# SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

# FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934 DATE OF REPORT – July 19, 2013 (Date of earliest event reported)

# HONEYWELL INTERNATIONAL INC.

(Exact name of Registrant as specified in its Charter)

DELAWARE (State or other jurisdiction of incorporation) 1-8974 (Commission File Number) 22-2640650 (I.R.S. Employer Identification Number)

101 COLUMBIA ROAD, P.O. BOX 4000, MORRISTOWN, NEW JERSEY (Address of principal executive offices)

07962-2497 (Zip Code)

Registrant's telephone number, including area code: (973) 455-2000

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

£ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

£ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

£ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

£ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### ITEM 2.02 RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On July 19, 2013, Honeywell International Inc. (the "Company") issued a press release announcing its second quarter 2013 earnings, which is furnished herewith as Exhibit 99. The information furnished pursuant to this Item 2.02, including Exhibit 99, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act") or otherwise subject to the liabilities under that Section and shall not be deemed to be incorporated by reference into any filing of the Company under the Securities Act of 1933 or the Exchange Act.

#### ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS.

(d) Exhibit 99 Honeywell International Inc. Earnings Press Release dated July 19, 2013

#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: July 19, 2013

HONEYWELL INTERNATIONAL INC.

By: <u>/s/ Jeffrey N. Neuman</u> Jeffrey N. Neuman Vice President, Corporate Secretary and Deputy General Counsel

# Honeywell

# News Release

Contacts: Media Robert C. Ferris (973) 455-3388 rob.ferris@honeywell.com

**Investor Relations** Elena Doom (973) 455-2222 elena.doom@honeywell.com

# **HONEYWELL REPORTS SECOND QUARTER 2013** SALES OF \$9.7 BILLION; EPS UP 12% TO \$1.28 PER SHARE

Strong Productivity Driving EPS Growth Of 12%, Up 8% Using Expected Full-Year Tax Rate

Continued Proactive Funding Of Repositioning To Align With Global Growth Outlook

Increasing Proforma EPS Guidance To \$4.85 - \$4.95, From \$4.80 - \$4.95

MORRIS TOWNSHIP, N.J., July 19, 2013 -- Honeywell (NYSE: HON) today announced its results for the second quarter of 2013:

<u>Total Honeywell</u> (\$ Millions, except Earnings Per Share) Sales	<u>2Q 2012</u> 9,435	<u>2Q 2013</u> 9,693	<u>Change</u> 3%
Segment Margin	15.8%	16.1%	30 bps
Operating Income Margin	13.6%	14.3%	70 bps
Earnings Per Share	\$1.14	\$1.28	12%
Cash Flow from Operations	973	1,256	29%
Free Cash Flow *	1,040	1,142	10%

\* Free Cash Flow (cash flow from operations less capital expenditures) prior to any NARCO Trust establishment payments and cash pension contributions

"Honeywell had another good quarter and a strong first half of 2013," said Honeywell Chairman and CEO Dave Cote. "Despite operating in a slow growth macro environment, we saw good organic growth in ACS's Energy, Safety and Security business and in Turbo Technologies, both of which continue to outgrow the key end markets in which they compete. Our long-cycle businesses, including Commercial Aerospace, Process Solutions, and UOP, also continue to perform well, benefitting from favorable macro-trends, winning new contracts, and maintaining a strong backlog, which currently stands at \$15.5B. We remain focused on seed planting, funding cost savings initiatives across the portfolio, and remaining flexible given the continued uncertain global economic outlook. And, as a result of our first half performance, we are raising the low-end of our 2013 guidance by \$0.05 with the expectation of modestly improved organic growth and continued margin expansion in the second half outlook.

- MORE -

# Q2'13 Results - 2

Second quarter 2013 earnings per share (EPS) reflect a 23.1% effective tax rate compared to 26.0% last year. Using the 2012 actual / 2013 expected full-year tax rate of 26.5% before any pension mark-to-market adjustment, EPS growth would have been 8%.

The company is updating its full-year 2013 guidance and now expects:

# **Full-Year Guidance**

Sales	2013	2013	Change
	<u>Prior Guidance</u>	<u>Revised Guidance</u>	<u>vs. 2012</u>
	\$38.8 - \$39.3B	\$38.9 - \$39.3B	3 - 4%
Segment Margin	15.9 - 16.2%	16.0 - 16.2%	40 - 60 bps
Operating Income Margin <sup>1</sup>	14.3 - 14.6%	14.5 - 14.7%	90 - 110 bps
Earnings Per Share <sup>1</sup>	\$4.80 - \$4.95	\$4.85 - \$4.95	8 - 11%
Free Cash Flow <sup>2</sup>	~\$3.7B	~\$3.7B	~ Flat

1. Proforma, V% / BPS exclude any pension mark-to-market adjustment

2. Free Cash Flow (cash flow from operations less capital expenditures) prior to any NARCO Trust establishment payments and cash pension contributions

# Second Quarter Segment Performance

<u>Aerospace</u>			
(\$ Millions)	<u>2Q 2012</u>	<u>2Q 2013</u>	<u>% Change</u>
Sales	3,027	2,997	(1%)
Segment Profit	562	583	4%
Segment Margin	18.6%	19.5%	90 bps

Sales were down (1%) compared with the second quarter of 2012 driven by an (8%) decline in Defense & Space sales as a result of planned ramp downs and program delays, largely offset by Commercial growth. Commercial OE sales were up 8% in the quarter driven by continued strong OE build rates and favorable platform mix. Commercial Aftermarket growth of 3% was driven by improved flight hour growth and spares sales, partially offset by lower maintenance events.

• Segment profit was up 4%, and segment margins expanded 90 bps to 19.5%, driven by commercial excellence and productivity net of inflation, partially offset by lower Defense & Space sales.

# **Automation and Control Solutions**

(\$ Millions)	<u>2Q 2012</u>	<u>2Q 2013</u>	<u>% Change</u>
Sales	3,962	4,065	3%
Segment Profit	525	585	11%
Segment Margin	13.3%	14.4%	110 bps

• Sales were up 3% on both a reported and organic basis compared with the second quarter of 2012. All three businesses experienced growth driven by new product introductions, stronger services

# Q2'13 Results - 3

and software uptake, and improved residential end market conditions, partially offset by non-residential end markets, which remain suppressed.

• Segment profit was up 11% and segment margins were up 110 bps to 14.4% driven by commercial excellence and productivity net of inflation.

# **Performance Materials and Technologies**

(\$ Millions)	<u>2Q 2012</u>	<u>2Q 2013</u>	<u>% Change</u>
Sales	1,546	1,684	9%
Segment Profit	350	320	(9%)
Segment Margin	22.6%	19.0%	(360) bps

• Sales were up 9% reported, approximately flat organically, compared with the second quarter of 2012, driven by higher UOP petrochemical catalyst shipments and equipment sales, and the favorable impact of the Thomas Russell acquisition, partially offset by lower production volume in Advanced Materials and the unfavorable impact of unseasonably cool weather on Fluorine Products refrigerant volume.

• Segment profit was down (9%) and segment margins decreased (360) bps to 19.0%, primarily driven by the impact of lower UOP licensing sales compared to prior year, lower Advanced Materials volumes, investments for growth, inflation, and the dilutive impact of the Thomas Russell acquisition.

### **Transportation Systems**

(\$ Millions)	<u>2Q 2012</u>	<u>2Q 2013</u>	<u>% Change</u>
Sales	900	947	5%
Segment Profit	114	126	11%
Segment Margin	12.7%	13.3%	60 bps

• Sales were up 5% on both a reported and organic basis, compared with the second quarter of 2012, driven by higher turbo gas penetration in all regions, strong growth from new platform launches, and improving China commercial vehicle sales, partially offset by the impact of an approximately (1%) decline in European light vehicle production volumes.

 Segment profit was up 11% and segment margins increased 60 bps to 13.3% primarily driven by strong productivity and volume leverage, partially offset by unfavorable price, and ongoing projects to drive operational improvement in the Friction Materials business.

Honeywell will discuss its results during its investor conference call today starting at 9:30 a.m. EDT. To participate, please dial (800) 862-9098 (domestic) or (785) 424-1051 (international) a few minutes before the 9:30 a.m. EDT start. Please mention to the operator that you are dialing in for Honeywell's second quarter 2013 investor conference call or provide the conference code HONQ213. The live webcast of the investor call as well as related presentation materials will be available through the "Investor Relations" section of the company's Website (<u>http://www.honeywell.com/investor</u>). Investors can access a replay of the conference call from 12:00 p.m. EDT, July 19, until 11:59 p.m. EDT, July 26, by dialing (800) 723-0498 (domestic) or (402) 220-2652 (international).

- MORE -

# Q2'13 Results - 4

Honeywell (<u>www.honeywell.com</u>) is a Fortune 100 diversified technology and manufacturing leader, serving customers worldwide with aerospace products and services; control technologies for buildings, homes, and industry; turbochargers; and performance materials. Based in Morris Township, N.J., Honeywell's shares are traded on the New York, London, and Chicago Stock Exchanges. For more news and information on Honeywell, please visit <u>www.honeywellnow.com</u>.

This release contains certain statements that may be deemed "forward-looking statements" within the meaning of Section 21E of the Securities Exchange Act of 1934. All statements, other than statements of historical fact, that address activities, events or developments that we or our management intends, expects, projects, believes or anticipates will or may occur in the future are forward-looking statements. Such statements are based upon certain assumptions and assessments made by our management in light of their experience and their perception of historical trends, current economic and industry conditions, expected future developments and other factors they believe to be appropriate. The forward-looking statements included in this release are also subject to a number of material risks and uncertainties, including but not limited to economic, competitive, governmental, and technological factors affecting our operations, markets, products, services and prices. Such forward-looking statements are not guarantees of future performance, and actual results, developments and business decisions may differ from those envisaged by such forward-looking statements. We identify the principal risks and uncertainties that affect our performance in our Form 10-K and other filings with the Securities and Exchange Commission.

###

#### Honeywell International Inc. <u>Consolidated Statement of Operations (Unaudited)</u> (In millions, except per share amounts)

	Three Months Ended June 30,			Six Months Ended June 30,			d	
		2013		2012		2013		2012
Product sales	\$	7,744	\$	7,475	\$	15,218	\$	14,852
Service sales		1,949		1,960		3,803		3,890
Net sales		9,693		9,435		19,021		18,742
Costs, expenses and other								
Cost of products sold (A)		5,750		5,582		11,317		11,153
Cost of services sold (A)		1,277		1,340		2,493		2,649
		7,027		6,922		13,810		13,802
Selling, general and administrative expenses (A)		1,281		1,226		2,510		2,457
Other (income) expense		(24)		(23)		(52)		(38)
Interest and other financial charges		80		87		164		176
		8,364		8,212		16,432		16,397
Income before taxes		1,329		1,223		2,589		2,345
Tax expense		307		318		598		615
Net income		1,022		905		1,991		1,730
Less: Net income attributable to the noncontrolling interest		1		3		4		5
Net income attributable to Honeywell	\$	1,021	\$	902	\$	1,987	\$	1,725
Earnings per share of common stock - basic	\$	1.30	\$	1.15	\$	2.53	\$	2.21
Earnings per share of common stock - assuming dilution	\$	1.28	\$	1.14	\$	2.49	\$	2.19
Weighted average number of shares outstanding-basic		787.6		781.4		786.7	. <u></u>	779.3
Weighted average number of shares outstanding - assuming dilution		798.1		790.5		797.6		789.3

(A) Cost of products and services sold and selling, general and administrative expenses include amounts for repositioning and other charges, pension and other postretirement (income) expense, and stock compensation expense.

#### Honeywell International Inc. Segment Data (Unaudited) (Dollars in millions)

	Three Months Ended June 30,				Six Months Ended June 30,			
Net Sales	  2013		2012		2013		2012	
Aerospace	\$ 2,997	\$	3,027	\$	5,908	\$	5,977	
Automation and Control Solutions	4,065		3,962		7,851		7,750	
Performance Materials and Technologies	1,684		1,546		3,401		3,161	
Transportation Systems	947		900		1,861		1,854	
Total	\$ 9,693	\$	9,435	\$	19,021	\$	18,742	

#### Reconciliation of Segment Profit to Income Before Taxes

	Three Months Ended June 30,				Six Months Ended June 30,		
Segment Profit	 2013		2012		2013		2012
Aerospace	\$ 583	\$	562	\$	1,134	\$	1,096
Automation and Control Solutions	585		525		1,108		1,016
Performance Materials and Technologies	320		350		694		669
Transportation Systems	126		114		237		234
Corporate	 (55)		(58)		(106)		(107)
Total segment profit	1,559		1,493		3,067		2,908
Other income (expense) (A)	13		9		32		14
Interest and other financial charges	(80)		(87)		(164)		(176)
Stock compensation expense (B)	(37)		(40)		(91)		(91)
Pension ongoing income (expense) (B)	25		(9)		46		(22)
Other postretirement income (expense) (B)	20		(9)		(2)		(32)
Repositioning and other charges (B)	 (171)		(134)		(299)		(256)
Income before taxes	\$ 1,329	\$	1,223	\$	2,589	\$	2,345

(A) Equity income (loss) of affiliated companies is included in segment profit.

(B) Amounts included in cost of products and services sold and selling, general and administrative expenses.

# Honeywell International Inc. <u>Consolidated Balance Sheet (Unaudited)</u> (Dollars in millions)

	June 30, 2013	De	2012 cember 31,
ASSETS			
Current assets:			
Cash and cash equivalents	\$ 4,549	\$	4,634
Accounts, notes and other receivables	7,655		7,429
Inventories	4,295		4,235
Deferred income taxes	670		669
Investments and other current assets	680		631
Total current assets	17,849		17,598
Investments and long-term receivables	756		623
Property, plant and equipment - net	4,997		5,001
Goodwill	12,640		12,425
Other intangible assets - net	2,393		2,449
Insurance recoveries for asbestos related liabilities	658		663
Deferred income taxes	1,701		1,889
Other assets	1,172		1,205
Total assets	\$ 42,166	\$	41,853
LIABILITIES AND SHAREOWNERS' EQUITY			
Current liabilities:			
Accounts payable	\$ 4,718	\$	4,736
Short-term borrowings	91		76
Commercial paper	1,200		400
Current maturities of long-term debt	632		625
Accrued liabilities	6,839		7,208
Total current liabilities	13,480		13,045
Long-term debt	5,779		6,395
Deferred income taxes	643		628
Postretirement benefit obligations other than pensions	1,317		1,365
Asbestos related liabilities	1,154		1,292
Other liabilities	5,781		5,913
Redeemable noncontrolling interest	154		150
Shareowners' equity	13,858		13,065
Total liabilities, redeemable noncontrolling interest and shareowners' equity	\$ 42,166	\$	41,853

# Honeywell International Inc. <u>Consolidated Statement of Cash Flows (Unaudited)</u> (Dollars in millions)

	Three Months Ended June 30,			Six Months Ended June 30,				
		2013	,	2012		2013	,	2012
Cash flows from operating activities:								
Net income attributable to Honeywell	\$	1,021	\$	902	\$	1,987	\$	1,725
Adjustments to reconcile net income attributable to								
Honeywell to net cash provided by operating activities:								
Depreciation and amortization		247		225		495		455
Loss on sale of non-strategic businesses and assets		—		1		—		1
Repositioning and other charges		171		134		299		256
Net payments for repositioning and other charges		(199)		(122)		(297)		(226)
Pension and other postretirement (income) expense		(45)		18		(44)		54
Pension and other postretirement benefit payments		(42)		(308)		(213)		(597)
Stock compensation expense		37		40		91		91
Deferred income taxes		158		57		185		189
Excess tax benefits from share based payment								
arrangements		(57)		(4)		(81)		(16)
Other		(101)		(97)		(134)		(104)
Changes in assets and liabilities, net of the effects of								
acquisitions and divestitures:								
Accounts, notes and other receivables		(53)		20		(195)		(20)
Inventories		15		30		(36)		(78)
Other current assets		(14)		13		4		(15)
Accounts payable		265		12		(30)		(191)
Accrued liabilities		(147)		52		(434)		(355)
Net cash provided by operating activities		1,256		973		1,597		1,169
Cash flows from investing activities:								
Expenditures for property, plant and equipment		(196)		(200)		(344)		(352)
Proceeds from disposals of property, plant and equipment		6		(200)		(344)		(552)
Increase in investments		(286)		(161)		(460)		(245)
Decrease in investments		210		66		376		158
Cash paid for acquisitions, net of cash acquired		(338)		(63)		(460)		(64)
Proceeds from sales of businesses, net of fees paid		(556)		18		(400)		18
Other		52		(81)		19		(59)
Net cash used for investing activities		(552)		(421)		(863)		(543)
		(002)		(121)		(005)	_	(313)
Cash flows from financing activities:								
Net increase in commercial paper		—		—		800		349
Net increase in short-term borrowings		13		4		21		11
Proceeds from issuance of common stock		139		26		303		116
Proceeds from issuance of long-term debt		6		40		13		42
Payments of long-term debt		(1)				(601)		—
Excess tax benefits from share based payment								
arrangements		57		4		81		16
Repurchases of common stock		(463)		—		(602)		_
Cash dividends paid		(343)		(291)		(665)		(582)
Net cash used for financing activities	. <u> </u>	(592)		(217)		(650)		(48)
Effect of foreign exchange rate changes on cash and cash								
equivalents		(102)		(102)		(169)		(55)
Net increase (decrease) in cash and cash equivalents		10		233		(109)		523
Cash and cash equivalents at beginning of period								
Cash and cash equivalents at end of period	¢	4,539	¢	3,988	<u>ф</u>	4,634	Ċ	3,698
Cash and cash equivalents at end of period	\$	4,549	\$	4,221	\$	4,549	\$	4,221

#### Honeywell International Inc. <u>Reconciliation of Cash Provided by Operating Activities to Free Cash Flow (Unaudited)</u> (Dollars in millions)

		Three Months Ended June 30,			
		2013		2012	
Cash provided by operating activities	\$	1,256	\$	973	
Expenditures for property, plant and equipment		(196)		(200)	
	\$	1,060	\$	773	
Cash pension contributions		9		267	
NARCO Trust establishment payments		73			
Free cash flow	<u>\$</u>	1,142	\$	1,040	

We define free cash flow as cash provided by operating activities, less cash expenditures for property, plant and equipment, cash pension contributions and NARCO Trust establishment payments.

We believe that this metric is useful to investors and management as a measure of cash generated by business operations that will be used to repay scheduled debt maturities and can be used to invest in future growth through new business development activities or acquisitions, and to pay dividends, repurchase stock, or repay debt obligations prior to their maturities. This metric can also be used to evaluate our ability to generate cash flow from business operations and the impact that this cash flow has on our liquidity.

#### Honeywell International Inc.

## Reconciliation of Segment Profit to Operating Income and Calculation of Segment Profit and Operating Income Margins (Unaudited) (Dollars in millions)

		Three Months Ended June 30,			
		2013		2012	
Segment Profit	\$	1,559	\$	1,493	
Stock compensation expense (A)		(37)		(40)	
Repositioning and other (A, B)		(182)		(148)	
Pension ongoing income (expense) (A)		25		(9)	
Other postretirement income (expense) (A)		20		(9)	
Operating Income	\$	1,385	\$	1,287	
Segment Profit	\$	1,559	\$	1,493	
÷ Sales	\$	9,693	\$	9,435	
Segment Profit Margin %		16.1%		15.8%	
Operating Income	s	1,385	\$	1,287	
÷ Sales	\$	9,693	\$	9,435	
Operating Income Margin %	Ψ	14.3%	÷	13.6%	

(A) Included in cost of products and services sold and selling, general and administrative expenses.

(B) Includes repositioning, asbestos, environmental expenses and equity income adjustment.

We believe these measures are useful to investors and management in understanding our ongoing operations and in analysis of ongoing operating trends.

#### Honeywell International Inc.

#### Reconciliation of Segment Profit to Operating Income Excluding Pension Mark-to-Market Adjustment and Calculation of Segment Profit and Operating Income Margins Excluding Pension Mark-to-Market Adjustment (Unaudited) (Dollars in millions)

		Twelve Months Ended December 31, 2012	
Segment Profit	\$	5,879	
Stock compensation expense (A)		(170)	
Repositioning and other (A, B)		(488)	
Pension ongoing expense (A)		(36)	
Pension mark-to-market adjustment (A)		(957)	
Other postretirement expense (A)		(72)	
Operating Income	\$	4,156	
Pension mark-to-market adjustment (A)	\$	(957)	
Operating Income excluding pension mark-to-market adjustment	\$	5,113	
Segment Profit	\$	5,879	
÷Sales	\$	37,665	
Segment Profit Margin %	Ψ	15.6%	
Operating Income	\$	4,156	
÷ Sales	\$	37,665	
Operating Income Margin %	Ψ	11.0%	
Operating Income excluding pension mark-to-market adjustment	\$	5,113	
÷Sales	\$	37,665	
Operating Income Margin excluding pension mark-to-market adjustment %		13.6%	

(A) Included in cost of products and services sold and selling, general and administrative expenses.

(B) Includes repositioning, asbestos, environmental expenses and equity income adjustment.

We believe these measures are useful to investors and management in understanding our ongoing operations and in analysis of ongoing operating trends.

#### Honeywell International Inc.

#### Reconciliation of Segment Profit to Operating Income Excluding Pension Mark-to-Market Adjustment and Calculation of Segment Profit and Operating Income Margins Excluding Pension Mark-to-Market Adjustment (Unaudited) (Dollars in billions)

	2013 Guidance
Segment Profit	\$6.2 - 6.4
Stock compensation expense (A)	~(0.2)
Repositioning and other (A, B)	~(0.5)
Pension ongoing income (A)	~0.1
Pension mark-to-market adjustment (A)	TBD
Other postretirement expense (A)	~(0.0)
Operating Income	\$5.6 - 5.8
Pension mark-to-market adjustment (A)	TBD
Operating Income excluding pension mark-to-market adjustment	\$5.6 - 5.8
Segment Profit	\$6.2 - 6.4
÷ Sales	\$38.9 - 39.3
Segment Profit Margin %	16.0 - 16.2%
Operating Income	\$5.6 - 5.8
÷ Sales	\$38.9 - 39.3
Operating Income Margin %	14.5 - 14.7%
Operating Income excluding pension mark-to-market adjustment	\$5.6 - 5.8
÷Sales	\$38.9 - 39.3
Operating Income Margin excluding pension mark-to-market adjustment %	14.5 - 14.7%

(A) Included in cost of products and services sold and selling, general and administrative expenses.

(B) Includes repositioning, asbestos, environmental expenses and equity income adjustment.

We believe these measures are useful to investors and management in understanding our ongoing operations and in analysis of ongoing operating trends.

#### Honeywell International Inc. Reconciliation of Earnings Per Share to Earnings Per Share, Excluding Pension Mark-to-Market Adjustment

	2012	
EPS	\$	3.69
Pension mark-to-market adjustment		0.79
EPS, excluding pension mark-to-market adjustment	\$	4.48

We believe EPS, excluding pension mark-to-market adjustment is a measure that is useful to investors and management in understanding our ongoing operations and in analysis of ongoing operating trends.

EPS utilizes weighted average shares outstanding of 791.9 million. Mark-to-market uses a blended tax rate of 35.0%.