## Form 10-Q

[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d)
OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended September 30, 1996
OR
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$
Commission file number 1-8974
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AlliedSignal Inc.
(Exact name of registrant as specified in its charter)

| Delaware | 22-2640650 |
| :---: | :---: |
| (State or other jurisdiction of incorporation or organization) | (I.R.S. Employer Identification No.) |
| 101 Columbia Road P.O. Box 4000 |  |
| Morristown, New Jersey | 07962-2497 |
| ess of principal executive offices) | (Zip Code) |

(201) 455-2000
(Registrant's telephone number, including area code)

NOT APPLICABLE
(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES X


NO
-_-------
Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Outstanding at
Class of Common Stock
\$1 par value
September 30, 1996
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282,801,308 shares

Index

Item 1. Condensed Financial Statements:

Consolidated Balance Sheet September 30, 1996 and December 31, 1995
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AlliedSignal Inc.
Consolidated Balance Sheet
(Unaudited)

|  | $\begin{gathered} \text { September } 30, \\ 1996 \end{gathered}$ | $\begin{gathered} \text { December } 31, \\ 1995 \end{gathered}$ |
| :---: | :---: | :---: |
|  | (Dollars in | millions) |
| ASSETS |  |  |
| Current Assets: |  |  |
| Cash and cash equivalents | \$ 1,801 | \$ 540 |
| Accounts and notes receivable - net (Note 2) | 1,725 | 1,751 |
| Inventories - net (Note 3) | 2,041 | 1,991 |
| Other current assets | 581 | 608 |
| Total current assets | 6,148 | 4,890 |
| Investments and long-term receivables | 514 | 479 |
| Property, plant and equipment | 8,826 | 9,785 |
| Accumulated depreciation and amortization | $(4,729)$ | $(5,043)$ |
| Cost in excess of net assets of acquired companies - net | 1,383 | 1,572 |
| Other assets | 790 | 782 |
| Total assets | \$12,932 | \$12,465 |
| LIABILITIES |  |  |
| Current Liabilities: |  |  |
| Accounts payable | \$ 1,103 | \$ 1,385 |
| Short-term borrowings | 84 | 397 |
| Commercial paper | 722 | 58 |
| Current maturities of long-term debt | 98 | 189 |
| Accrued liabilities | 1,905 | 1,775 |
| Total current liabilities | 3,912 | 3,804 |
| Long-term debt | 1,317 | 1,366 |
| Deferred income taxes | 595 | 551 |
| Postretirement benefit obligations other than pensions | 1,798 | 1,864 |
| Other liabilities | 1,283 | 1,288 |
| SHAREOWNERS' EQUITY |  |  |
| Capital - common stock issued | 358 | 358 |
| - additional paid-in capital | 2,532 | 2,489 |
| Common stock held in treasury, at cost | $(1,883)$ | $(1,658)$ |
| Cumulative translation adjustment | 23 | 61 |
| Unrealized holding gain on equity securities | 23 | 27 |
| Retained earnings | 2,974 | 2,315 |
| Total shareowners' equity | 4,027 | 3,592 |
| Total liabilities and shareowners' equity | \$12,932 | \$12,465 |

Notes to Financial Statements are an integral part of this statement.

AlliedSignal Inc.
Consolidated Statement of Income
(Unaudited)


Notes to Financial Statements are an integral part of this statement.

|  | Nine Months Ended September 30 |  |
| :---: | :---: | :---: |
|  | 1996 | 1995 |
|  | (Dollars | llions) |
| Cash flows from operating activities: |  |  |
| Net income | \$ 750 | \$ 642 |
| Adjustments to reconcile net income to net cash flows from operating activities: |  |  |
| Gain on sale of business | (655) | - |
| Repositioning and other charges | 622 | - |
| Depreciation and amortization (includes goodwill) | 473 | 460 |
| Undistributed earnings of equity affiliates | (22) | (32) |
| Deferred taxes | 242 | 206 |
| (Increase) in accounts and notes receivable | (227) | (29) |
| (Increase) in inventories | (179) | (226) |
| Decrease (increase) in other current assets | 21 | (20) |
| Increase (decrease) in accounts payable | 26 | (154) |
| (Decrease) in accrued liabilities | (79) | (177) |
| Taxes paid on gain on sale of business | (121) | - |
| Other | (337) | (207) |
| Net cash flow provided by operating activities | 514 | 463 |
| Cash flows from investing activities: |  |  |
| Expenditures for property, plant and equipment | (497) | (512) |
| Proceeds from disposals of property, plant and equipment | 64 | 26 |
| Decrease in other investments |  | 26 |
| (Increase) in other investments | (6) | (2) |
| Cash paid for acquisitions - net | (59) | (134) |
| Proceeds from sales of businesses | 1,356 | (9) |
| Net cash flow provided by (used for) investing activities | 858 | (605) |
| Cash flows from financing activities: |  |  |
| Net increase in commercial paper | 664 | 490 |
| Net (decrease) in short-term borrowings | (298) | (46) |
| Proceeds from issuance of common stock | 113 | 82 |
| Proceeds from issuance of long-term debt | 10 | 106 |
| Payments of long-term debt | (96) | (120) |
| Repurchases of common stock | (308) | (170) |
| Cash dividends on common stock | (196) | (163) |
| Net cash flow (used for) provided by financing activities | (111) | 179 |
| Net increase in cash and cash equivalents | 1,261 | 37 |
| Cash and cash equivalents at beginning of year | 540 | 508 |
| Cash and cash equivalents at end of period | \$1,801 | \$ 545 |

Notes to Financial Statements are an integral part of this statement.

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    AlliedSignal Inc.
    Notes to Financial Statements
    (Unaudited)
(Dollars in millions except per share amounts)
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Note 1. In the opinion of management, the accompanying unaudited consolidated financial statements reflect all adjustments, consisting only of normal adjustments, necessary to present fairly the financial position of AlliedSignal Inc. and its consolidated subsidiaries at September 30, 1996 and the results of operations for the three and nine months ended September 30, 1996 and 1995 and the changes in cash flows for the nine months ended September 30, 1996 and 1995. The results of operations for the three- and nine-month periods ended September 30 , 1996 should not necessarily be taken as indicative of the results of operations that may be expected for the entire year 1996.

The financial information as of September 30 , 1996 should be read in conjunction with the financial statements contained in the Company's Form 10-K Annual Report for 1995.

Note 2. Accounts and notes receivable consist of the following:

|  | $\begin{gathered} \text { September } 30, \\ 1996 \end{gathered}$ | $\begin{gathered} \text { December } 31, \\ 1995 \end{gathered}$ |
| :---: | :---: | :---: |
| Trade | \$1,308 | \$1,477 |
| Other | 448 | 308 |
|  | 1,756 | 1,785 |
| Less-Allowance for doubtful accounts and refunds | (31) | (34) |
|  | \$1,725 | \$1,751 |

Note 3. Inventories are valued at the lower of cost or market using the last-in, first-out (LIFO) method for certain qualifying domestic inventories and the first-in, first-out (FIFO) or the average cost method for other inventories.

Inventories consist of the following:


Note 4. In the second quarter of 1996 the Company recorded a pretax charge of $\$ 277$ million relating to the costs of actions to reposition some of its major business units. The repositioning actions are intended to enhance the Company's competitiveness and productivity and include consolidating production facilities, rationalizing manufacturing capacity and optimizing operational capabilities. As a result, approximately 6,100 positions will be eliminated in some plants and

2,900 positions will be added in others, for a net reduction of 3,200 positions. The components of the repositioning charge include asset write-downs of $\$ 136$ million, severance costs of $\$ 127$ million and other exit costs of $\$ 14$ million. All of the repositioning actions are expected to be completed by 1998. In the third quarter of 1996 cash expenditures for repositioning actions were approximately $\$ 5$ million, primarily for severance costs.

In the second quarter of 1996 the Company adopted the provisions of the American Institute of Certified Public Accountants' Statement of Position 96-1 (SOP 96-1), "Environmental Remediation Liabilities". SOP 96-1 provides additional guidance regarding the manner in which existing authoritative accounting literature is to be applied to the specific circumstances of recognizing, measuring and disclosing environmental remediation liabilities. The adoption of SOP 96-1 resulted in a pretax charge of $\$ 175$ million, and is accounted for as a change in estimate. The Company also recorded other charges primarily related to changes made in employee benefit programs and in connection with customer and former employee claims.

Repositioning and other charges totaling $\$ 637$ million are included as part of cost of goods sold in the Consolidated Statement of Income for the nine months ended September 30, 1996. Other income (expense) in the Consolidated Statement of Income for the nine months ended September 30, 1996 includes a $\$ 15$ million credit for repositioning and other charges representing the minority interest share of such charges. The total pretax impact of the repositioning and other charges for the nine months ended September 30 , 1996 is $\$ 622$ million (after-tax $\$ 359$ million, or \$1.27 a share).

Note 5. In April 1996 the Company sold its worldwide hydraulic and antilock braking systems (ABS) businesses (braking business) to Robert Bosch GmbH, a privately-held German company. The braking business had 1995 sales and income from operations of approximately $\$ 2.0$ billion and $\$ 154$ million, respectively. The Company received consideration of $\$ 1.5$ billion, subject to certain post-closing adjustments. The sale of the braking business resulted in a gain of $\$ 655$ million (after-tax $\$ 368$ million, or $\$ 1.30$ a share).

Note 6. Based on the weighted average number of shares outstanding during each period, as follows: three months ended September 30, 1996, $282,850,853$ shares, and 1995, 283,105,329 shares; and nine months ended September 30 , 1996, 282,823,767 shares and $1995,283,603,226$ shares. No dilution results from outstanding common stock equivalents.

To the Board of Directors
of AlliedSignal Inc.

We have reviewed the accompanying consolidated balance sheet of AlliedSignal Inc. and its subsidiaries as of September 30, 1996, and the consolidated statements of income for the three-month and nine-month periods ended September 30, 1996 and 1995, and of cash flows for the ninemonth periods ended September 30, 1996 and 1995. This financial information is the responsibility of the Company's management.

We conducted our review in accordance with standards established by the American Institute of Certified Public Accountants. A review of interim financial information consists principally of applying analytical procedures to financial data and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with generally accepted auditing standards, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the financial information referred to above for it to be in conformity with generally accepted accounting principles.

We have previously audited, in accordance with generally accepted auditing standards, the consolidated balance sheet as of December 31, 1995, and the related consolidated statements of income, of retained earnings, and of cash flows for the year then ended (not presented herein); and in our report dated February 1, 1996 we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying consolidated balance sheet information as of December 31, 1995, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

Price Waterhouse LLP
4 Headquarters Plaza North
Morristown, NJ 07962

October 23, 1996

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Results of Operations
Third Quarter 1996 Compared with Third Quarter 1995
Net sales in the third quarter of 1996 totaled $\$ 3.3$ billion, $a$ decrease of $\$ 151$ million, or $4 \%$, compared with the third quarter of last year. Sales were lower reflecting the sale of the Company's braking business in April 1996. (See Note 5 of Notes to Financial Statements for further information.) Excluding the divested braking business, net sales increased $\$ 293$ million or $10 \%$. Of this increase, $\$ 237$ million was due to higher sales volume and $\$ 113$ million resulted from the consolidation of recent acquisitions, offset, in part, by a $\$ 26$ million reduction for disposed businesses. Selling prices and the impact of foreign exchange were slightly unfavorable.

Aerospace sales of $\$ 1,450$ million in the third quarter of 1996 increased $\$ 161$ million, or $12 \%$, compared with the third quarter of last year. Substantially higher Engine sales reflected continued strength of the commercial and military aftermarket and repair and overhaul as well as increased sales of propulsion engines to the commercial and military markets. Equipment Systems showed moderate sales growth across most product lines, especially environmental control systems and landing systems. Sales volume was strong to original equipment manufacturers and to the military aftermarket. Government services had substantial sales gains. Electronic Systems had moderate improvement reflecting the acquisition of Northrop Grumman's precision products business in January 1996. Commercial Avionics Systems had moderately lower sales reflecting the completed installation last year of mandated traffic alert and collision avoidance systems (TCAS) on general aviation aircraft and production problems, resolved by the end of the third quarter, which delayed the introduction of new products.

Automotive sales of $\$ 891$ million in the third quarter of 1996 were $\$ 401$ million, or $31 \%$, lower compared with the third quarter of 1995 reflecting the disposition of the Company's braking business in April 1996. Excluding the divested braking business, Automotive's sales improved by $\$ 43$ million, or $5 \%$. Safety Restraints had substantially higher sales volumes of seat belts and airbags in Europe, in part reflecting production from the Company's new airbag plant in Italy. Turbocharger sales were also substantially higher, reflecting the continued popularity of turbodiesel-powered cars in Europe and added capacity at two of the Company's plants. Friction Materials and Filters and Spark Plugs sales also improved reflecting strength in the original equipment market. Sales of Truck Brake Systems declined as increased aftermarket sales and market share gains were offset by the effect of a decline in medium- and heavy-duty truck production. North American and European aftermarket sales were both lower due to soft market conditions.

Engineered Materials sales of $\$ 1,005$ million in the third quarter of 1996 were $\$ 87$ million, or $9 \%$, higher compared with the third quarter of last year. Specialty Chemicals sales increased primarily reflecting the acquisition of Riedel-de Haen in October 1995. The Polymers business had higher sales reflecting strong demand for carpet fibers, the acquisitions of

Bridgestone/Firestone's industrial polyester fiber plant in Hopewell, Virginia and a nylon plastics and industrial fibers plant in Rudolstadt, Germany in the fourth quarter of 1995 and higher sales of plastics. Sales substantially improved for Environmental Catalysts and Carbon Materials. Sales for Electronic Materials were significantly lower due to softness in the printed circuit board industry.

Cost of goods sold, as a percent of sales, decreased from $80.0 \%$ in the third quarter of 1995 to $77.6 \%$ in the third quarter of 1996 , mainly due to the sale of the high-cost braking systems business and lower manufacturing and material costs.

Income from operations of $\$ 371$ million in the third quarter of 1996 increased $\$ 41$ million, or $12 \%$, compared with last year's third quarter. Aerospace's income from operations increased 18\% and Engineered Materials improved 5\%, while Automotive's income from operations was the same as last year. The Company's operating margin for the third quarter of 1996 was $11.1 \%$ compared with $9.4 \%$ for the same period last year. See the discussion of net income below for information by segment.

Productivity (the constant dollar basis relationship of sales to costs) of the Company's businesses improved by $6.0 \%$ compared with the third quarter of 1995.

Equity in income of affiliated companies of $\$ 31$ million decreased $\$ 7$ million, or $18 \%$, mainly due to the Company's exit from its high-density polyethylene (HDPE) joint venture in December 1995 and lower earnings from Knorr-Bremse AG's European truck brake systems joint venture. A partial offset was higher earnings from the Company's UOP process technology joint venture.

Other income (expense), \$26 million income in the third quarter of 1996, improved by $\$ 29$ million compared with the same quarter last year due to higher interest income, reflected in the Corporate and Unallocated segment, primarily from the investment of cash received from the sale of the braking business and lower minority interest expense.

Interest and other financial charges of $\$ 47$ million increased by $\$ 4$ million, or $9 \%$, compared to the same quarter last year due to higher levels of short-term debt.

Net income of $\$ 253$ million, or $\$ 0.90$ a share, in the third quarter of 1996 was $17 \%$ higher than last year's net income of $\$ 217$ million, or $\$ 0.77$ a share.

Aerospace net income improved to $\$ 98$ million from $\$ 81$ million, an increase of $\$ 17$ million, or $21 \%$, compared with the same quarter last year. Strong sales growth and productivity improvements resulted in substantially higher earnings for the Equipment Systems and Engines businesses. Government Services and Electronic Systems also had income gains. Commercial Avionics Systems had substantially lower earnings, primarily reflecting lower sales and production difficulties which were resolved by the end of the third quarter.

Automotive net income declined to $\$ 40$ million from $\$ 45$ million in the prior year, a $\$ 5$ million, or $11 \%$, decrease. The decrease reflects the absence of net income from the disposed braking systems business. However, income was higher
for Friction Materials, Turbochargers, Safety Restraints and Filters and Spark Plugs mainly reflecting productivity initiatives. North American Aftermarket net income was also higher because of lower distribution costs. Truck Brake Systems, mainly in Europe, and European Aftermarket had slightly lower earnings, reflecting the impact of weak economic conditions.

Engineered Materials net income increased to \$102 million from \$100 million, a $\$ 2$ million, or $2 \%$, increase. Income improved due to substantially higher earnings for Specialty Chemicals, reflecting higher sales and a strong contribution from the UOP joint venture which benefited from exceptionally strong sales of catalyst products. Net income was also higher for Polymers reflecting volume strength for carpet fibers and lower raw material costs for industrial fibers. A partial offset was the absence of earnings from the HDPE joint venture and lower income from Electronic Materials and Environmental Catalysts.

Nine Months 1996 Compared with Nine Months 1995

Net sales in the first nine months of 1996 totaled $\$ 10.5$ billion, $a$ decrease of $\$ 75$ million, or $1 \%$, compared with the first nine months of last year. Sales were lower reflecting the sale of the Company's braking business in April 1996. (See Note 5 of Notes to Financial Statements for further information.) Excluding the divested braking business, net sales increased $\$ 839$ million, or $9 \%$. Of this increase, $\$ 510$ million was due to higher sales volume and $\$ 455$ million resulted from the consolidation of recent acquisitions, offset, in part, by a $\$ 91$ million reduction for disposed businesses. Selling prices and the impact of foreign exchange were slightly unfavorable.

Aerospace sales of $\$ 4,120$ million in the first nine months of 1996 increased $\$ 465$ million, or $13 \%$, compared with the first nine months of 1995. Engines had significantly higher sales of aftermarket parts, increased repair and overhaul activity and strong shipments of propulsion engines. Equipment Systems showed strong sales growth with gains across most product lines, especially engine systems and accessories, environmental control systems and landing systems, driven by commercial and military aftermarket strength and higher sales to original equipment manufacturers. The acquisition of a majority interest in a European supplier of aircraft heat exchange equipment, in July 1995, also contributed to Equipment Systems' higher sales. Sales for Electronic Systems also increased reflecting the acquisition of the precision products business in January 1996 and the improvement in output for certain programs. Government Services also improved, but Commercial Avionics Systems' sales were moderately lower reflecting the completed installation last year of mandated TCAS on general aviation aircraft and production problems, resolved by the end of the third quarter, which delayed the introduction of new products.

Automotive sales of $\$ 3,322$ million in the first nine months of 1996 had a $\$ 833$ million, or $20 \%$, decrease compared with the first nine months of last year. Excluding the divested braking business, Automotive's sales increased $\$ 81$ million, or $3 \%$. Safety Restraints and Turbochargers had significantly higher sales volumes in Europe, although turbocharger sales were lower in Japan and North America. European Aftermarket and Friction Materials sales in Europe were impacted by weak economic conditions and sales of North American Truck Brake Systems were lower primarily because of decreasing medium- and heavy-duty truck build volume. Friction Materials and Safety Restraints in North America and Filters and Spark Plugs had higher sales.

Engineered Materials sales of $\$ 3,027$ million in the first nine months of 1996 were $\$ 289$ million, or $11 \%$, higher compared with the first nine months of 1995. Specialty Chemicals sales increased mainly reflecting the acquisition of Riedel-de Haen in October 1995. The Polymers business had higher sales of industrial fibers and engineering plastics products primarily due to acquisitions in the fourth quarter of 1995. Sales also improved for Environmental Catalysts and Carbon Materials. Sales for Electronic Materials were moderately lower due to softness in the printed circuit board industry.

Cost of goods sold, as a percent of sales, increased from 80.1\% in the first nine months of 1995 to $84.4 \%$ in the first nine months of 1996 as the current period includes repositioning and other charges totaling $\$ 637$ million. (See Note 4 of Notes to Financial Statements for further information.) Excluding repositioning and other charges, cost of goods sold, as a percent of sales, was $78.4 \%$ for the first nine months of 1996.

Gain on sale of business represents the pretax gain of $\$ 655$ million on the sale of the braking business in April 1996. (See Note 5 of Notes to Financial Statements for further information.)

Income from operations of $\$ 1,137$ million in the first nine months of 1996 increased $\$ 139$ million, or $14 \%$, compared with last year's first nine months. The current period includes the pretax gain of $\$ 655$ million on the sale of the braking business and repositioning and other charges totaling $\$ 637$ million (special items). Excluding the impact of these special items, Aerospace's income from operations increased $19 \%$ and Engineered Materials improved 13\%, but Automotive's income from operations decreased 10\%. The Company's operating margin, adjusted for special items, for the first nine months of 1996 was $10.7 \%$ compared with $9.5 \%$ for the same period last year. See the discussion of net income below for information by segment.

Productivity of the Company's businesses improved by 5.5\% compared with last year's first nine months.

Equity in income of affiliated companies of $\$ 104$ million decreased by $\$ 19$ million, or $15 \%$, compared with last year mainly because the Company exited from its HDPE joint venture in December 1995 and because of lower earnings from Knorr-Bremse AG's European truck brake systems joint venture. A partial offset was higher earnings from the UOP joint venture.

Other income (expense), $\$ 59$ million income in the nine months of 1996, improved by $\$ 80$ million compared with the same period last year mainly due to increased interest income, included in the Corporate and Unallocated segment, primarily reflecting the investment of cash received from the sale of the braking business, higher foreign exchange costs in the same period last year and the minority interest share of the repositioning and other charges. This was partially offset by the absence of a 1995 gain from the sale of an investment.

Interest and other financial charges of $\$ 144$ million in the first nine months of 1996 increased by $\$ 14$ million, or $11 \%$, compared with the same period last year due to higher levels of short-term debt.

The effective tax rate in the first nine months of 1996 was $35.1 \%$ compared with $33.9 \%$ in 1995. The increase is principally due to a higher tax rate on the gain from the sale of the braking systems business.

Net income of $\$ 750$ million, or $\$ 2.65$ a share, in the first nine months of 1996 was $17 \%$ higher than last year's net income of $\$ 642$ million, or $\$ 2.26$ a share. Adjusted for special items, net income for the first nine months of 1996 was $\$ 741$ million, or $\$ 2.62$ a share, increases of $15 \%$ and $16 \%$, respectively, over the prior year. A discussion of the operations of the business segments follows. Adjusted net income (see table below) for the segments excludes the impact of the special items. (Dollars in millions.)


Aerospace adjusted net income improved to $\$ 259$ million from $\$ 209$ million, an increase of $\$ 50$ million, or $24 \%$ compared with the same period last year. Strong sales growth and improvements in productivity resulted in substantially higher earnings for Equipment Systems and a significant increase for the Engines business. Electronic Systems and Government Services also improved, but Commercial Avionics Systems had substantially reduced earnings due to lower sales and production problems, resolved by the end of the third quarter, which delayed the introduction of new products.

Automotive adjusted net income decreased to \$162 million from \$172 million a year ago, a $\$ 10$ million, or $6 \%$, decrease. The decrease reflects the absence of net income from the disposed braking systems business. Partial offsets were higher income for Safety Restraints, North American Aftermarket, Turbochargers, Filters and Spark Plugs and Friction Materials.

Engineered Materials adjusted net income increased to $\$ 329$ million from $\$ 299$ million, a $\$ 30$ million, or $10 \%$, increase. The increase reflects substantially higher earnings from Specialty Chemicals. Net income was also higher for the Polymers business, mainly reflecting improvements for industrial and carpet fibers, and Electronic Materials, with income gains for
microelectronic materials. Fluorine Products was also favorable. A partial offset was the absence of earnings from the HDPE joint venture and lower income for Environmental Catalysts.

Financial Condition
September 30, 1996 Compared with December 31, 1995

On September 30, 1996 the Company had $\$ 1,801$ million in cash and cash equivalents, compared with $\$ 540$ million at year-end 1995. The substantial increase primarily reflects the cash consideration received from the sale of the braking business. It is expected that the proceeds will ultimately be used to grow the Company's higher-margin businesses and to pursue acquisitions that will expand or complement the Company's business portfolio. The current ratio at September 30, 1996 was 1.6X compared with $1.3 X$ at year-end 1995.

The Company's long-term debt on September 30, 1996 was $\$ 1,317$ million, a reduction of $\$ 49$ million compared with year-end 1995. Total debt of $\$ 2,221$ million on September 30 , 1996 was $\$ 211$ million higher than at year-end, reflecting an increase in outstanding commercial paper. The Company's total debt as a percent of capital decreased slightly from $33.7 \%$ at year-end 1995 to $33.2 \%$ at September 30, 1996.

During the first nine months of 1996, the Company made capital expenditures of $\$ 497$ million, compared with $\$ 512$ million in the corresponding period in 1995. Spending for the nine month period was as follows: aerospace- $\$ 77$ million, automotive- $\$ 156$ million, engineered materials-\$225 million and corporate-\$39 million.

During the first nine months of 1996 , the Company repurchased 5.6 million shares of common stock for $\$ 319$ million. Common stock is repurchased to meet the expected requirements for shares issued under employee benefit plans and a shareowner dividend reinvestment plan. At September 30, 1996 the Company was authorized to repurchase 2.5 million shares of common stock.

During the second quarter of 1996, the Company recorded a repositioning provision of $\$ 277$ million which included $\$ 136$ million in non-cash charges related to asset write-downs and $\$ 141$ million of charges to be settled in cash, primarily related to severance costs. All of the repositioning actions are expected to be completed by 1998 and will not materially impact the Company's liquidity. Upon completion, the repositioning actions are expected to generate additional annual income from operations of approximately $\$ 200$ million.

Review by Independent Accountants

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The "Independent Accountants' Report" included herein is not a "report" or "part of a Registration Statement" prepared or certified by an independent accountant within the meanings of Section 7 and 11 of the Securities Act of 1933, and the accountants' Section 11 liability does not extend to such report.
(a) Exhibits. The following exhibits are filed with this Form 10-Q:

15 Independent Accountants' Acknowledgment
Letter as to the incorporation of their report relating to unaudited interim financial statements

27 Financial Data Schedule
(b) Reports on Form 8-K. No reports on Form 8-K were filed by the Company during the quarter ended September 30, 1996.

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

AlliedSignal Inc.

By: /s/ Nancy A. Garvey
Nancy A. Garvey
Vice President and Controller
(on behalf of the Registrant
and as the Registrant's
Principal Accounting Officer)

## EXHIBIT INDEX

| Exhibit Number | Description |
| :---: | :---: |
| 2 | Omitted (Inapplicable) |
| 4 | Omitted (Inapplicable) |
| 10 | Omitted (Inapplicable) |
| 11 | Omitted (Inapplicable) |
| 15 | Independent Accountants' <br> Acknowledgment Letter as to the incorporation of their report relating to unaudited interim financial statements |
| 18 | Omitted (Inapplicable) |
| 19 | Omitted (Inapplicable) |
| 22 | Omitted (Inapplicable) |
| 23 | Omitted (Inapplicable) |
| 24 | Omitted (Inapplicable) |
| 27 | Financial Data Schedule |
| 99 | Omitted (Inapplicable) |

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Securities and Exchange Commission
450 Fifth Street
Washington, D.C. 20549
Dear Ladies and Gentlemen:
We are aware that the September 30, 1996 Quarterly Report on
Form 10-Q of AlliedSignal Inc. which includes our report
dated October 23, 1996 (issued pursuant to the provisions of
Statement on Auditing Standard No. 71) will be incorporated
by reference in the Prospectuses constituting part of
AlliedSignal Inc.'s Registration Statements, on Forms S-8
(Nos. 33-09896, 33-51455, 33-55410, 33-588345, 33-58347, 33-
60261, 33-62963, 33-64295 and 333-14673), on Forms S-3 (Nos.
33-13211, 33-14071, 33-55425 and 33-64245) and on Form S-8
(filed as an amendment to Form S-14, No. 2-99416-01). We
are also aware of our responsibilities under the Securities
Act of 1933.
Very truly yours,
/s/ Price Waterhouse
Price Waterhouse LLP
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This schedule contains summary financial information extracted from the consolidated balance sheet at September 30, 1996 and the consolidated statement of income for the nine months ended September 30,1996 and is qualified in its entirety by reference to such financial statements.
$1,000,000$

$$
\begin{aligned}
& \text { 9-MOS } \\
& \text { DEC-31-1996 } \\
& \text { JAN-1-1996 } \\
& \text { SEP-30-1996 } \\
& 1,801 \\
& 0 \\
& \text { 1,308 } \\
& 31 \\
& \text { 2,041 } \\
& \text { 6,148 } \\
& \text { 8,826 } \\
& \text { 4,729 } \\
& \text { 12,932 } \\
& \text { 3,912 } \\
& 0 \\
& 1,317 \\
& 0 \\
& 358 \\
& \text { 3,669 } \\
& 12,932 \\
& 10,473 \\
& \text { 8,845 } \\
& 0 \\
& 0 \\
& 144 \\
& \text { 1,156 } \\
& 406 \\
& 750 \\
& 0 \\
& 0 \\
& 0 \\
& 750 \\
& 2.65 \\
& 0
\end{aligned}
$$

