior severance programs resulting in lower required severance payments, and changes in the scope of previously announced repositioning actions.

In the nine months ended September 30, 2016, we recognized a repositioning charge totaling \$336 million including severance costs of \$253 million related to workforce reductions of 5,888 manufacturing and administrative positions across our segments. The workforce reductions were primarily related to cost savings actions taken in connection with our productivity and ongoing functional transformation initiatives; the separation of the former Automation and Control Solutions reporting segment into two new reporting segments; factory transitions in Aerospace, Home and Building Technologies, Safety and Productivity Solutions and Performance Materials and Technologies to more cost-effective locations; and achieving acquisition-related synergies. The repositioning charge included asset impairments of \$42 million principally related to the write-off of certain intangible assets in connection with the sale of a Performance Materials and Technologies business. The repositioning charge included exit costs of \$41 million principally for expenses related to the spin-off of our AdvanSix business and closure obligations associated with factory transitions. Also, \$92 million of previously established accruals, primarily for severance, were returned to income as a result of higher attrition than anticipated in prior severance programs resulting in lower required severance payments, lower than expected severance costs in certain repositioning actions, and changes in the scope of previously announced repositioning actions.

In the nine months ended September 30, 2015, we recognized a repositioning charge totaling \$150 million primarily for severance costs related to workforce reductions of 4,882 manufacturing and administrative positions across our segments. The workforce reductions were primarily related to cost savings actions taken in connection with our productivity and ongoing functional transformation initiatives and outsourcing of certain component manufacturing in Home and Building Technologies. Also, \$43 million of previously established

accruals, primarily for severance, were returned to income as a result of higher attrition than anticipated in prior severance programs resulting in lower required severance payments, and changes in the scope of previously announced repositioning actions.

The following table summarizes the status of our total repositioning reserves:

	Severance Costs Im		Asset Impairments				Exit Costs		Total
December 31, 2015	\$ 329	\$	-	\$	21	\$	350		
Charges	253		42		41		336		
Usage - cash	(135)		-		(8)		(143)		
Usage - noncash	(6)		(42)		-		(48)		
Foreign currency translation	7		-		-		7		
Adjustments	(91)		-		(1)		(92)		
September 30, 2016	\$ 357	\$	-	\$	53	\$	410		

Certain repositioning projects in 2016 and 2015 included exit or disposal activities, the costs related to which will be recognized in future periods when the actual liability is incurred. Such exit and disposal costs are not expected to be significant.

## Note 5. Earnings Per Share

	Three Months Ended September 30,						ided D,
Basic	 2016			2016		2015	
Net income attributable to Honeywell	\$ 1,240	\$	1,264	\$	3,775	\$	3,574
Weighted average shares outstanding	763.7		780.4		765.0		782.5
Earnings per share of common stock	\$ 1.62	\$	1.62	\$	4.93	\$	4.57

	 Three Months Ended September 30,						ided D,
Assuming Dilution	2016		2015	015 2016			2015
Net income attributable to Honeywell	\$ 1,240	\$	1,264	\$	3,775	\$	3,574
Average Shares							
Weighted average shares outstanding	763.7		780.4		765.0		782.5
Dilutive securities issuable - stock plans	10.7		9.1		11.3		9.6
Total weighted average shares outstanding	 774.4		789.5		776.3		792.1
Earnings per share of common stock	\$ 1.60	\$	1.60	\$	4.86	\$	4.51

The diluted earnings per share calculations exclude the effect of stock options when the options' assumed proceeds exceed the average market price of the common shares during the period. For the three and nine months ended September 30, 2016, the weighted average number of stock options excluded from the computations were 5.5 million and 6.9 million. For the three and nine months ended September 30, 2015, the weighted average number of stock options excluded from the computations were 5.5 million and 6.9 million. For the three and nine months ended September 30, 2015, the weighted average number of stock options excluded from the computations were 7.0 million and 7.3 million. These stock options were outstanding at the end of each period.



# Note 6. Accounts, Notes and Other Receivables

	Sep	September 30, 2016				
Trade	\$	8,333	\$	7,901		
Other		583		436		
		8,916		8,337		
Less: Allowance for doubtful accounts		(289)		(262)		
	\$	8,627	\$	8,075		

Trade receivables include \$1,642 and \$1,590 million of unbilled balances under long-term contracts as of September 30, 2016 and December 31, 2015. These amounts are billed in accordance with the terms of customer contracts to which they relate.

# Note 7. Inventories

	Sept	September 30, 2016				
Raw materials	\$	1,160	\$	1,120		
Work in process		799		826		
Finished products		2,693		2,590		
		4,652		4,536		
Reduction to LIFO cost basis		(65)		(116)		
	\$	4,587	\$	4,420		

# Note 8. Property, Plant and Equipment - Net

	September 30,			cember 31,
		2016		2015
Land and improvements	\$	380	\$	367
Machinery and equipment		9,872		10,505
Buildings and improvements		3,391		3,188
Construction in progress		965		848
		14,608		14,908
Less—Accumulated depreciation		(8,883)		(9,119)
	\$	5,725	\$	5,789



# Note 9. Goodwill

The change in the carrying amount of goodwill for the nine months ended September 30, 2016 by segment is as follows:

	Dee	December 31, 2015		Acquisitions/ Divestitures		irrency nslation ustment	September 30, 2016	
Aerospace	\$	2.296	\$	184	\$	(19)	\$	2,461
Home and Building Technologies	Ŧ	6.438	Ŧ	673	Ŧ	20	Ŧ	7,131
Performance Materials and Technologies		3,771		(136)		41		3,676
Safety and Productivity Solutions		3,390		1,178		10		4,578
	\$	15,895	\$	1,899	\$	52	\$	17,846
		0						



## Note 10. Long-term Debt and Credit Agreements

	Sei	ptember 30, 2016	Dec	cember 31, 2015
5.40% notes due 2016	\$	-	\$	400
5.30% notes due 2017		400		400
Floating rate Euro notes due 2018		1,116		-
5.30% notes due 2018		900		900
5.00% notes due 2019		900		900
0.65% Euro notes due 2020		1,116		-
4.25% notes due 2021		800		800
1.30% Euro notes due 2023		1,395		-
3.35% notes due 2023		300		300
2.25% Euro notes due 2028		837		-
5.70% notes due 2036		550		550
5.70% notes due 2037		600		600
5.375% notes due 2041		600		600
Industrial development bond obligations, floating rate maturing at various dates through 2037		30		30
6.625% debentures due 2028		216		216
9.065% debentures due 2033		51		51
Other (including capitalized leases and debt issuance costs), 0.6%-9.5% maturing at various dates				
through 2023		446		384
		10,257		6,131
Less: current portion		(649)		(577)
	\$	9,608	\$	5,554

In February 2016, the Company issued €1,000 million Floating Rate Senior Notes due 2018, €1,000 million 0.65% Senior Notes due 2020, €1,250 million 1.30% Senior Notes due 2023 and €750 million 2.25% Senior Notes due 2028 (collectively, the "Euro Notes"). The Euro Notes are senior unsecured and unsubordinated obligations of Honeywell and rank equally with all of Honeywell's existing and future senior unsecured debt and senior to all of Honeywell's subordinated debt. The offering resulted in gross proceeds of \$4,438 million, offset by \$17 million in discount and closing costs related to the offering.

On April 29, 2016, the Company entered into Amendment No. 2 (Amendment) to the Amended and Restated \$4 billion Credit Agreement dated as of July 10, 2015, as amended by the certain Amendment No. 1 dated as of September 30, 2015 (as so amended, the "Credit Agreement"), with a syndicate of banks. The Credit Agreement is maintained for general corporate purposes. Commitments under the Credit Agreement can be increased pursuant to the terms of the Credit Agreement to an aggregate amount not to exceed \$4.5 billion. The Amendment, among other things, extends the Credit Agreement's termination date from July 10, 2020 to July 10, 2021.

On April 29, 2016, the Company entered into a \$1.5 billion 364-Day Credit Agreement (364-Day Credit Agreement) with a syndicate of banks. The 364-Day Credit Agreement is maintained for general corporate purposes.

On April 29, 2016, the Company terminated all commitments under the \$3 billion credit agreement dated as of September 30, 2015, among the Company, the lenders party thereto and Citibank, N.A., as administrative agent.

A full description of the Credit Agreement and the 364-Day Credit Agreement can be found in the Company's Current Report on Form 8-K, dated April 29, 2016.

On August 5, 2016, the Company entered into a \$1.5 billion 364-Day Credit Agreement (Second 364-Day Credit Agreement) with a syndicate of banks. The Second 364-Day Credit Agreement is maintained for general corporate purposes.

A full description of the Second 364-day Credit Agreement can be found in the Company's Current Report on Form 8-K, dated August 5, 2016.

There have been no borrowings under any of the credit agreements previously described.

## Note 11. Financial Instruments and Fair Value Measures

Our credit, market, foreign currency and interest rate risk management policies are described in Note 14, Financial Instruments and Fair Value Measures, of Notes to Financial Statements in our 2015 Annual Report on Form 10-K.

The following table sets forth the Company's financial assets and liabilities that were accounted for at fair value on a recurring basis:

	Sept	tember 30, 2016	December 31, 2015		
Assets:					
Foreign currency exchange contracts	\$	51	\$	28	
Available for sale investments		1,823		1,501	
Interest rate swap agreements		115		92	
Liabilities:					
Foreign currency exchange contracts	\$	30	\$	17	

The foreign currency exchange contracts and interest rate swap agreements are valued using broker quotations or market transactions in either the listed or over-the-counter markets. These derivative instruments are classified within level 2. The Company holds investments in certificates of deposits, time deposits and commercial paper that are designated as available for sale and are valued using published prices based on observable market data. These investments are classified within level 2. The Company also holds available for sale investments in U.S. government and corporate debt securities valued utilizing published prices based on quoted market pricing, which are classified within level 1.

The carrying value of cash and cash equivalents, trade accounts and notes receivables, payables, commercial paper and short-term borrowings contained in the Consolidated Balance Sheet approximates fair value. The following table sets forth the Company's financial assets and liabilities that were not carried at fair value:

	Septemb	oer 30, 201	16	December 31, 2015					
	 Carrying Fair Value Value				Carrying Value		Fair Value		
Assets									
Long-term receivables	\$ 281	\$	272	\$	292	\$	283		
Liabilities									
Long-term debt and related current maturities	\$ 10,257	\$	11,357	\$	6,131	\$	6,721		

The Company determined the fair value of the long-term receivables by discounting based upon the terms of the receivable and counterparty details including credit quality. The fair value of these receivables is considered level 2. The Company determined the fair value of the long-term debt and related current maturities utilizing transactions in the listed markets for identical or similar liabilities. The fair value of the long-term debt and related current maturities is also considered level 2.

Interest rate swap agreements are designated as hedge relationships with gains or losses on the derivative recognized in Interest and other financial charges offsetting the gains and losses on the underlying debt being hedged. For the three and nine months ended September 30, 2016, we recognized \$14 million of losses and \$23 million of gains in earnings on interest rate swap agreements. For the three and nine months ended September 30, 2015, we recognized \$24 million and \$11 million of gains in earnings on interest rate swap agreements. Gains and losses are fully offset by losses and gains on the underlying debt being hedged.

We also economically hedge our exposure to changes in foreign exchange rates principally with forward contracts. These contracts are marked-to-market with the resulting gains and losses recognized in earnings offsetting the gains and losses on the non-functional currency denominated monetary assets and liabilities being hedged. We recognized \$24 million and \$114 million of income in Other (Income) Expense for the three and nine months ended September 30, 2016. We recognized \$72 million of income and \$66 million of expense in Other (Income) Expense for the three and nine months ended September 30, 2015.

### Note 12. Accumulated Other Comprehensive Income (Loss)

## Changes in Accumulated Other Comprehensive Income by Component

	Т	Foreign Exchange ranslation djustment	an Post B	ension d Other retirement enefits ustments	Fair of E Cas	nges in r Value ffective h Flow edges	Total
Balance at December 31, 2015	\$	(1,892)	\$	(644)	\$	1	\$ (2,535)
Other comprehensive income (loss) before reclassifications		83		-		(1)	82
Amounts reclassified from accumulated other comprehensive income (loss)		-		(47)		18	(29)
Net current period other comprehensive income (loss)		83		(47)		17	 53
Balance at September 30, 2016	\$	(1,809)	\$	(691)	\$	18	\$ (2,482)

	E Tr	Foreign Exchange anslation djustment	an Post B	ension d Other retirement enefits ustments	Fai of E Cas	nges in r Value ffective sh Flow edges	Total
Balance at December 31, 2014	\$	(740)	\$	(728)	\$	9	\$ (1,459)
Other comprehensive income (loss) before reclassifications		(893)		(17)		60	(850)
Amounts reclassified from accumulated other comprehensive income (loss)		-		13		(77)	(64)
Net current period other comprehensive income (loss)		(893)		(4)		(17)	 (914)
Balance at September 30, 2015	\$	(1,633)	\$	(732)	\$	(8)	\$ (2,373)

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#### Note 13. Segment Financial Data

We globally manage our business operations through four reportable operating segments. Segment information is consistent with how management reviews the businesses, makes investing and resource allocation decisions and assesses operating performance.

Honeywell's senior management evaluates segment performance based on segment profit. Segment profit is measured as business unit income (loss) before taxes excluding general corporate unallocated expense, other income (expense), interest and other financial charges, pension and other postretirement income (expense), stock compensation expense, repositioning and other charges.

In July 2016, the Company announced that it is realigning the business units comprising its Automation and Control Solutions reporting segment by forming two new reportable operating segments: Home and Building Technologies and Safety and Productivity Solutions. Home and Building Technologies includes Environmental & Energy Solutions, Security and Fire, and Building Solutions and Distribution. Additionally, the Industrial Combustion/Thermal business, previously part of Environmental & Energy Solutions in Automation and Control Solutions, became part of Performance Materials and Technologies. Safety and Productivity Solutions includes Sensing & Productivity Solutions and Industrial Safety, as well as the Intelligrated business. Under the realigned segment reporting structure, the Company has four reportable operating segments: Aerospace, Home and Building Technologies, Performance Materials and Technologies and Safety and Productivity Solutions. Effective with the quarter ended September 30, 2016 the Company has reported its financial performance based on this realignment.

These realignments have no impact on the Company's historical consolidated financial position, results of operations or cash flows. Prior period amounts have been reclassified to conform to current period segment presentation.

		Three Mor Septer	nths En nber 30				onths Ended ember 30,	
		2016		2015		2016		2015
Net Sales								
Aerospace								
Products	\$	2,358	\$	2,557	\$	7,404	\$	7,643
Services		1,243		1,263		3,681		3,611
Total		3,601		3,820		11,085		11,254
Home and Building Technologies								
Products		2,360		2,020		6,931		5,825
Services		341		293		923		861
Total		2,701		2,313		7,854		6,686
Performance Materials and Technologies		4 00 4		4.040		=		
Products		1,924		1,810		5,822		5,784
Services		405		469		1,222		1,353
Total		2,329		2,279		7,044		7,137
Safety and Productivity Solutions		1 100		4.400		0.044		0.400
Products		1,102		1,186		3,241		3,483
Services		71		13		93		39
Total	-	1,173	-	1,199	-	3,334	-	3,522
	\$	9,804	\$	9,611	\$	29,317	\$	28,599
Segment Profit								
Aerospace	\$	663	\$	833	\$	2,252	\$	2,362
Home and Building Technologies		441		408		1,213		1,088
Performance Materials and Technologies		503		474		1,484		1,517
Safety and Productivity Solutions		172		193		495		565
Corporate		(59)		(56)		(157)		(156)
Total segment profit		1,720		1,852		5,287		5,376
Other income (expense) <sup>(a)</sup>		169		15		174		39
Interest and other financial charges		(82)		(72)		(252)		(226)
Stock compensation expense <sup>(b)</sup>		(49)		(41)		(145)		(132)
Pension ongoing income <sup>(b)</sup>		146		96		447		299
Other postretirement income (expense) <sup>(b)</sup>		7		(10)		24		(30)
Repositioning and other charges <sup>(b)</sup>		(279)		(133)		(520)		(393)
Income before taxes	\$	1,632	\$	1,707	\$	5,015	\$	4,933

(a) Equity income (loss) of affiliated companies is included in segment profit.(b) Amounts included in cost of products and services sold and selling, general and administrative expenses.

# Note 14. Pension Benefits

Net periodic pension benefit income for our significant defined benefit plans include the following components:

			U.S.	Plans				
	 Three Months Ended September 30,				Nine Months End September 30			
	2016		2015		2016		2015	
Service cost	\$ 48	\$	58	\$	143	\$	172	
Interest cost	150		179		450		535	
Expected return on plan assets	(306)		(321)		(918)		(962)	
Amortization of prior service (credit) cost	(11)		5		(33)		Ì 17	
Settlements and curtailments	-		8		-		8	
	\$ (119)	\$	(71)	\$	(358)	\$	(230)	

		Non-U.S. Plans									
		Three Months Ended September 30,					Nine Months Ended September 30,				
		2016		2016 2015		2016			2015		
Service cost	\$	11	\$	13	\$	36	\$	39			
Interest cost		43		44		137		133			
Expected return on plan assets		(92)		(91)		(291)		(270)			
Amortization of transition obligation		-		່ 1		-		1			
Amortization of prior service (credit)		-		(1)		(2)		(2)			
Settlements and curtailments		-		2		-		2			
	\$	(38)	\$	(32)	\$	(120)	\$	(97)			

# Note 15. Commitments and Contingencies

#### **Environmental Matters**

Our environmental matters are described in Note 19 Commitments and Contingencies of Notes to Financial Statements in our 2015 Annual Report on Form 10-K.

The following table summarizes information concerning our recorded liabilities for environmental costs:

December 31, 2015	\$	518
Accruals for environmental matters deemed probable and reasonably estimable		132
Environmental liability payments		(144)
Other		(4)
September 30, 2016	\$	502
	-	

Environmental liabilities are included in the following balance sheet accounts:

Accrued liabilities Other liabilities	mber 30, 016	December 31, 2015		
Accrued liabilities	\$ 251	\$	253	
Other liabilities	251		265	
	\$ 502	\$	518	

We do not currently possess sufficient information to reasonably estimate the amounts of environmental liabilities to be recorded upon future completion of studies, litigation or settlements, and neither the timing nor the amount of the ultimate costs associated with environmental matters can be determined although they could be material to our consolidated results of operations and operating cash flows in the periods recognized or paid. However, considering our past experience and existing reserves, we do not expect that environmental matters will have a material adverse effect on our consolidated financial position.

**Onondaga Lake, Syracuse, NY**—We are implementing a combined dredging/capping remedy of Onondaga Lake pursuant to a consent decree approved by the United States District Court for the Northern District of New York in January 2007. We have accrued for our estimated cost of remediating Onondaga Lake based on currently available information and analysis performed by our engineering consultants. Honeywell is also conducting remedial investigations and activities at other sites in Syracuse. We have recorded reserves for these investigations and activities where appropriate, consistent with the accounting policy described above.

Honeywell has entered into a cooperative agreement with potential natural resource trustees to assess alleged natural resource damages relating to this site. It is not possible to predict the outcome or duration of this assessment, or the amounts of, or responsibility for, any damages.

## Asbestos Matters

Honeywell is a defendant in asbestos related personal injury actions related to two predecessor companies:

- North American Refractories Company (NARCO), which was sold in 1986, produced refractory products (bricks and cement used in high temperature applications). Claimants consist largely of individuals who allege exposure to NARCO asbestos-containing refractory products in an occupational setting.
- Bendix Friction Materials (Bendix) business, which was sold in 2014, manufactured automotive brake parts that contained chrysotile asbestos in an encapsulated form. Claimants consist largely of individuals who allege exposure to asbestos from brakes from either performing or being in the vicinity of individuals who performed brake replacements.

The following tables summarize information concerning NARCO and Bendix asbestos related balances:

В	endix	N	ARCO		Total
\$	622	\$	921	\$	1,543
	170		7		177
	(143)		(7)		(150)
\$	649	\$	921	\$	1,570
	<u>م</u>	170 (143)	\$ 622 \$ 170 (143)	\$ 622 \$ 921 170 7 (143) (7)	\$ 622 \$ 921 \$ 170 7 (143) (7)

#### Insurance Recoveries for Asbestos Related Liabilities

	E	Bendix	N	ARCO	 Total
December 31, 2015	\$	124	\$	325	\$ 449
Probable insurance recoveries related to estimated liability		16		-	16
Insurance receivables settlements		8		-	8
Insurance receipts for asbestos related liabilities		(14)		(3)	(17)
September 30, 2016	\$	134	\$	322	\$ 456

NARCO and Bendix asbestos related balances are included in the following balance sheet accounts:

	Sep	tember 30, 2016	Dec	ember 31, 2015
Other current assets	\$	23	\$	23
Insurance recoveries for asbestos related liabilities		433		426
	\$	456	\$	449
Accrued liabilities	\$	292	\$	292
Asbestos related liabilities		1,278		1,251
	\$	1,570	\$	1,543

**NARCO Products** –In connection with NARCO's emergence from bankruptcy on April 30, 2013, a federally authorized 524(g) trust (NARCO Trust) was established for the evaluation and resolution of all existing and future NARCO asbestos claims. Both Honeywell and NARCO are protected by a permanent channeling injunction barring all present and future individual actions in state or federal courts and requiring all asbestos related claims based on exposure to NARCO asbestos-containing products to be made against the NARCO Trust. The NARCO Trust reviews submitted claims and determines award amounts in accordance with established Trust Distribution Procedures approved by the Bankruptcy Court which set forth the criteria claimants must meet to qualify for compensation including, among other things, exposure and medical criteria that determine the award amount. In addition, Honeywell provided, and continues to provide, input to the design of control procedures for processing NARCO claims, and has on-going audit rights to review and monitor the claims processors' adherence to the established requirements of the Trust Distribution Procedures.

Honeywell is obligated to fund NARCO asbestos claims submitted to the NARCO Trust which qualify for payment under the Trust Distribution Procedures (Annual Contribution Claims), subject to annual caps of \$140 million in the years 2016 through 2018 and \$145 million for each year thereafter. However, the initial \$100 million of claims processed through the NARCO Trust (the Initial Claims Amount) will not count against the annual cap and any unused portion of the Initial Claims Amount will roll over to subsequent years until fully utilized. In 2015, Honeywell filed suit against the NARCO Trust in Bankruptcy Court alleging breach of certain provisions of the Trust Agreement and Trust Distribution Procedures. The parties agreed to dismiss the proceeding without prejudice pursuant to an 18 month Standstill Agreement. Claims processing will continue during this period subject to a defined dispute resolution process. As of September 30, 2016, Honeywell has not made any payments to the NARCO Trust for Annual Contribution Claims.

Honeywell is also responsible for payments due to claimants pursuant to settlement agreements reached during the pendency of the NARCO bankruptcy proceedings that provide for the right to submit claims to the NARCO Trust subject to qualification under the terms of the settlement agreements and Trust Distribution Procedures criteria (Pre-established Unliquidated Claims), which amounts are estimated at \$150 million and are expected to be paid during the initial years of trust operations (\$5 million of which has been paid since the effective date of the NARCO Trust). Such payments are not subject to the annual cap described above.

Our consolidated financial statements reflect an estimated liability for pre-established unliquidated claims (\$145 million), unsettled claims pending as of the time NARCO filed for bankruptcy protection (\$33 million) and for the estimated value of future NARCO asbestos claims expected to be asserted against the NARCO Trust through

2018 (\$743 million). In the absence of actual trust experience on which to base the estimate, Honeywell projected the probable value of asbestos related future liabilities, including trust claim handling costs, based on a commonly accepted methodology used by numerous bankruptcy courts addressing 524(g) trusts. Some critical assumptions underlying this methodology include claims filing rates, disease criteria and payment values contained in the Trust Distribution Procedures, estimated approval rates of claims submitted to the NARCO Trust and epidemiological studies estimating disease instances. This projection resulted in a range of estimated liability of \$743 million to \$961 million. We believe that no amount within this range is a better estimate than any other amount and accordingly, we have recorded the minimum amount in the range. In light of the uncertainties inherent in making long-term projections and in connection with the recent implementation of the Trust Distribution Procedures by the NARCO Trust, as well as the stay of all NARCO asbestos claims which remained in place throughout NARCO's Chapter 11 case, we do not believe that we have a reasonable basis for estimating NARCO asbestos claims beyond 2018.

Our insurance receivable corresponding to the estimated liability for pending and future NARCO asbestos claims reflects coverage which reimburses Honeywell for portions of NARCO-related indemnity and defense costs and is provided by a large number of insurance policies written by dozens of insurance companies in both the domestic insurance market and the London excess market. We conduct analyses to estimate the probable amount of insurance that is recoverable for asbestos claims. While the substantial majority of our insurance carriers are solvent, some of our individual carriers are insolvent, which has been considered in our analysis of probable recoveries. We made judgments concerning insurance coverage that we believe are reasonable and consistent with our historical dealings and our knowledge of any pertinent solvency issues surrounding insurers.

Projecting future events is subject to many uncertainties that could cause the NARCO-related asbestos liabilities or assets to be higher or lower than those projected and recorded. Given the uncertainties, we review our estimates periodically, and update them based on our experience and other relevant factors. Similarly, we will reevaluate our projections concerning our probable insurance recoveries in light of any changes to the projected liability or other developments that may impact insurance recoveries.

Friction Products—The following tables present information regarding Bendix related asbestos claims activity:

	Nine Months Ended September 30,	Years En Decembe	
<u>Claims Activity</u>	2016	2015	2014
Claims Unresolved at the beginning of period	7,779	9,267	12,302
Claims Filed	2,081	2,862	3,694
Claims Resolved <sup>(1)</sup>	(2,066)	(4,350)	(6,729)
Claims Unresolved at the end of period	7,794	7,779	9,267

(1) Claims resolved in 2014 include 2,110 cancer claims which were determined to have no value. Also, claims resolved in 2015 and 2014 include significantly aged (i.e., pending for more than six years) claims totaling 153 and 1,266.

	September 30,	Decem	ber 31,
Disease Distribution of Unresolved Claims	2016	2015	2014
Mesothelioma and Other Cancer Claims	3,559	3,772	3,933
Nonmalignant Claims	4,235	4,007	5,334
Total Claims	7,794	7,779	9,267

Honeywell has experienced average resolution values per claim excluding legal costs as follows:

	 Years Ended December 31,									
	 2015		2014		2013		2012		2011	
				(in wl	nole dollars)					
Malignant claims	\$ 44,000	\$	53,500	\$	51,000	\$	49,000	\$	48,000	
Nonmalignant claims	\$ 100	\$	120	\$	850	\$	1,400	\$	1,000	

It is not possible to predict whether resolution values for Bendix-related asbestos claims will increase, decrease or stabilize in the future.

Our consolidated financial statements reflect an estimated liability for resolution of pending (claims actually filed as of the financial statement date) and future Bendix-related asbestos claims. We have valued Bendix pending and future claims using average resolution values for the previous five years. We update the resolution values used to estimate the cost of Bendix pending and future claims during the fourth quarter each year.

The liability for future claims represents the estimated value of future asbestos related bodily injury claims expected to be asserted against Bendix over the next five years. Such estimated cost of future Bendix-related asbestos claims is based on historic claims filing experience and dismissal rates, disease classifications, and resolution values in the tort system for the previous five years. In light of the uncertainties inherent in making long-term projections, as well as certain factors unique to friction product asbestos claims, we do not believe that we have a reasonable basis for estimating asbestos claims beyond the next five years. The methodology used to estimate the liability for future claims is similar to that used to estimate the liability for future NARCO-related asbestos claims.

Our insurance receivable corresponding to the liability for settlement of pending and future Bendix asbestos claims reflects coverage which is provided by a large number of insurance policies written by dozens of insurance companies in both the domestic insurance market and the London excess market. Based on our ongoing analysis of the probable insurance recovery, insurance receivables are recorded in the financial statements simultaneous with the recording of the estimated liability for the underlying asbestos claims. This determination is based on our analysis of the underlying insurance policies, our historical experience with our insurers, our ongoing review of the solvency of our insurers, judicial determinations relevant to our insurance programs, and our consideration of the impacts of any settlements reached with our insurers.

Honeywell believes it has sufficient insurance coverage and reserves to cover all pending Bendix-related asbestos claims and Bendix-related asbestos claims estimated to be filed within the next five years. Although it is impossible to predict the outcome of either pending or future Bendix-related asbestos claims, we do not believe that such claims would have a material adverse effect on our consolidated financial position in light of our insurance coverage and our prior experience in resolving such claims. If the rate and types of claims filed, the average resolution value of such claims and the period of time over which claim settlements are paid (collectively, the Variable Claims Factors) do not substantially change, Honeywell would not expect future Bendix-related asbestos claims to have a material adverse effect on our results of operations or operating cash flows in any fiscal year. No assurances can be given, however, that the Variable Claims Factors will not change.

## **Other Matters**

We are subject to a number of other lawsuits, investigations and disputes (some of which involve substantial amounts claimed) arising out of the conduct of our business, including matters relating to commercial transactions, government contracts, product liability, prior acquisitions and divestitures, employee benefit plans, intellectual property, and environmental, health and safety matters. We recognize a liability for any contingency that is probable of occurrence and reasonably estimable. We continually assess the likelihood of adverse judgments of outcomes in these matters, as well as potential ranges of possible losses (taking into consideration any insurance recoveries), based on a careful analysis of each matter with the assistance of outside legal counsel and, if applicable, other experts. Included in these other matters are the following:

Honeywell v. United Auto Workers (UAW) et. al-In July 2011, Honeywell filed an action in federal court (District of New Jersey) against the UAW and all former employees who retired under a series of Master Collective Bargaining Agreements (MCBAs) between Honeywell and the UAW seeking a declaratory judgment that certain express limitations on its obligation to contribute toward the healthcare coverage of such retirees (the CAPS) set forth in the MCBAs may be implemented, effective January 1, 2012. The UAW and certain retiree defendants filed a mirror suit in the Eastern District of Michigan alleging that the MCBAs do not provide for CAPS on the Company's liability for healthcare coverage. The New Jersey action was dismissed and Honeywell subsequently answered the UAW's complaint in Michigan and asserted counterclaims for fraudulent inducement, negligent misrepresentation and breach of implied warranty. The UAW filed a motion to dismiss these counterclaims. The court dismissed Honeywell's fraudulent inducement and negligent misrepresentation claims, but let stand the claim for breach of implied warranty. In the second quarter of 2014, the parties agreed to stay the proceedings with respect to those retirees who retired before the initial inclusions of the CAPS in the 2003 MCBA until the Supreme Court decided the M&G Polymers USA, LLC v. Tackett case. In a ruling on January 26, 2015, the Supreme Court held that retiree health insurance benefits provided in collective bargaining agreements do not carry an inference that they are vested or guaranteed to continue for life and that the "vesting" issue must be decided pursuant to ordinary principles of contract law. The stay of the proceedings has been lifted and the case is again proceeding. Based on the Supreme Court's ruling, Honeywell is confident that the CAPS will be upheld and that its liability for healthcare coverage premiums with respect to the putative class will be limited as negotiated and expressly set forth in the applicable MCBAs. In the event of an adverse ruling, however, Honeywell's other postretirement benefits for pre-2003 retirees would increase by approximately \$176 million, reflecting the estimated value of these CAPS.

In December 2013, the UAW and certain of the plaintiffs filed a motion for partial summary judgment with respect to those retirees who retired after the initial inclusion of the CAPS in the 2003 MCBA. The UAW sought a ruling that the 2003 MCBA did not limit Honeywell's obligation to contribute to healthcare coverage for the post-2003 retirees. That motion remains pending. Honeywell is confident that the Court will find that the 2003 MCBA does, in fact, limit Honeywell's retiree healthcare obligation for post-2003 retirees. In the event of an adverse ruling, however, Honeywell's other postretirement benefits for post-2003 retirees would increase by approximately \$110 million, reflecting the estimated value of these CAPS.

Joint Strike Fighter Investigation - In 2013 the Company received subpoenas from the Department of Justice requesting information relating primarily to parts manufactured in the United Kingdom and China used in the F-35 fighter jet. The Company is cooperating fully with the investigation. While we believe that Honeywell has complied with all relevant U.S. laws and regulations regarding the manufacture of these sensors, it is not possible to predict the outcome of the investigation or what action, if any, may result from it.

Given the uncertainty inherent in litigation and investigations (including the specific matters referenced above), we do not believe it is possible to develop estimates of reasonably possible loss in excess of current accruals for these matters (other than as specifically set forth above). Considering our past experience and existing accruals, we do not expect the outcome of these matters, either individually or in the aggregate, to have a material adverse effect on our consolidated financial position. Because most contingencies are resolved over long periods of time, potential liabilities are subject to change due to new developments, changes in settlement strategy or the impact of evidentiary requirements, which could cause us to pay damage awards or settlements (or become subject to equitable remedies) that could have a material adverse effect on our results of operations or operating cash flows in the periods recognized or paid.

#### MANAGEMENT'S DISCUSSION AND ANALYSIS OF <u>FINANCIAL CONDITION AND RESULTS OF OPERATIONS (MD&A)</u> (Dollars in millions, except per share amounts)

The following MD&A is intended to help the reader understand the results of operations and financial condition of Honeywell International Inc. and its consolidated subsidiaries (Honeywell or the Company) for the three and nine months ended September 30, 2016. The financial information as of September 30, 2016 should be read in conjunction with the financial statements for the year ended December 31, 2015 contained in our 2015 Annual Report on Form 10-K.

In July 2016, the Company announced that it is realigning the business units comprising its Automation and Control Solutions reporting segment by forming two new reportable operating segments: Home and Building Technologies and Safety and Productivity Solutions. Home and Building Technologies includes Environmental & Energy Solutions, Security and Fire, and Building Solutions and Distribution. Additionally, the Industrial Combustion/Thermal business, previously part of Environmental & Energy Solutions in Automation and Control Solutions, became part of Performance Materials and Technologies. Safety and Productivity Solutions includes Sensing & Productivity Solutions and Industrial Safety, as well as the Intelligrated business. Under the realigned segment reporting structure, the Company has four reportable operating segments: Aerospace, Home and Building Technologies, Performance Materials and Technologies and Safety and Productivity Solutions. Effective with the quarter ended September 30, 2016 the Company has reported its financial performance based on this realignment.

These realignments have no impact on the Company's historical consolidated financial position, results of operations or cash flows. Prior period amounts have been reclassified to conform to current period segment presentation.

## A. <u>Results of Operations – quarter and nine months ended September 30, 2016 compared with the quarter and nine months</u> ended September 30, 2015

# **Net Sales**

		Three Mo	nths Ende	d		Nine Mor	nths Ende	ed
	September 30,			September 30,				
		2016		2015		2016		2015
Net sales	\$	9,804	\$	9,611	\$	29,317	\$	28,599
% change compared with prior period		2%				3%		

The change in net sales compared to the prior year period is attributable to the following:

	Three Months	Year to Date
Volume	(2)%	(1)%
Price	(1)%	-
Foreign Currency Translation	(1)%	(1)%
Acquisitions/Divestitures	6%	5%
	2%	3%

A discussion of net sales by segment can be found in the Review of Business Segments section of this MD&A. The foreign currency translation impact for the quarter is principally driven by the weakening of the British Pound, Chinese Renminbi and Canadian Dollar, partially offset by the strengthening of the Japanese Yen against the U.S. Dollar. The foreign currency translation impact for the nine months is principally driven by the weakening of the British Pound, Chinese Renminbi and Canadian Dollar, partially offset by the strengthening of the British Pound, Chinese Renminbi and Canadian Dollar, partially driven by the weakening of the British Pound, Chinese Renminbi and Canadian Dollar, partially offset by the strengthening of the Japanese Yen against the U.S. Dollar.

		Three Months Ended September 30,			Nine Mo	ed	
					 Septe	mber 30,	er 30,
		2016		2015	2016		2015
Cost of products and services sold	\$	6,903	\$	6,654	\$ 20,271	\$	19,830
% change compared with prior period		4%			2%		
Gross Margin percentage		29.6%		30.8%	30.9%		30.7%

Cost of products and services sold increased in the quarter principally due to an increase in direct material and labor costs of approximately \$165 million (driven primarily by acquisitions, net of divestitures, partially offset by the favorable impact from productivity, net of inflation, and foreign currency), higher repositioning and other charges of approximately \$100 million and an increase in depreciation and amortization attributable to acquisitions of approximately \$35 million, partially offset by increased pension and other postretirement benefits income of approximately \$60 million.

Cost of products and services sold increased in the nine months principally due to an increase in direct material and labor costs of approximately \$470 million (driven primarily by acquisitions, net of divestitures, partially offset by the favorable impact from productivity, net of inflation and foreign currency), an increase in depreciation and amortization attributable to acquisitions of approximately \$105 million and higher repositioning and other charges of approximately \$50 million, partially offset by increased pension and other postretirement benefits income of approximately \$170 million.

Gross margin percentage decreased in the quarter primarily due to lower segment gross margin in Home and Building Technologies, Aerospace and Safety and Productivity Solutions (approximately 1.0 percentage point impact, principally attributed to acquisitions, net of divestitures, and incentives to Aerospace Original Equipment Manufacturers (OEM incentives)) and higher repositioning and other charges (approximately 1.0 percentage point impact), partially offset by increased pension and other postretirement benefits income (approximately 0.6 percentage point impact) and higher segment gross margin in Performance Materials and Technologies (approximately 0.4 percentage point impact, principally attributed to acquisitions).

Gross margin percentage increased in the nine months primarily driven by increased pension and other postretirement benefits income (approximately 0.6 percentage point impact) and higher segment gross margin in Performance Materials and Technologies (approximately 0.3 percentage point impact), partially offset by lower segment gross margin in Aerospace, Home and Building Technologies and Safety and Productivity Solutions (approximately 0.7 percentage point impact, principally attributed to higher OEM incentives within Aerospace).

## Selling, General and Administrative Expenses

	Three Months Ended			Nine Months Ended				
	 September 30,				September 30,			
	2016		2015		2016		2015	
Selling, general and administrative expense	\$ 1,367	\$	1,202	\$	3,976	\$	3,674	
Percent of sales	13.9%		12.5%		13.6%		12.8%	

Selling, general and administrative expenses (SG&A) increased in the quarter primarily due to an increase in labor costs principally attributed to acquisitions and higher repositioning charges.

SG&A increased in the nine months primarily due to an increase in labor costs (principally attributed to acquisitions, investment for growth and merit increases) and higher repositioning charges, partially offset by the favorable impact from foreign currency translation.

		Three Mo	nths Ende	d	Nine Months Ended					
		September 30,				September 30,				
		2016		2015		2016		2015		
Tax expense Effective tax rate		384 23.5%	\$	431 25.2%	\$	1,214 24.2%	\$	1,289 26.1%		

The effective tax rate decreased for the quarter and nine months primarily due to tax benefits from the adoption of the Financial Accounting Standards Board's (FASB) accounting standard update related to employee share-based payment accounting, partially offset by the Honeywell Technology Solutions, Inc. divestiture that was taxed at a higher rate than the estimated annual effective tax rate and decreased tax benefits from manufacturing incentives.

The effective tax rates for the quarter and nine months were lower than the U.S. federal statutory rate of 35%, in part due to non-U.S. earnings taxed at lower rates, the vast majority of which we intend to permanently reinvest outside the United States, and benefits from manufacturing incentives.

The Company currently expects the effective tax rate for 2016 to be approximately 24.5%, excluding the impact of any pension markto-market adjustment and any gains or losses resulting from early extinguishment of debt. The effective tax rate can vary from quarter to quarter due to unusual or infrequently occurring items, the resolution of income tax audits, changes in tax laws or other items such as pension mark-to-market adjustments or any gains or losses resulting from early extinguishment of debt and the tax impact from employee share-based payments.

## Net Income Attributable to Honeywell

	Three Months Ended September 30,						nths Ended mber 30,		
		2016		2015		2016		2015	
Net income attributable to Honeywell	\$	1,240	\$	1,264	\$	3,775	\$	3,574	
Earnings per share of common stock – assuming dilution	\$	1.60	\$	1.60	\$	4.86	\$	4.51	

Earnings per share of common stock – assuming dilution was flat in the quarter primarily due to the gain related to the Honeywell Technology Solutions, Inc. divestiture, higher pension and other postretirement income and the tax benefit from adoption of the FASB's accounting standard related to employee share-based payment accounting, offset by decreased segment profit in Aerospace, principally attributed to OEM incentives, and Safety and Productivity Solutions, and higher repositioning and other charges.

Earnings per share of common stock – assuming dilution increased in the nine months primarily driven by higher pension and other postretirement income, increased segment profit in Home and Building Technologies, the gain related to the Honeywell Technology Solutions, Inc. divestiture, a decrease in the weighted average shares outstanding and the tax benefit from adoption of the FASB's accounting standard related to employee share-based payment accounting, partially offset by decreased segment profit in Aerospace, principally attributed to OEM incentives, Safety and Productivity Solutions and Performance Materials and Technologies and higher repositioning and other charges.

# **Review of Business Segments**

	Three Months Ended September 30,			 Nine Months Ended September 30,				
	 2016		2015	% Change	 2016		2015	% Change
Aerospace Sales								
Commercial Aviation Original Equipment	\$ 538	\$	725	(26)%	\$ 1,915	\$	2,149	(11)%
Commercial Aviation Aftermarket	1,215		1,200	1%	3,570		3,425	4%
Defense and Space	1,125		1,200	(6)%	3,290		3,453	(5)%
Transportation Systems	 723		695	4%	 2,310		2,227	4%
Total Aerospace Sales	3,601		3,820		11,085		11,254	
Home and Building Technologies Sales								
Home and Building Products	1,499		1,189	26%	4,396		3,422	28%
Home and Building Distribution	1,202		1,124	7%	3,458		3,264	6%
Total Home and Building								
Technologies Sales	2,701		2,313		7,854		6,686	
Performance Materials and Technologies Sales								
UOP	564		638	(12)%	1,746		2,297	(24)%
Process Solutions	847		725	17%	2,570		2,165	<b>`19</b> %
Advanced Materials	918		916	-	2,728		2,675	2%
Total Performance Materials and	 				 			
Technologies Sales	2,329		2,279		7,044		7,137	
Safety and Productivity Solutions Sales								
Safety	526		546	(4)%	1.558		1.588	(2)%
Productivity Solutions	647		653	(1)%	1.776		1,934	(8)%
Total Safety and Productivity Solutions Sales	 1,173		1,199		 3,334		3,522	(-)->
Net Sales	\$ 9,804	\$	9,611		\$ 29,317	\$ 2	28,599	

# Aerospace

	Three Months Ended September 30,					Nine Months Ended September 30,				
		2016		2015	% Change	_	2016		2015	% Change
Net sales	\$	3,601	\$	3,820	(6)%	\$	11,085	\$	11,254	(2)%
Cost of products and services sold		2,699		2,753	. ,		8,138		8,190	. ,
Selling, general and administrative expenses		159		156			457		473	
Other		80		78			238		229	
Segment profit	\$	663	\$	833	(20)%	\$	2,252	\$	2,362	(5)%
		28	3							

	2016 vs. 2015									
	Three Month	is Ended	Nine Month	is Ended						
	Septemb	er 30,	September 30,							
Factors Contributing to Year-Over-Year Change	Sales	Segment Profit	Sales	Segment Profit						
Organic growth/ Operational segment profit	(6)%	(21)%	(2)%	(4)%						
Foreign currency translation	· -	-	-	(1)%						
Acquisitions and divestitures, net	-	1%	-	-						
Total % Change	(6)%	(20)%	(2)%	(5)%						

Aerospace sales decreased in the quarter and nine months primarily due to a decrease in organic sales volumes and the Honeywell Technology Solutions Inc. divestiture, which is partially offset by growth from acquisitions.

- Commercial Original Equipment sales decreased 26% (decreased 25% organic) in the quarter and decreased 11% (decreased 10% organic) in the nine months primarily due to lower shipments to business and general aviation original equipment manufacturers (OEMs) and higher OEM incentives. Consistent with broader aerospace industry trends, we expect the continuation of lower business and general aviation OEM sales volumes.
- Commercial Aftermarket sales increased 1% (increased 1% organic) in the quarter primarily driven by higher repair and overhaul activities for air transport and regional customers and acquisitions, partially offset by lower repair and overhaul activities for business and general aviation customers.
  - Commercial Aftermarket sales increased 4% (increased 4% organic) in the nine months primarily driven by higher repair and overhaul activities and increased spares shipments.
- Defense and Space sales decreased 6% (decreased 6% organic) in the quarter and decreased 5% (decreased 6% organic) in the nine months primarily due to declines in U.S. space and international defense programs, lower U.S. government services revenue, including the impact of divestitures, and decreased demand from commercial helicopter OEMs, partially offset by sales from acquisitions.
- Transportation Systems sales increased 4% (increased 3% organic) in the quarter and increased 4% (increased 4% organic) in the nine months primarily driven by new platform launches and higher global turbo penetration.

Aerospace segment profit decreased in the quarter primarily due to a decrease in operational segment profit, partially offset by acquisitions, net of divestitures. The decrease in operational segment profit is primarily due to continued investments for growth, higher OEM incentives, and lower organic sales volumes, partially offset by productivity, net of inflation. Cost of products and services sold decreased in the quarter ended September 30, 2016 primarily driven by productivity, net of inflation and lower organic sales volumes, partially offset by continued investments for growth.

Aerospace segment profit decreased in the nine months primarily due to a decrease in operational segment profit and the unfavorable impact of foreign currency translation. The decrease in operational segment profit is primarily due to continued investments for growth and higher OEM incentives, partially offset by productivity, net of inflation. Cost of products and services sold decreased in the nine months ended September 30, 2016 primarily driven by productivity, net of inflation, and lower sales volumes, partially offset by acquisitions, net of divestitures.

# Home and Building Technologies

	Three Months Ended September 30,					Nine Months Ended September 30,				
		2016		2015	% Change		2016		2015	% Change
Net sales	\$	2,701	\$	2,313	17%	\$	7,854	\$	6,686	17%
Cost of products and services sold		1,783		1,502			5,225		4,347	
Selling, general and administrative expenses		425		351			1,252		1,099	
Other		52		52			164		152	
Segment profit	\$	441	\$	408	8%	\$	1,213	\$	1,088	11%

	2016 vs. 2015								
	Three Month	ns Ended	Nine Months Ended						
	Septemb	er 30,	September 30,						
		Segment		Segment					
Factors Contributing to Year-Over-Year Change	Sales	Profit	Sales	Profit					
Organic growth/ Operational segment profit	5%	4%	5%	10%					
Foreign currency translation	(2)%	(2)%	(2)%	(2)%					
Acquisitions and divestitures, net	14%	6%	14%	3%					
Total % Change	17%	8%	17%	11%					

Home and Building Technologies sales increased in the quarter and nine months primarily driven by acquisitions and organic growth partially offset by the unfavorable impact of foreign currency translation.

- Sales in Home and Building Products increased 26% (increased 1% organic) in the quarter and increased 28% (increased 3% organic) in the nine months principally due to acquisitions and growth from our Environmental and Energy Solutions and Security and Fire businesses.
- Sales in Home and Building Distribution increased 7% (increased 8% organic) in the quarter and increased 6% (increased 8% organic) in the nine months principally due to organic sales growth partially offset by the unfavorable impact of foreign currency translation. Organic sales in three and nine months was driven by increased growth in our Distribution and Building Solutions Energy businesses.

Home and Building Technologies segment profit increased in the quarter and nine months due to higher operational segment profit and acquisitions. The increase in operational segment profit is primarily due to the positive impact of volume, price, and productivity net of inflation. Cost of products and services sold increased in the quarter and nine months primarily due to acquisitions and higher organic sales volumes partially offset by the favorable impact of foreign currency translation and productivity net of inflation.

## **Performance Materials and Technologies**

	Three Months Ended September 30,					I	ed	
		2016		2015	% Change	 2016	2015	% Change
Net sales	\$	2,329	\$	2,279	2%	\$ 7,044	\$ 7,137	(1)%
Cost of products and services sold		1,542		1,547		4,683	4,839	
Selling, general and administrative expenses		249		226		768	682	
Other		35		32		109	99	
Segment profit	\$	503	\$	474	6%	\$ 1,484	\$ 1,517	(2)%

	2016 vs. 2015									
	Three Month	s Ended	Nine Months Ended							
	September 3	80, 2016	September	30, 2016						
Factors Contributing to Year-Over-Year Change	Sales	Segment Profit	Sales	Segment Profit						
Organic growth/ Operational segment profit	(3)%	-	(6)%	(5)%						
Foreign currency translation	(1)%	-	(1)%	(1)%						
Acquisitions and divestitures, net	6%	6%	6%	4%						
Total % Change	2%	6%	(1%)	(2%)						

Performance Materials and Technologies sales increased in the quarter due to growth from acquisitions, partially offset by a decrease in organic sales volumes and the unfavorable impact of foreign currency translation.

Performance Materials and Technologies sales decreased in the nine months due to a decrease in organic sales volumes and the unfavorable impact of foreign currency translation, partially offset by growth from acquisitions.

 UOP sales decreased 12% (decreased 10% organic) in the quarter primarily driven by lower gas processing revenues due to a significant slowdown in customer projects, decreased licensing and engineering sales, partially offset by increased catalyst volumes and equipment sales, which is expected to continue.

UOP sales decreased 24% (decreased 23% organic) in the nine months primarily driven by lower gas processing revenues, decreased catalyst volumes, and decreased equipment sales.

- Process Solutions sales increased 17% (increased 3% organic) in the quarter and increased 19% (increased 6% organic) in the nine months primarily driven by higher revenues in projects, increased volumes driven by the Elster acquisition, partially offset by lower field products sales.
- Advanced Materials sales were flat (decreased 2% organic) in the quarter primarily driven by increased volumes in Specialty Products, offset by lower market pricing as well as lower raw material pass-through pricing in Resins and Chemicals.

Advanced Materials sales increased 2% (flat organic) in the nine months primarily driven by increased volumes in Fluorine Products and Specialty Products, partially offset by lower market pricing as well as lower raw material pass-through pricing in Resins and Chemicals.

Performance Materials and Technologies segment profit increased in the quarter primarily due to acquisitions. The flat operational segment profit is primarily due to the positive impact of productivity, net of inflation, offset by lower organic sales volume, unfavorable pricing and continued investments for growth. Cost of

products and services sold decreased in the quarter primarily due to lower organic sales volumes, favorable foreign currency translation, and productivity, net of inflation, partially offset by acquisitions.

Performance Materials and Technologies segment profit decreased in the nine months ended September 30, 2016 due to a decrease in operational segment profit and the unfavorable impact of foreign currency translation, partially offset by acquisitions. The decrease in operational segment profit is primarily due to lower organic sales volume. Cost of products and services sold decreased in nine months primarily due to lower organic sales volumes, favorable foreign currency translation, and productivity, net of inflation, partially offset by acquisitions.

# Safety and Productivity Solutions

	Three Months Ended September 30,				Nine Months Ended September 30,				ed	
		2016		2015	% Change		2016		2015	% Change
Net sales	\$	1,173	\$	1,199	(2)%	\$	3,334	\$	3,522	(5)%
Cost of products and services sold		764		774			2,161		2,258	
Selling, general and administrative expenses		211		210			604		632	
Other		26		22			74		67	
Segment profit	\$	172	\$	193	(11)%	\$	495	\$	565	(12)%

		2016 vs. 2015									
	Three Month	is Ended	Nine Months Ended September 30,								
	Septemb	er 30,									
		Segment		Segment							
Factors Contributing to Year-Over-Year Change	Sales	Profit	Sales	Profit							
Organic growth/ Operational segment profit	(8)%	(13)%	(7)%	(12)%							
Foreign exchange	(1)%	(1)%	(1)%	(1)%							
Acquisitions and divestitures, net	7%	3%	3%	1%							
Total % Change	(2)%	(11)%	(5)%	(12)%							

Safety and Productivity Solutions sales decreased in the quarter and nine months primarily due to decreased sales volume and the unfavorable impact of foreign currency translation partially offset by growth from acquisitions.

- Sales in Safety decreased 4% (decreased 3% organic) in the quarter and decreased 2% (decreased 1% organic) in the nine months due to decreased sales volume in the Industrial Safety business, lower distribution in Retail, and the unfavorable impact of foreign currency translation.
- Sales in Productivity Solutions decreased 1% (decreased 12% organic) in the quarter and decreased 8% (decreased 12% organic) in the nine months principally due to declines in the Productivity Products business, partially offset by growth from acquisitions.

Safety and Productivity Solutions segment profit decreased in the quarter and nine months primarily due to a decrease in operational segment profit partially offset by growth from acquisitions. The decrease in operational segment profit is due to decreased sales volume and the unfavorable impact of inflation, partially offset by productivity Cost of products and services sold decreased primarily due to lower sales volume, partially offset by acquisitions.

#### **Repositioning and Other Charges**

Our repositioning actions are expected to generate incremental pretax savings of \$275 million to \$300 million in 2016 compared with 2015 principally from planned workforce reductions. Cash spending related to our repositioning actions was \$143 million in the nine months ended September 30, 2016 and was funded through operating cash flows. We expect cash spending for repositioning actions to be approximately \$200 million in 2016 and to be funded through operating cash flows.

## B. Liquidity and Capital Resources

#### **Cash Flow Summary**

			nths Ended mber 30,	
		2015		
Cash provided by (used for):				
Operating activities	\$	3,456	\$	3,556
Investing activities		(3,276)		(2,584)
Financing activities		708		(913)
Effect of exchange rate changes on cash		88		(455)
Net increase (decrease) in cash and cash equivalents	\$	976	\$	(396)

Cash provided by operating activities decreased by \$100 million primarily due to an unfavorable impact from working capital of \$840 million and higher net payments for repositioning and other charges of \$91 million, partially offset by a favorable impact from accrued liabilities of \$798 million (primarily driven by a \$430 million improvement in customer advances and deferred income and the absence of \$151 million in OEM incentive payments).

Cash used for investing activities increased by \$692 million primarily due an increase in cash paid for acquisitions of \$2,383 million. The increase was partially offset by (i) a net \$1,226 million decrease in investments, primarily short term marketable securities, (ii) an increase in proceeds from the sales of businesses of \$301 million (most significantly Honeywell Technology Solutions Inc.) and (iii) a decrease of \$227 million in settlement payments of foreign currency exchange contracts used as economic hedges on certain non-functional currency denominated monetary assets and liabilities.

Cash provided by financing activities increased by \$1,621 million primarily due to an increase in the net proceeds from debt issuances of \$1,696, partially offset by an increase in cash dividends paid of \$149 million including amounts paid to the former UOP Russell LLC noncontrolling shareholder.

#### Liquidity

The Company continues to manage its businesses to maximize operating cash flows as the primary source of liquidity. In addition to our available cash and operating cash flows, additional sources of liquidity include committed credit lines, short-term debt from the commercial paper market, long-term borrowings, as well as access to the public debt and equity markets. We continue to balance our cash and financing uses through investment in our existing core businesses, debt reduction, acquisition activity, share repurchases and dividends.

We continuously assess the relative strength of each business in our portfolio as to strategic fit, market position, profit and cash flow contribution in order to upgrade our combined portfolio and identify business units that will most benefit from increased investment. We identify acquisition candidates that will further our strategic plan and strengthen our existing core businesses. We also identify business units that do not fit into our long-term strategic plan based on their market position, relative profitability or growth potential. These businesses are considered for potential divestiture, restructuring or other repositioning actions subject to regulatory constraints.

In 2016, we are not required to make contributions to our U.S. pension plans. In 2016, we plan to make contributions of cash and/or marketable securities of approximately \$160 million to our non-U.S. pension plans to satisfy regulatory funding

requirements, of which \$106 million were already contributed with marketable securities in the first quarter of 2016. The timing and amount of contributions to both our U.S. and non-U.S. pension plans may be impacted by a number of factors, including the funded status of the pension plans.

In accordance with our accounting policy for defined benefit pension plans, we recognize net actuarial gains or losses in excess of 10 percent of the greater of the fair value of plan assets or the plans' projected benefit obligation in the fourth quarter each year (MTM adjustment). The primary factors contributing to actuarial gains or losses are changes in the discount rate used to value pension obligations each year as of December 31 (measurement date) and the difference between expected and actual return on plan assets. Based on discount rates and actual asset returns as of September 30, 2016 there is a potential MTM adjustment of approximately \$1.5 billion in the fourth quarter of 2016 for our significant pension plans. The potential MTM adjustment consists of \$0.8 billion from U.S. pension plans and \$0.7 billion from non-U.S. pension plans. However, as the amount of any actual MTM adjustment is primarily driven by changes in interest rates and the performance of the financial markets which may change significantly in the fourth quarter, the Company is not able to determine or project the actual amount of any MTM adjustment that may be recorded as of December 31, 2016.

In the three months ended September 30, 2016, the Company repurchased \$233 million of outstanding shares. Under the Company's previously approved \$5 billion share repurchase program, \$4.3 billion remained available as of September 30, 2016 for additional share repurchases. Honeywell presently expects to repurchase outstanding shares from time to time to generally offset the dilutive impact over the long-term of employee stock-based compensation plans, including future option exercises, restricted unit vesting and matching contributions under our savings plans. The amount and timing of future repurchases may vary depending on market conditions and the level of operating, financing and other investing activities.

In the fourth quarter, we plan to refinance certain outstanding debt, subject to market conditions. Based on market assumptions as of September 30, 2016, there is a potential extinguishment charge of approximately \$140 million. The actual debt extinguishment charge will depend on interest rates, market conditions and other factors at the time of the actual refinancing.

See Note 3 Acquisitions and Divestitures and Note 10 Long-term Debt and Credit Agreements of Notes to Financial Statements for additional discussion of items impacting our liquidity.

#### C. Other Matters

### Litigation

We are subject to a number of lawsuits, investigations and claims (some of which involve substantial amounts) arising out of the conduct of our business. See Note 15 Commitments and Contingencies of Notes to Financial Statements for further discussion of environmental, asbestos and other litigation matters.

## Critical Accounting Policies

The financial information as of September 30, 2016 should be read in conjunction with the financial statements for the year ended December 31, 2015 contained in our 2015 Annual Report on Form 10-K.

For a discussion of the Company's critical accounting policies, see Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations in our 2015 Annual Report on Form 10-K.

#### Recent Accounting Pronouncements

See Note 2 Recent Accounting Pronouncements of Notes to Financial Statements for a discussion of recent accounting pronouncements.

# Item 3. Quantitative and Qualitative Disclosures About Market Risks

For a discussion of the Company's quantitative and qualitative disclosures about market risks, see Item 7A. Quantitative and Qualitative Disclosures About Market Risks, in our 2015 Annual Report on Form 10-K. As of September 30, 2016, there has been no material change in this information.

#### Item 4. Controls and Procedures

Honeywell management, including the Chief Executive Officer and Chief Financial Officer, conducted an evaluation of the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) or 15d-15(e) promulgated under the Securities Exchange Act of 1934, as amended (Exchange Act)) as of the end of the period covered by this Quarterly Report on Form 10-Q. Based upon that evaluation, the Chief Executive Officer and the Chief Financial Officer concluded that such disclosure controls and procedures were effective as of the end of the period covered by this Quarterly Report on Form 10-Q. Based upon that Honeywell files or submits under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in the Securities and Exchange Commission rules and forms, and that it is accumulated and communicated to our management, including our Chief Executive Officer, our Chief Financial Officer, and our Controller, as appropriate, to allow timely decisions regarding required disclosure. There have been no changes that have materially affected, or are reasonably likely to materially affect, Honeywell's internal control over financial reporting that have occurred during the period covered by this Quarterly Report on Form 10-Q.

## Part II. Other Information

#### Item 1. Legal Proceedings

### General Legal Matters

We are subject to a number of lawsuits, investigations and claims (some of which involve substantial amounts) arising out of the conduct of our business. See Note 15 Commitments and Contingencies of Notes to Financial Statements for a discussion of environmental, asbestos and other litigation matters.

# Environmental Matters Involving Potential Monetary Sanctions in Excess of \$100,000

#### None

#### Item 2. Changes in Securities and Use of Proceeds

Honeywell purchased 2,000,000 shares of its common stock, par value \$1 per share, in the quarter ended September 30, 2016. In April 2016, the Board of Directors authorized the repurchase of up to a total of \$5 billion of Honeywell common stock, which replaces the previously approved share repurchase program. \$4.3 billion remained available as of September 30, 2016 for additional share repurchases. The following table summarizes Honeywell's purchase of its common stock for the quarter ended September 30, 2016:

		Issuer Purchases	of Equity Securities	
	(a)	(b)	(c)	(d)
			Total Number of	Approximate Dollar
	Total		Shares Purchased	Value of Shares that May
	Number of	Average	as Part of Publicly	Yet be Purchased Under
	Shares	Price Paid	Announced Plans	Plans or Programs
Period	Purchased	per Share	or Programs	(Dollars in millions)
August 2016	1,300,000	\$116.08	1,300,000	\$4,372
September 2016	700,000	\$116.78	700,000	\$4,290

# Item 5. Other Information

#### Iran Threat Reduction and Syrian Human Rights Act of 2012

Under the Iran Threat Reduction and Syrian Human Rights Act of 2012, which added Section 13(r) of the Securities Exchange Act of 1934, Honeywell is required to disclose in its periodic reports if it or any of its affiliates knowingly engaged in certain activities, transactions or dealings relating to Iran or with entities or individuals designated pursuant to certain Executive Orders. Disclosure is required even where the activities are conducted outside the U.S. by non-U.S. affiliates in compliance with applicable law, and even if the activities are not covered or prohibited by U.S. law. All of our sales in Iran during the third guarter of 2016 were conducted by our non-U.S. subsidiaries under General License H and otherwise in compliance with all applicable laws. In the third quarter, and in compliance with all applicable laws, including sanctions regulations administered by U.S. Treasury's Office of Foreign Assets Control (OFAC), our UOP business entered into one contract with a non-U.S. distributor to sell non-U.S.-origin molecular sieves for end use in medical oxygen generators. Revenue from this sale totaled the U.S. Dollar equivalent of less than \$50,000 in the third quarter. Our UOP business also entered into a settlement agreement related to an outstanding 2006 licensing agreement entered into in accordance with then-applicable laws. Revenues from this agreement totaled the U.S. Dollar equivalent of approximately \$8.5 million. Additionally, our Elster business within the Home and Building Technologies segment entered into contracts with non-U.S. distributors to sell approximately \$0.7 million in non-U.S.-origin water meter and gas meter products for end use at residential properties and recognized approximately \$0.1 million of revenue in connection with a contract for non-U.S. origin software sales and services. The Movilizer business within our Safety and Productivity Solutions segment also entered into a contract for non-U.S. origin software sales and service for approximately \$0.1 million. Our non-U.S. subsidiaries intend to continue doing business in Iran under General License H in compliance with all applicable laws, which sales may require additional disclosure pursuant to Section 13(r) of the Act.

#### Item 6. Exhibits

<sup>(</sup>a) See the Exhibit Index on page 38 of this Quarterly Report on Form 10-Q.

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Honeywell International Inc.

By: <u>/s/ Jennifer H. Mak</u> Jennifer H. Mak Vice President and Controller (on behalf of the Registrant and as the Registrant's Principal Accounting Officer)

Date: October 21, 2016

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Exhibit No.	Description
11	Computation of Per Share Earnings <sup>(1)</sup>
12	Computation of Ratio of Earnings to Fixed Charges (filed herewith)
31.1	Certification of Principal Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (filed herewith)
31.2	Certification of Principal Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (filed herewith)
32.1	Certification of Principal Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (filed herewith)
32.2	Certification of Principal Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (filed herewith)
101.INS	XBRL Instance Document (filed herewith)
101.SCH	XBRL Taxonomy Extension Schema (filed herewith)
101.CAL	XBRL Taxonomy Extension Calculation Linkbase (filed herewith)
101.DEF	XBRL Taxonomy Extension Definition Linkbase (filed herewith)
101.LAB	XBRL Taxonomy Extension Label Linkbase (filed herewith)
101.PRE	XBRL Taxonomy Extension Presentation Linkbase (filed herewith)

(1) Data required is provided in Note 5 Earnings Per Share of Notes to Financial Statements.

# Honeywell International Inc. Statement RE: Computation of Ratio of Earnings to Fixed Charges Nine Months Ended September 30, 2016 (Dollars in millions)

Determination of Earnings:       Income before taxes       \$ 5,01         Income before taxes       \$ 5,01         Add (Deduct):       Income before taxes       1         Amortization of capitalized interest       1         Fixed charges       28         Equity income, net of distributions       (2         Total earnings, as defined       \$ 5,29	
Add (Deduct):       Amortization of capitalized interest       1         Fixed charges       28         Equity income, net of distributions       (2	
Amortization of capitalized interest       1         Fixed charges       28         Equity income, net of distributions       (2	5
Fixed charges       28         Equity income, net of distributions       (2)	
Equity income, net of distributions (2	1
	7
Total earnings, as defined \$ 5,29	3)
	3
	=
Fixed Charges:	
Rents <sup>(a)</sup> \$ 3	5
Interest and other financial charges 25	2
	7
Capitalized interest 1	7
Total fixed charges \$ 30	4
Ratio of Earnings to Fixed Charges 17.4	1

(a) Denotes the equivalent of an appropriate portion of rentals representative of the interest factor on all rentals other than for capitalized leases.

# CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, David M. Cote, Chief Executive Officer, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Honeywell International Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting;
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: October 21, 2016

By: <u>/s/ David M. Cote</u> David M. Cote Chief Executive Officer

## CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Thomas A. Szlosek, Chief Financial Officer, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Honeywell International Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting;
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: October 21, 2016

By: <u>/s/ Thomas A. Szlosek</u> Thomas A. Szlosek Chief Financial Officer

## CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Honeywell International Inc. (the Company) on Form 10-Q for the period ended September 30, 2016 as filed with the Securities and Exchange Commission on the date hereof (the Report), I, David M. Cote, Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: October 21, 2016

By: <u>/s/ David M. Cote</u> David M. Cote Chief Executive Officer

## CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Honeywell International Inc. (the Company) on Form 10-Q for the period ended September 30, 2016 as filed with the Securities and Exchange Commission on the date hereof (the Report), I, Thomas A. Szlosek, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: October 21, 2016

By: /s/ Thomas A. Szlosek Thomas A. Szlosek Chief Financial Officer